

**ORANGE COUNTY  
INDUSTRIAL DEVELOPMENT AGENCY**

**County Government Center  
255 Main Street  
Goshen, New York 10924  
Phone: 845-291-2700 Fax: 845-291-2724**

Robert Armistead, Chairman  
Mary Ellen Rogulski, Vice Chairman  
Stephen Brescia, Secretary  
John Steinberg, Jr., Assistant Secretary  
Henry VanLeeuwen  
Robert J. Schreiber, Sr.  
Russell O. Vernon

James O'Donnell, Executive Director  
Joel Kleiman, Chief Financial Officer  
Kevin Dowd, Attorney  
Laurie Villasuso, Administrative Assistant

## **Agenda**

PLEASE TAKE NOTICE, The Orange County Industrial Development Agency will hold a regularly scheduled meeting on February 20, 2013 at 3:00 p.m. in the Orange County Business Accelerator, 4 Crotty Lane, New Windsor, New York, to consider and/or act upon the following:

### Order of Business

- **Roll Call**
- **Approval of the minutes from January 16, 2013 meeting**
- **Financial Reports and/or Requests for Payments**
- **New and Unfinished Business**
  - Chairman's Report
  - Executive Director's Report
  - OCBA Report
  - OCP Report
  - Discussions
    - Daughters of the American Revolution – Project Expenditure
    - Hudson Valley Agribusiness Development Corp – Update
    - Orange County Arts Council – IDA Agent Application
    - Woodbury Commons
- **Resolutions**
- **Such other and further business as may be presented**
- **Public Comments**
- **Adjournment**

Dated: February 13, 2013

Stephen Brescia, Secretary

By: James O'Donnell, Executive Director

ORANGE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

MINUTES

January 16, 2013

A regular meeting of the Orange County Industrial Development Agency was convened in public session on January 16, 2013 at 3:07 P.M. at the Orange County Business Accelerator, in New Windsor, New York.

The meeting was called to order by the Chairman, Robert Armistead, and upon roll being called, the following were:

PRESENT: Robert Armistead, Mary Ellen Rogulski, Stephen Brescia, John Steinberg, Russell Vernon, Henry VanLeeuwen

ABSENT: Robert Schreibeis

ALSO PRESENT: James O'Donnell – Executive Director  
Russell Gaenzle – Harris Beach, PLLC  
Kevin Dowd – Attorney  
Laurie Villasuso – Administrative Assistant  
Joel Kleiman – CFO  
Maureen Halahan – Orange County Partnership  
Brian Gates – HVEDC  
James Walsh – Times Herald Record  
Peter Malone – OCBA

Chairman Armistead calls the meeting for the Orange County IDA, January 16, 2013 (Pledge of Allegiance is recited). Board consists of six members. There is a quorum.

Review of the prior December 5, 2012 meeting minutes. Motion made by Vernon, seconded by Rogulski to approve the minutes as presented. Motion carries with all in favor.

Roll Call taken.

**Financial Reports and/or Requests for Payment**

Mr. Kleiman distributes the bank account summary, and YTD Income and Expense Summary. He advises that a CD matured December 19<sup>th</sup>, and bids were solicited from 11 banking institutions. Orange County Trust offered the highest bid, with a one year CD at 0.35%. The year ended with almost \$8.4M in bank accounts and investments, and the Orange County Funding Corp is just under \$400K.

Moving on, he addressws the Income and Expense summary as of December 31<sup>st</sup>. He notes that the numbers will change once the year-end entries are made, and also notes that the report includes two months' worth of activity, since there was no November meeting. Revenues exceed expenses by just over \$1M.

The only item requiring action is the Voucher and Payment portion of the report. The IDA collected \$165,288.05 in January, and the expenses totaled \$284,606.27. The Board Members have no questions.

Motion made by Steinberg, seconded by Vernon, that the Board accepts the financial report and authorization of payments and vouchers for January 2013. Open for discussion. Affirmative votes of all members present resulted in motion carried.

Mr. Kleiman advises the Board that they will be voting to designate depositories and set limits during this reorganizational meeting, and explains that in addition to updating the listing of the banks, the maximum deposits have been increased due to the fact that the IDA has more monies than it had in the past.

## Reorganization Meeting

Chairman Armistead advises that this is an "organizational meeting" and at this time, there must be an election of a chairman. He notes that, in discussions with the Board, it appears that the Members would like the Chairman and Officers to stay the same.

Mr. Steinberg moves that Chairman Armistead is reelected as chairman. Motion seconded by Brescia. Motion carries with all in favor.

The officers of the Board are as follows:

Vice Chairman: Ms. Rogulski  
Second Vice Chairman: Vernon  
Secretary: Brescia  
Assistant Secretary: Steinberg

Motion to elect officers as noted is made by Steinberg, seconded by Brescia. Motion carries with all in favor.

The Chairman appointments for Committees are as follows:

Audit Committee: Rogulski (Chairman); VanLeeuwen; Steinberg  
Alternate: Schreibeis  
Governance Committee: Brescia (Chairman); Schreibeis; Vernon  
Alternate: Rogulski

Motion made by Brescia to accept appointments. Motion seconded by Steinberg. Motion carries with all in favor.

*[Mr. VanLeeuwen enters]*

Executive Director resolution, appointing Mr. James O'Donnell, is read aloud. Motion made by Brescia, seconded by Rogulski. Affirmative votes of all members present resulted in motion carried.

Chief Financial Officer resolution, appointing Mr. Kleiman, is read aloud. Motion made by Brescia, seconded by Rogulski. Affirmative votes of all members present resulted in motion carried.

