

Dean Tamburri, Acting Chairman · Vice Chairman · Vincent Odock, Secretary · James Rinaldi, Board Member Susan Walski, Board Member · Marc Greene, Board Member · Giovanni Palladino, Board Member · Jeff Crist, Board Member William Fioravanti, Chief Executive Officer · Susan R. Katzoff, General Counsel · Christopher C. Canada, Bond Counsel

### **Finance Committee Agenda**

PLEASE TAKE NOTICE, The Orange County Funding Corporation will hold a regularly scheduled meeting on January 17<sup>th</sup>, 2024, starting at 4:00pm at the Orange County IDA Headquarters, 4 Crotty Lane, Suite 100, New Windsor, NY 12553 to consider and/or act upon the following:

#### Order of Business

- Call Meeting to Order
- Roll Call
- Proof of Notice
- Minutes
  - o Approval of Minutes from December 20th, 2023 OCFC Finance Committee Meeting
- New Business
  - o Approval of December 2023 Financials
  - Approval of December/January 2023 Payables
  - Approval of COVID-19 Resiliency Loan Fund update
- Adjournment

To watch the livestream, please visit our website: www.ocnyida.com

Dated: January 11, 2024 By: William Fioravanti - Chief Executive Officer

Orange County Funding Corporation 4 Crotty Lane, Suite 100 • New Windsor, NY 12553 Phone: (845) 234-4192 • Fax: (845) 220-2228 • Email: business@ocnyida.com



Dean Tamburri, Acting Chairman / Vice Chairman • Vincent Odock, Secretary • James Rinaldi, Board Member Susan Walski, Board Member • Marc Greene, Board Member • Giovanni Palladino, Board Member • Jeff Crist, Board Member Bill Fioravanti, Chief Executive Officer • Susan R. Katzoff, General Counsel • Christopher C. Canada, Bond Counsel

Date: January 04, 2024
From: Dean Tamburri
RE: Next Meeting Date

## OCFC Finance Committee Meeting Notice

The next Finance Committee Meeting of the Orange County Funding Corporation is:

Wednesday, January 17, 2024 at 4:00pm

OC IDA Headquarters 4 Crotty Lane, Suite 100 New Windsor, NY 12553

To watch the livestream, please visit our website: www.ocnyida.com

Orange County Funding Corporation
4 Crotty Lane, Suite 100 • New Windsor, NY 12553
Phone: (845) 234-4192 • Fax: (845) 220-2228 • Email: business@ocnyida.com

#### **Orange County Funding Corp.**

4 Crotty Lane New Windsor, NY 12553 (845) 234-4192

#### **OCFC Finance Committee Minutes**

Wednesday, December 20th, 2023

Committee Members Present: Dean Tamburri, James Rinaldi, Marc Greene

**Other Board Members Present:** Jeff Crist

**Staff Present:** Bill Fioravanti, Kelly Reilly, Shannon Mannese (RBT via Zoom), Jose Rojas, (Acquisitions Marketing/AV)

#### I. Call Meeting to Order

Acting Chair Tamburri called the meeting to order at 4:32 pm.

#### II. Roll Call

Mr. Fioravanti acknowledged the Committee, Board, and staff members present.

#### III. Proof of Notice

The Acting Chair acknowledged that notice of the meeting was duly and properly provided.

#### IV. Minutes

A MOTION TO APPROVE THE NOVEMBER 15<sup>TH</sup>, 2023, OCFC FINANCE COMMITTEE MEETING MINUTES AS PRESENTED WAS MADE BY THE ACTING CHAIR, SECONDED BY MR. GREENE, AND PASSED UNANIMOUSLY.

#### V. New Business

**November 2023 OCFC Financial Report:** Ms. Mannese reviewed the report and noted the interest earnings on the loans and CD's as well as payments to legal counsel.

A MOTION TO APPROVE THE NOVEMBER 2023 OCFC FINANCIAL REPORT WAS MADE BY THE ACTING CHAIR, SECONDED BY MR. GREENE, AND PASSED UNANIMOUSLY.

**November/December 2023 OCFC Payables:** Mr. Firoavanti reviewed the single payment for OCFC PARIS reporting which was incorrectly charged to the OCIDA. The funds have been transferred back to OCIDA.

A MOTION TO APPROVE THE NOVEMBER/DECEMBER 2023 OCFC PAYABLES REPORT WAS MADE BY THE ACTING CHAIR, SECONDED BY MR. GREENE, AND PASSED UNANIMOUSLY.

**COVID-19 Resiliency Loan Update:** Ms. Mannese noted a payment made in full by one of the borrowers which decreased the overall balance and Mr. Fioravanti stated that the IDA had set a write-off amount of \$60,000 for this loan fund, so any funds received beyond that would be accounted for as 'recovered bad debt' at that time.

A MOTION TO APPROVE THE COVID-19 RESILIENCY LOAN FUND UPDATE WAS MADE BY THE ACTING CHAIR, SECONDED BY MR. RINALDI, AND PASSED UNANIMOUSLY.