Mr. Steinberg asks to clarify that the support services fee is paid to the Orange County.

IDA Attorney resolution, appointing Mr. Dowd, is read aloud. Motion made by Rogulski, seconded by Brescia. Affirmative votes of all members present resulted in motion carried.

IDA Contract Officer resolution, appointing Mr. Dowd, is read aloud. Motion made by VanLeeuwen, seconded by Rogulski. Affirmative votes of all members present resulted in motion carried.

IDA Freedom of Information Law Officials, appointing Mr. O'Donnell as FOIL Officer and Mr. Dowd as FOIL Appeals Officer, is read aloud. Motion made by VanLeeuwen, seconded by Brescia. Affirmative votes of all members present resulted in motion carried.

Resolution approving Contracts for Orange County Business Accelerator Development Director, and appointing Peter Malone as Development Director, is read aloud. Motion made by Brescia, seconded by VanLeeuwen. Affirmative votes of all members present resulted in motion carried.

Mr. Vernon asks to whom Mr. Malone will report. It is clarified that he reports to Mr. O'Donnell.

Resolution to report IDA-Owned Properties as of 12/31/12, reporting that the IDA owns NO real property as of 12/31/12, is read aloud. Motion made by VanLeeuwen, seconded by Rogulski. Affirmative votes of all members present resulted in motion carried.

*[Mr. Brescia exits]*

Resolution to approve IDA Depositories for 2013 is read aloud. Motion made by VanLeeuwen, seconded by Schreibeis. Affirmative votes of all members present resulted in motion carried.

Resolution for Annual Review of IDA Procurement Policies & Practices in 2013 is read aloud. Motion made by VanLeeuwen, seconded by Steinberg. Affirmative votes of all members present resulted in motion carried.

Mr. Dowd and Chairman Armistead review with the Board the final organizational resolutions with regard to monies that are paid out each year:

Orange County Services	\$ 15,000
Foreign Trade Zone	\$ 25,000
Newburgh – Stewart Empire Zone	\$ 5,000

Motion made by Rogulski and seconded by VanLeeuwen to approve the resolutions as presented. Affirmative votes of all members present resulted in motion carried.

Resolution to authorize "Agent Status" for Orange County Partnership, Hudson valley Economic Development Corporation, Pattern for Progress, Hudson Valley Agri-Business, Hudson Valley Film Commission, Hudson Valley Food & Beverage Alliance and Rockland Economic Development Corporation (PTAC), and allowing the Executive Director to sign Agency Agreements, is read aloud. Motion made by VanLeeuwen, seconded by Rogulski. Affirmative votes of all members present resulted in motion carried.

### **OCBA Report**

Misters Gates and Malone give an update of the Accelerator Business Challenge contest. Mr. Malone notes that of the current 8 contestants, 3 are in the food & beverage industry, 2 in automotive, one is an agribusiness company in the process of opening a hops farm, and an educational company.

Thinking beyond the contest, Mr. Malone notes that there seems to be a shortage of commercial kitchens in the area. He has met with local business owners who must travel to large cities for the use of their commercial kitchens, since none exist in the immediate area. He will be compiling a report and will be speaking more to the Board about it. Mr. Steinberg asks Mr. Malone if we would be trying to find someone to set up a commercial kitchen, and Mr. Malone advises him that it might be best for us to contract out and build it ourselves. Mr. Malone will meeting with the owners of Hot Bread Kitchen in NYC, who have roughly 25 small startup companies using their commercial space to bake their goods; the rate right now that the small companies pay for the kitchens range from \$125-175 per hour, plus drive time and costs. He will also search for the appropriate local venue. He also notes that grant funds may be available for the construction.

Mr. Malone continues to meet with local government officials, and Chamber of Commerce members to advise them of the Accelerator's business challenge.

Mr. Gates adds that external marketing has brought in challenge participants. The contest closes at the end of the month; there is 2 week personal interview time period, and then the winners will be announced, with a move-in date of March 1<sup>st</sup>.

Mr. Gates has also met with the Chamber regarding events and walk ins that may benefit from Chamber membership.

At this time, there are 5 empty rooms in the Accelerator, 3 of which will be filled with contest winners.

### **Executive Director Report**

Mr. O'Donnell begins by advising that he attended a ribbon cutting last month at the NY International University in the Tuxedo area. They have a new alliance with Hanyang University out of South Korea, and it is a center for governance and security. They will have a summit on fracking. South Korea, Japan, China and the US will be part of the summit. With Mr. Oates leaving the Accelerator, Mr. O'Donnell and Mr. Oates' successor will be taking a trip to South Korea in 2013 to visit about 30 businesses.

Mr. O'Donnell notes that Central Hudson is being bought out by a Canadian company, and as part of their public service commission application, there is a sum of \$5M dedicated to Central Hudson's region for Economic Development. Orange County is part of that region, and some of our applicants can be pointed in that direction.

Representatives from Woodbury Commons met with Mr. O'Donnell and the County Executive last month to discuss their expansion. They are planning a 60k square foot parking garage, and going through the planning process. He adds that the IDA may want to write a letter on behalf of Woodbury Commons, to help speed up the process of the Route 17, Exit 131 interchange. The project was pushed back a few years, from 2014 to 2017. The project is critical for not only economic development, but also quality of life in that area.

Mr. O'Donnell spoke with a food manufacturer in the Town of Walkill, and he referred them to Supervisor DePew, to have the Walkill IDA sign off of having the manufacturer work with the OCIDA.

The Governance Committee met to discuss the Orange County Triathlon. The Triathlon is now partnering with the Newburgh Armory, and has requested 4 years at \$25K per year. The committee looked over the budget, and believes that the Armory will be able to absorb some of the costs to offset their budget. Mr. O'Donnell recommends to the Board that the IDA approve a Project Expenditure of \$25k per year for 2 years. Some expenses covered by the expenditure will be safety fencing, safety lights, the PA system, radios and the stage. The expenditure will be paid directly to the vendors, and an agreement will be signed by the Triathlon and the Armory.

Motion made by Steinberg, seconded by Rogulski, to authorize a two year, \$50K (\$25K per year) project expenditure to Newburgh Armory Unity Center, Inc, in conjunction with Wilkinson Enterprises, Inc. to directly support the Orange County Triathlon. Affirmative votes of all members present resulted in motion carried.

Mr. O'Donnell advises the Board that Chairman Pillmeier was reelected to Orange County Legislature. Mr. Brescia is Chair of the Rules Committee, and Dennis Simmons is chair of Education and Economic Development Committee.

Mr. O'Donnell will also be meeting with Focus Media regarding five billboards owned by the County, and one or more will be used to advertise the IDA.

Coach USA is under construction, and the ribbon cutting will be later this year.

With regard to the Regional Economic Development Council gave \$97M, and some of the projects in receipt of funds were MSMC (\$1M), Advanced Manufacturing (\$1M), Crystal Run Healthcare (\$1.35M), Purple Heart (\$250K), Port Jervis Whitewater Park (\$49,045) and the Medical College (\$1M). The entire list was distributed to the Members.

Next week, he will attend the NYEDC IDA meeting.

With Michael Oates leaving the Accelerator, Mr. O'Donnell, Jimmy Smith and Steve Lant will be conducting interviews for a replacement. Mr. Oates' last day is February 4<sup>th</sup>.

### **OCP Report**

Ms. Halahan opens with two projects:

The first, MCT, a tunnel manufacturer, will be bringing 20 jobs and a capital investment of \$1.5M. They've been importing for a number of years, and now want to manufacture domestically. They found a building in the Town of Walkill and are before the planning board.

The second, Chrysler Training Academy, is the direct lead from the WSJ ad. They will bring 10 jobs and a capital investment of \$1M, and will be located in the Town of Harriman. Because it is a training site, bringing people from all over the country for training purposes, there will be hotel stays and shopping/restaurant impact from the project.

Ms. Halahan moves on to note that traditional warehousing and distribution projects are coming less and less, while ecommerce industry continues to rise. This direct-to-consumer industry is looking for reliable workforce, proximity to shipment truck hubs and major markets, inexpensive land, tax incentives, robust FTZ programs and "zone skipping" availability to major markets. Ms. Halahan points out that this region meets all of those criteria.

Moving on to Business Retention and Expansion, she advises that the BR&E efforts will be increased this year. She also addresses the fact that core competency, a requirement for many companies in the area, is severely lacking in the area. She offers an example of some questions on President Container's application, which includes basic math questions that many applicants are unable to answer. The retention program can focus on ensuring the workforce is able to meet the requirements.

Addressing social media and marketing, Ms. Halahan advises that LinkedIn is OCP's target audience. Through the Partnership website, LinkedIn is hit 10 to 1 over their Facebook page. The top pages hit on the website are their News

page, Local Resources, and then the Site pages. She also notes that dialogue with industry peers influences site selectors the most. OCP attends multiple trade shows, and they do fair amount of pre-show advertising, and then a substantial amount of post-show follow up.

Of the \$92M from the Mid-Hudson regional Council, \$21M was awarded to Orange County applicants. Over \$16M went to housing and housing related projects. Education received \$2M, Healthcare received \$1.3M, Solar Consortium received \$1M, while \$200K went to job training and \$200 went to urban development.

Medora Snacks in the Town of Walkkill plans an expansion of their manufacturing operation this year. Pending expansions this year include five manufacturing companies, 2 offices and 2 other service-related operations. Transtech in Warwick would like to expand as well, and are looking at the Correctional Facility. A yogurt manufacturer in the village of Goshen would like to build a 54K square foot warehouse adjacent to their existing facility. A high tech manufacturing consortium is moving along. Lastly, Project Rose, a Brooklyn-based light manufacturing company, is looking at a 60k square foot building in Newburgh. The project will bring about 20 jobs.

### **Chairman's Report**

Chairman Armistead distributes a letter regarding the labor policy and prevailing wage, sent to the County Executive from the Hudson Valley Business and Construction Trades Council. The Building Trades have approached the IDA with concern that some IDA-approved projects have workers coming in from out of state. The last time the IDA met with Hudson Valley Trades, we agreed to work together to stress local labor and good wages when approving projects. Yesterday, Chairman Armistead met with the Building Trades regarding their concerns. They are concerned that local jobs are being given to out of state contractors on the larger projects in the County, and the Trades would like the IDA to press the applicants to stress the hire of local labor. The Trades would like us to adopt the Rockland County labor policy, which was included with the letter the Chairman distributed.

Mr. Vernon notes that, in Louisiana, companies can get tax breaks for the dollars and wages given to local contractors. So if a company uses local labor, then they would get some compensation on their income tax bill. It incentivizes companies to use local labor, but also leaves the decision in the hands of the business to dictate their benefits. Mr. VanLeeuwen advises that he finds it unfair that companies are getting Orange County tax benefits, but giving the jobs to out-of-state workers. Ms. Rogulski notes that the IDA does not give tax incentives based on the construction jobs, they give benefits based on the permanent jobs. Chairman Armistead adds that it's both. Ms. Rogulski adds that the project cost is a factor; if local labor is competitive, this would not be an issue.