Certificate of Deposit Investment Option: Mr. Greene reviewed the current rates and made suggestions to stagger the investments.

A MOTION TO RECOMMEND APPROVAL BY THE FULL BOARD TO INVEST PORTIONS OF THE \$1.7M IN A \$600K IN A 6-MONTH TREASURY BILL AT JP MORGAN, \$600K IN A ONE-YEAR CD AT LAKELAND BANK, WITH THE REMAINING FUNDS INVESTED IN A 3-MONTH CD AT TD BANK.

#### VI. Adjournment

A MOTION TO ADJOURN WAS MADE BY THE ACTING CHAIR, SECONDED BY MR. GREENE, AND PASSED UNANIMOUSLY.

The meeting closed at 4:45 pm.



# Budget vs. Actuals: Budget\_FY24\_P&L - FY24 P&L December 2023

	Dec 2023				Total							
	4	Actual	Вι	ıdget	ove	er Budget		Actual	Вι	udget	ove	er Budget
Income												
40000 Application Fees						0.00		2,500.00		0.00		2,500.00
48000 Interest Income - Loans						0.00		907.21		0.00		907.21
49000 Interest Earnings		24,578.15				24,578.15		84,175.14		0.00		84,175.14
Total Income	\$	24,578.15	\$	0.00	\$	24,578.15	\$	87,582.35	\$	0.00	\$	87,582.35
Gross Profit	\$	24,578.15	\$	0.00	\$	24,578.15	\$	87,582.35	\$	0.00	\$	87,582.35
Expenses												
60000 Administrative Costs						0.00		0.00		0.00		0.00
60004 Fiscal Audit		6,000.00				6,000.00		6,000.00		0.00		6,000.00
60005 Insurance Expense		498.62				498.62		5,327.62		0.00		5,327.62
60007 Professional Fees		4,773.00				4,773.00		4,773.00		0.00		4,773.00
69100 Bad Debt Expense/(Recovery)		-6,027.09				-6,027.09		-6,027.09		0.00		-6,027.09
Total 60000 Administrative Costs	\$	5,244.53	\$	0.00	\$	5,244.53	\$	10,073.53	\$	0.00	\$	10,073.53
61300 Legal		3,331.12				3,331.12		5,518.12		0.00		5,518.12
61400 Loan Program Administration						0.00		1,458.00		0.00		1,458.00
61600 Projects						0.00		1,198.77		0.00		1,198.77
Total Expenses	\$	8,575.65	\$	0.00	\$	8,575.65	\$	18,248.42	\$	0.00	\$	18,248.42
Net Operating Income	\$	16,002.50	\$	0.00	\$	16,002.50	\$	69,333.93	\$	0.00	\$	69,333.93
Net Income	\$	16,002.50	\$	0.00	\$	16,002.50	\$	69,333.93	\$	0.00	\$	69,333.93

#### **Orange County Funding Corporation**

### Banks Accounts/Certificates of Deposit/Money Markets Accounts As of December 31, 2023

			A3 01 December 31, 202	.5		
Purchase	Maturity	# of				Interest
Date	Date	Months	Bank	Bank Balance	Principal	Rate
12/26/23	3/26/24	3 months	TD Bank	\$	547,208	5.35%
			Account Type		Amount	% of total
			Checking Account - Operating	\$	1,368,901	71%
			CD	\$	547,208	29%
				\$	1,916,109	100%
	Date 	Date Date	Date Date Months	Purchase         Maturity         # of         Bank                 12/26/23         3/26/24         3 months         TD Bank           Account Type           Checking Account - Operating	Date         Date         Months         Bank         Bank Balance                 12/26/23         3/26/24         3 months         TD Bank         \$           Account Type           Checking Account - Operating         \$	Purchase Date         Maturity Date         # of Date Months         Bank         Bank Balance         Principal           12/26/23         3/26/24         3 months         TD Bank         \$ 547,208           Account Type         Amount           Checking Account - Operating CD         \$ 1,368,901           CD         \$ 547,208

## **Orange County Funding Corp.**

### December 2023

Vouchers & Payments

S/T

			1
40/07/00	Bousquet Holstein- OCFC Gen Counsel		
12/27/23	Invoice: 261640		\$3,331.12
12/19/23			
	William A. Smith & Son		\$4,904.80
	Professional Liability Policy Renewal		
	POL095168306		
Grand Total		\$ 8,235.92	

### **Orange County Funding Corporation**

# Small Business Resiliency Loan Status Report 12/31/2023

	<u>#</u>	<u>Amount</u>	
Loans Distributed	49	\$ 476,500	
Principal Payments to Da	ate		
Paid in Full	38	\$ 379,000	
Partial	<u>11</u>	\$ 43,420	
Total	49	\$ 422,420	89%
Balance		\$ 54,080	
Current	0		
Behind	<u>11</u>		
No Payment to Date	2	\$ 20,000	
Interest Paid to Date		\$ 6,260	