Chairman Armistead asks the Members to review Rockland County's policy, and think about possible solutions that will work for all concerned.

Chairman Armistead also met with the City of Newburgh on another project in the past week.

Mr. Gaenzle offers to get examples of other local labor policies.

### **Such other and further business as may be presented**

Mr. O'Donnell asks Mr. Malone to explain his involvement with the Murer/MCT company that Ms. Halahan discussed earlier. Mr. Malone advises that MCT is buying a building that Mr. Malone has listed for sale. He advises that their site plan was approved, and conditioned upon them doing a sound study. He is optimistic about the completion of the sale.

Mr. Dowd confirms with the Board that the Millennium payment in the amount of \$108K for 2013 will be made payable to the OCFC, and not the IDA.

Mr. Steinberg notes that he read an article in the THR that housing sales in Orange County have increase by 9.5% in 2012 compared to 2011, which is good news. And while prices haven't yet increased, he believes that it's good sign for our economy.

With no further business, meeting called for adjournment by Chairman Armistead, motion made by VanLeeuwen, seconded by Rogulski, the time being 4:30p.m.

Orange County Industrial Development Agency  
Banks Accounts/Certificates of Deposit/Money Markets Accounts  
As of January 31, 2012

Listed in order of maturity date.

#	Purchase Date	Maturity Date	# of Days	Bank	Principal	Interest Rate	Interest Amount	Status
1	10/5/07	1/4/08	91	Catskill Hudson Bank	\$ 2,820,045	5.03%	\$ 37,931.64	closed
2	12/10/07	1/15/08	36	Catskill Hudson Bank	\$ 1,000,000	4.82%	\$ 4,820.00	closed
3	12/10/07	2/19/08	71	Catskill Hudson Bank	\$ 1,000,000	4.79%	\$ 9,446.94	closed
4	1/4/08	3/18/08	74	Orange County Trust	\$ 1,000,000	4.52%	\$ 9,291.11	closed
5	1/4/08	4/15/08	102	Catskill Hudson Bank	\$ 1,000,000	4.75%	\$ 13,458.33	closed
6	1/4/08	5/20/08	137	Catskill Hudson Bank	\$ 1,000,000	4.75%	\$ 18,076.39	closed
7	1/15/08	6/17/08	154	Catskill Hudson Bank	\$ 1,000,000	4.45%	\$ 19,036.11	closed
8	2/19/08	7/15/08	147	Catskill Hudson Bank	\$ 1,000,000	3.13%	\$ 12,780.83	closed
9	7/15/08	9/17/08	63	Catskill Hudson Bank	\$ 1,000,000	3.13%	\$ 5,477.50	closed
10	8/19/08	10/15/08	55	Catskill Hudson Bank	\$ 1,000,000	3.06%	\$ 4,675.00	closed
11	9/17/08	12/17/08	91	Catskill Hudson Bank	\$ 4,800,000	3.18%	\$ 38,584.00	closed
12	10/15/08	4/15/09	182	HSBC	\$ 1,004,690	3.70%	\$ 18,793.00	closed
13	12/17/08	6/17/09	182	Orange County Trust	\$ 5,342,486	3.12%	\$ 83,114.44	closed
14	4/15/09	10/21/09	189	Orange County Trust	\$ 1,023,484	1.40%	\$ 7,419.55	closed
15	6/17/09	12/16/09	182	Orange County Trust	\$ 5,425,922	2.10%	\$ 56,816.10	closed
16	10/21/09	1/20/10	91	Catskill Hudson Bank	\$ 530,917	1.02%	\$ 1,368.88	closed
17	12/16/09	3/17/10	91	Orange County Trust	\$ 2,800,000	0.85%	\$ 5,934.00	closed
18	12/16/09	6/16/10	182	Orange County Trust	\$ 2,682,739	1.32%	\$ 17,657.56	closed
19	1/20/10	9/15/10	238	Orange County Trust	\$ 532,285	0.80%	\$ 2,776.63	closed
20	3/17/10	9/15/10	182	Catskill Hudson Bank	\$ 1,400,000	0.65%	\$ 4,600.56	closed
21	12/29/09	12/15/10	351	Orange County Trust	\$ 750,000	1.05%	\$ 7,572.95	closed
22	3/17/10	3/16/11	364	Catskill Hudson Bank	\$ 1,405,934	0.70%	\$ 9,950.89	closed
21	6/16/10	6/15/11	364	Orange County Trust	\$ 2,300,396	0.75%	\$ 17,205.70	closed
22	6/15/11	12/21/11	189	Orange County Trust	\$ 2,317,650	0.45%	\$ 5,400.44	closed
23	12/21/11	12/19/12	364	Orange County Trust	\$ 2,323,051	0.50%	\$ 11,583.43	closed
24	8/16/12	8/16/13	365	Orange County Trust	\$ 1,400,000	0.50%	\$ 6,992.82	open
25	12/19/12	12/18/13	364	Orange County Trust	\$ 2,334,634	0.35%	\$ 8,148.10	open
					Amount	% of total		rate
Bank Accounts				Chase - checking	\$ 149,461	2%	bank account	0.10%
Certificates of Deposit				Orange County Trust	\$ 3,734,634	46%	CD	
Money Market				Orange County Trust	\$ 4,183,133	52%	MM	0.30%
				total	\$ 8,067,228	100%		

Orange County Funding Corporation  
As of January 31, 2012

				Chase - checking	\$ 402,500		bank account	
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Orange County Industrial Development Agency  
Income and Expense Summary  
January 2013

	Jan 13	Budget	\$ Over Budget
<b>Income</b>			
Closing Fees	\$ -	\$ 983,333	\$ (983,333)
Fees	\$ -	\$ 455,000	\$ (455,000)
IDA Administrative Fees	\$ -	\$ 5,000	\$ (5,000)
Interest Earnings	\$ 1,107.23	\$ 22,000	\$ (20,893)
Pass Thru Legal Fees	\$ -	\$ 5,000	\$ (5,000)
Recovered Funds	\$ -	\$ 255,000	\$ (255,000)
<b>Total Income</b>	<b>\$ 1,107.23</b>	<b>\$ 1,725,333</b>	<b>\$ (1,724,226)</b>
<b>Expense</b>			
<b>Administrative Costs</b>			
Advertising	\$ -	\$ 1,500	\$ (1,500)
Auditors	\$ -	\$ 13,000	\$ (13,000)
Insurance	\$ 5,896.00	\$ 7,000	\$ (1,104)
Mileage	\$ -	\$ 500	\$ (500)
OCIDA Admin. Support	\$ -	\$ 15,000	\$ (15,000)
Office Supplies & Expenses	\$ 1,250.00	\$ 5,000	\$ (3,750)
Secretary/Bookkeeper/Accountant	\$ -	\$ 2,000	\$ (2,000)
<b>Total Administrative Costs</b>	<b>\$ 7,146.00</b>	<b>\$ 44,000</b>	<b>\$ (36,854)</b>
<b>Agency Contribution Costs</b>			
Hudson Valley Agribusiness Dvl.	\$ -	\$ 25,000	\$ (25,000)
Hudson Valley Eco. Dev. Corp.	\$ -	\$ 20,000	\$ (20,000)
Hudson Valley Film Commission	\$ -	\$ 10,000	\$ (10,000)
Hudson Valley Food & Beverage	\$ -	\$ 20,000	\$ (20,000)
O.C. Empire Zone	\$ -	\$ 5,000	\$ (5,000)
O.C. Foreign Trade Zone	\$ -	\$ 25,000	\$ (25,000)
O.C. Partnership	\$ -	\$ 200,000	\$ (200,000)
Patterns for Progress	\$ -	\$ 17,000	\$ (17,000)
PTAC	\$ -	\$ 24,000	\$ (24,000)
<b>Total Agency Contribution Costs</b>	<b>\$ -</b>	<b>\$ 346,000</b>	<b>\$ (346,000)</b>
<b>Legal</b>			
Legal, Pass Thru	\$ -	\$ 5,000	\$ (5,000)
Legal - Other	\$ 3,086.50	\$ 92,000	\$ (88,914)
<b>Total Legal</b>	<b>\$ 3,086.50</b>	<b>\$ 97,000</b>	<b>\$ (93,914)</b>
<b>Other Expenses</b>			
Conferences, Seminars & Events	\$ -	\$ 5,000	\$ (5,000)
Promotional Expenses	\$ -	\$ 30,000	\$ (30,000)
<b>Total Other Expenses</b>	<b>\$ -</b>	<b>\$ 35,000</b>	<b>\$ (35,000)</b>
<b>Projects</b>			
Projects	\$ 93,439.67	\$ 350,000	\$ (256,560)
<b>Total Projects</b>	<b>\$ 93,439.67</b>	<b>\$ 350,000</b>	<b>\$ (256,560)</b>
<b>Total Expense</b>	<b>\$ 103,672.17</b>	<b>\$ 872,000</b>	<b>\$ (768,328)</b>
<b>Income Over/(Under) Expense</b>	<b>\$ (102,564.94)</b>	<b>\$ 853,333</b>	<b>\$ (955,898)</b>



# Orange County IDA

## Received for February 2013

<b>Total</b>	<b>0.00</b>

## Vouchers & Payments February 2013

CDR Electronics Co (Newburgh Armory)	5,982.00
CSArch (Newburgh Armory)	4,222.12
Frances Roth (Hudson Valley Crossing Hearing)	256.00
Hudson Valley Film Commission (2012 contribution)	2,500.00
HVEDC 2013 Contribution	20,000.00
James O'Donnell (Reimbursement - NYSEDC Conference)	412.30
Kevin T. Dowd, Esq.	3,052.50
Laurie Villasuso (Reimbursement - Office Supplies)	27.04
Orange County Business Accelerator (1st Quarter)	174,356.50
RIM Plumbing & Heating Supply Inc. (Newburgh Armory)	6,242.55
<b>Total</b>	<b>217,051.01</b>

**Orange County Business Accelerator  
Profit & Loss YTD Comparison  
January 2013**

	<u>Jan 13</u>	<u>Jan 13</u>	<u>Budget 2013</u>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
Rent-Clients	5,889.32	5,889.32	100,000.00
Rent-HVEDC	3,025.54	3,025.54	38,400.00
Seminar/Sponsor			2,000.00
Utility Reimbursement	226.24	226.24	4,000.00
<b>Total Income</b>	<u>9,141.10</u>	<u>9,141.10</u>	<u>144,400.00</u>
<b>Expense</b>			
Admin. Salary - Ent. Dev. Dir.	3,076.96	3,076.96	40,000.00
Admin. Salary - IDA Admin Asst	3,118.92	3,118.92	39,784.00
Admin. Salary -Admin. Assistant	3,072.00	3,072.00	39,900.00
Automobile Expense	52.00	52.00	10,000.00
<b>Benefits</b>			
403B	247.16	247.16	
MVP	1,201.36	1,201.36	
NYSDBL	12.72	12.72	
<b>Total Benefits</b>	<u>1,461.24</u>	<u>1,461.24</u>	<u>21,000.00</u>
Building Insurance	0.00	0.00	5,000.00
Building Rent	14,647.50	14,647.50	175,770.00
Building Utilities	1,436.29	1,436.29	20,000.00
Business Accelerator Management	6,000.00	6,000.00	72,000.00
Common Area Maintenance	3,239.42	3,239.42	44,400.00
Contingency	0.00	0.00	5,000.00
Dues and Subscriptions	432.34	432.34	3,500.00
Info Technology	1,222.56	1,222.56	30,000.00
Marketing/PR & Web	32,563.00	32,563.00	150,000.00
Office Cleaning	250.00	250.00	3,000.00
Office Supplies & Postage	933.74	933.74	9,000.00
<b>Payroll Taxes &amp; Fees</b>			
FICA / Med	134.40	134.40	
FICA / SS	574.59	574.59	
FUTA	74.12	74.12	
Staff-Line Fee	162.20	162.20	
SUTA	139.04	139.04	
Workers Comp	69.52	69.52	
<b>Total Payroll Taxes &amp; Fees</b>	<u>1,153.87</u>	<u>1,153.87</u>	<u>12,000.00</u>
Professional Fees	750.00	750.00	6,300.00
Travel, Lodging, Meals			10,000.00
<b>Total Expense</b>	<u>73,409.84</u>	<u>73,409.84</u>	<u>696,654.00</u>
<b>Net Ordinary Income</b>	-64,268.74	-64,268.74	
<b>Other Income/Expense</b>			
<b>Other Income</b>			
Interest Income	10.23	10.23	
<b>Total Other Income</b>	<u>10.23</u>	<u>10.23</u>	
<b>Net Other Income</b>	10.23	10.23	

**Orange County Business Accelerator**  
**Profit & Loss YTD Comparison**  
January 2013

	<u>Jan 13</u>	<u>Jan 13</u>	<u>Budget 2013</u>
Net Income	<u>-64,258.51</u>	<u>-64,258.51</u>	

**ORANGE COUNTY  
INDUSTRIAL DEVELOPMENT AGENCY  
County Government Center  
Goshen, New York 10924**

Robert Armistead, Chairman  
Mary Ellen Rogulski, Vice Chairman  
Stephen Brescia, Secretary  
John Steinberg, Jr., Assistant Secretary  
Henry VanLeeuwen  
Robert J. Schreibeis, Sr.  
Russell O. Vernon

James O'Donnell, Executive Director  
Joel Kleiman, Chief Financial Officer  
Kevin Dowd, Attorney  
Laurie Villasuso, Administrative Assistant

**PROJECT EXPENDITURE APPLICATION FORM**

**ORGANIZATION**

Name of Organization: Minisink Chapter, National Society Daughters of the American Revolution

DATE: February 4, 2013

Project Title: "Floor Restoration at the Old Stone Schoolhouse"

Address: 177 Benedict Road

City/Zip Code: Montgomery, NY 12549

Telephone: (845) 457-4895      E-mail Address: vsmoore1@earthlink.net

Name of Contact: Virginia S. Moore

Title: Regent. Minisink Chapter

Specific amount requested from Orange County IDA: \$3,000.00

Have you received any Project Expenditures or other forms of assistance from the Orange County Industrial Development Agency in the past?      No

Have you received any other assistance from other agencies or organizations? Yes

If yes, please indicate from whom and the type or amount.      \$750.00 grant from Orange County through the County Historian's office in 2012.

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(Please remember that your request will receive the same consideration whether or not you have had previous requests in the past with the Orange County IDA.)

## **ORGANIZATION BACKGROUND**

Last November Minisink Chapter, NSDAR, celebrated its 110<sup>th</sup> Anniversary of service to Orange County. We are a non-profit women's service organization with fifty members, twenty-eight of whom reside in the county. We purchased the Old Stone Schoolhouse at auction in 1939, a year after centralization in the Goshen School District. It is the only one-room schoolhouse in the Town of Goshen that has not been turned into a home or public building. It is located at #2275 State Route 17A, Goshen, NY. The schoolhouse dates to the 1730's and is associated with historic figures such as General George Washington during the Revolutionary War and William Henry Seward (Lincoln and Johnson's Secretary of State) who was a part-time student in the early 1800's. Our members take part in Naturalization Ceremonies in Orange County every other month, welcoming new citizens and distributing American flags. Every July 22<sup>nd</sup> we Commemorate the Battle of Minisink in Goshen. We recognize high school seniors with our Good Citizen Awards program and honor a top student in the J-ROTC program at Minisink Valley High School. Each year we contribute in some way to our veterans: donations to the Food Pantry or an American flag for the Veterans' Cemetery, or setting out flags in the cemeteries on Memorial Day.

## **DESCRIPTION OF PROJECT**

The three major goals of our organization are historic preservation, education, and patriotism and our dedication to the Old Stone Schoolhouse embodies all three. Last year forty BOCES students and two instructors replaced the entire roof on the schoolhouse which was in danger of collapsing. Local contractors have given us a new chimney, sealed the eaves and installed soffits. We will be installing a gutter on the rear roof line this spring to improve drainage. We are now ready to begin the interior restoration. A local builder is deeding us a piece of land around the perimeter to protect the site from future development. A paving company and Dutchess Quarry are donating our first-ever driveway this spring. The community has risen to the challenge and sees the merit in saving this piece of early Americana.

We are requesting \$3,000.00 to be used for pouring a concrete floor. The present floor, consisting of three wooden tongue-and-groove layers and sinking due to age and water damage, will be removed. A vapor barrier will be laid, followed by gravel and wire. The concrete will be poured and serve as a foundation for a new wooden floor when funds become available. At least with a solid, safe concrete floor we will be able to reopen the building to the public.

## **BUDGET**

Specific amount requested from the Orange County Industrial Development Agency: \$3,000.00

(Please include an itemized budget for this project and total program, your current sources of income and expenses, a balance sheet for the past year and contributions from other institutions or organizations, if any.)

(A complete application with these items will be submitted along with photos when we know our project meets your guidelines for funding.)

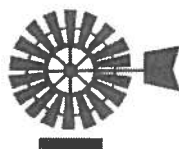
## **TARGET POPULATIONS AND PERFORMANCE SITE(S)**

Opening this building to the public again will benefit all of Orange County as it is one of the few one-room schoolhouses of its type in the nation and perhaps the oldest. Its English stone construction with brick trim around the windows and door and a side entrance make it unique to the eastern seaboard. Local children were educated here for two hundred years- we know of no other which can make that claim. Forty young men and women now know what it takes to preserve an historic building, a testament that it continues to educate students even today. The Old Stone Schoolhouse was placed on the State and National Registers of Historic Places in 1988. The site is a magnet for visitors, drawing about one-hundred guests at our Open House in 2010. We then had to close it to visitors due to its deteriorating condition.

Minisink Chapter receives no financial aid from its parent organization. The insurance and landscaping costs amount to more than twice what we bring in each year in dues. Therefore, fund raising is a constant if we are to preserve this American treasure. Eventually, when the restoration is complete we would like to bring in scouts to work on their conservation projects and Eagle badges and resume holding meetings and Open Houses there.

## **EVALUATION**

An appraisal of the physical improvements should suffice.



Hudson Valley AgriBusiness  
Development Corporation

HVADC  
507 Warren St – 2<sup>nd</sup> Floor  
Hudson, NY 12534  
518.432.5360  
888.317.5556 fax  
www.HVADC.org

January 30, 2013

Mr. James O'Donnell, Executive Director  
Orange County IDA  
Orange County Government Center  
255 Main Street  
Goshen, NY 10924

Re: HVADC agent of OC IDA

Dear Mr. O'Donnell:

HVADC understands the IDA has received from special counsel a legal opinion that IDA funds may not be disbursed to not-for-profit organizations for general operating expenses. Funds may be paid for authorized IDA purposes to agents of the IDA, who are performing authorized IDA activities as the IDA's agent. We respectfully request the OCIDA consider designating HVADC as an agent of the IDA. The activities will be *directly* related to the purposes set out in the next paragraph.

The IDA's statutory purposes under Section 858 of the NYS General Municipal law are "to promote, develop, encourage and assist in acquiring, constructing, reconstructing and improving ....industrial, manufacturing, warehousing, commercial, research and recreation ... [and] educational or cultural facilities .... "

In calendar year 2013 HVADC will agree to act as an agent of the IDA in furtherance of the above-referenced IDA purposes through our existing Incubator Without Walls (IWW) and Hudson Valley Bounty (HVB) Programs. Below are specific examples of HVADC activity in Orange County that supports the IDA statutory purposes:

- 1.) Technical assistance to farmers implementing USDA Value Added Grant Awards.
- 2.) Business expansion counseling to a local farmers seeking to add process capacity and expand operations to make room for next generation.
- 3.) Local vegetable sourcing for Farm-to-Table Co-packing and other regional commercial buyers.
- 4.) Business planning services to local farmers seeking to diversify production.

Please feel free to contact me at anytime if there is anything you need of HVADC.

Sincerely,

Todd M. Erling  
Executive Director

HVADC is an equal opportunity provider, and employer. To file a complaint of discrimination, write: USDA, Director, Office of Civil Rights, 1400 Independence Avenue, S.W., Washington, D.C. 20250-9410, or call (800) 795-3272 (voice) or (202) 720-6392 (TTD).

**ORANGE COUNTY  
INDUSTRIAL DEVELOPMENT AGENCY**  
County Government Center  
Goshen, New York 10924

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James O'Donnell, Executive Director  
Joel Kleiman, Chief Financial Officer  
Kevin Dowd, Attorney  
Laurie Villasuso, Administrative Assistant

**PROJECT EXPENDITURE APPLICATION FORM**

**ORGANIZATION**

Name of Organization: Orange County NY Arts Council, Inc.

DATE: February 6, 2013

Project Title: Orange County Film Office

Address: P.O. Box 574

City/Zip Code: Sugar Loaf, NY 10981

Telephone: (845)469-9168

E-mail Address: dawn@ocartscouncil.org

Name of Contact: Dawn Ansbro

Title: Executive Director

Specific amount requested from Orange County IDA: \$45,750

Have you received any Project Expenditures or other forms of assistance from the Orange County Industrial Development Agency in the past?  Yes  No Dates and amounts

Have you received any other assistance from other agencies or organizations?  Yes  No  
If yes, please indicate from whom and the type or amount. We do receive \$66,000 from the county each year.

(Please remember that your request will receive the same consideration whether or not you have had previous requests in the past with the Orange County IDA.)

## **ORGANIZATION BACKGROUND**

(Include a brief history of your organization.)

The Orange County Arts Council was created based on the results of the 2004 Orange County and Orange County Citizens Foundation Cultural Needs Assessment which indicated a need for a full-time arts service organization. The OCCF Cultural Affairs Committee started laying the ground work for the Council in 2005, the organization was incorporated in 2006 and received its non-profit status in 2007. The organization's mission is to strengthen, promote and unite the arts in Orange County by facilitating and reinforcing relationships among the arts, schools, businesses, government, and the public. Our vision is to connect the arts with all aspects of community life on both a local and county-wide level and ensure that our county leaders see the Arts as a healthy and important part of the County's economy.

## **DESCRIPTION OF PROJECT**

(Please indicate the amount of the project, capital investment, job creation and economic benefit to Orange County and its residents. Please provide a concise description of the need or problem to be addressed. Include the overall goals and purposes of your organization or specific department concerned, the specific purpose of the funds, and how the objective will be accomplished. Moreover, what is unique about your program? Include photos, drafts, charts, drawings, supporting documentation and any phasing, if more than one. Indicate what years funding represents and a breakdown. Please attach additional pages if more space is needed.)

Film-making has been happening here in Orange County for years, but there has been no way of quantifying its impact and no effort made to grow and encourage this industry. Film is a growing business and NYS has one of the highest tax credits for film making in the country. In a down economy, the film industry grew by 25% between 2008 and 2011, creating 12,600 jobs directly associated with film productions and 16,300 jobs in related businesses. Orange County is close enough to NYC to attract film makers and it has a professional sound stage, cities, downtowns, riverfront, farms, historic architecture and supportive municipal leaders. What we lack is an easy way for film-makers to see what we have to offer, processes that make doing business with us painless, proactive outreach efforts to entice industry professionals and a method of quantifying the impact of film-making on our economy. The Orange County NY Film Office will address these issues.

The development of a central county film office will provide film-makers, as well as the state film commission, with a one-stop shop for Orange County location information, forms, contacts, and resources so as to make the decision to film here an easy and painless one. Our objectives are to

- be a central contact point for production companies and communicate information regarding local film procedures, permits and guidelines;
- serve as liaison with government departments and agencies, connect film-makers with local communities, and assist in arranging for filming on public and private property;
- assist municipalities with the development of film ordinances and film policies;
- develop a database of location photographs and logistical information regarding crew, talent, facilities, stages, equipment, and support services;
- develop film industry education programs to inform and educate students and the community through school visits, information brochures and intern programs.

The requested funds will be used for marketing, both internally and externally. We need to market internally to our municipalities to educate them about the opportunities the film industry offers, help them in implementing easy permitting processes and acceptable fee structures, and eliminate any roadblocks that might come up. We need to market externally via a website, industry memberships and attendance at industry conferences and events to encourage film-makers to consider Orange County for their film locations. Funds will also be used to develop and print an Orange County Resource Guide for Film Industry Professionals to provide them with information on local businesses, transportation, services, media, tax incentives, etc. This guide will provide advertising revenue which will be used to offset the cost of managing this film office.



## **BUDGET**

Specific amount requested from the Orange County Industrial Development Agency: \$45,750

(Please include an itemized budget for this project and total program, your current sources of income and expenses, a balance sheet for the past year and contributions from other institutions or organizations, if any.)

See attached.

## **TARGET POPULATIONS AND PERFORMANCE SITE(S)**

(This project must show its benefits to all of Orange County and the residents or describe the unique benefit to a specific segment of Orange County that may not happen if the Orange County IDA were to reject this Project Expenditure.)

This project will benefit the entire county through increased tax revenues, local business spending, and the development of a new workforce. Some local businesses that benefit from film production include: Hotels and B&Bs; Restaurants; Car and truck rentals; Catering; Barricade rental; Lumber and hardware; Security companies; Office supplies; Equipment rentals; Florists; Interior Designers and Stagers; Costume Companies; Lighting; Scenic Design; Mobile restrooms; Waste removal companies; Car and limousine services; Insurance companies.

## **EVALUATION**

(How will you determine the impact of this project if funded? [For example, a survey, appraisal of physical improvements or attendance figures.] Please be specific.)

The success of this office will be based on the successful implementation of the infrastructure necessary to attract and retain this business, as well as the quantifiable information we will obtain from the Production Days Report and Expenditure Tracking Forms (see attached).

## **PLEASE RETURN THIS APPLICATION TO:**

Orange County Industrial Development Agency  
Orange County Government Center  
255 Main Street  
Goshen, NY 10924

Orange County NY Film Office Estimated Three Year Budget

<b>Expense</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>
Website Development	\$4,500.00	\$0.00	\$0.00
Smart phone and service	\$750.00	\$750.00	\$750.00
Website Maintenance	\$7,800.00	\$7,800.00	\$3,000.00
Travel and Entertainment	\$3,000.00	\$3,000.00	\$3,000.00
Industry Association Memberships			
imdbPRO	\$200.00	\$200.00	\$200.00
AFCI	\$750.00	\$750.00	\$750.00
NY Production Alliance	\$750.00	\$750.00	\$750.00
Outreach to Location Scouts and Managers	\$10,000.00	\$10,000.00	\$10,000.00
Working with Community Liaisons	\$8,000.00	\$8,000.00	\$5,000.00
Resource Guide Development	\$10,000.00	\$10,000.00	\$15,000.00
<b>Total Expense:</b>	<b>\$45,750.00</b>	<b>\$41,250.00</b>	<b>\$38,450.00</b>
<b>Income</b>			
Resource Guide Advertising	\$0.00	\$10,000.00	\$10,000.00
Sponsorships	\$0.00	\$0.00	\$10,000.00
<b>Total income:</b>	<b>\$0.00</b>	<b>\$10,000.00</b>	<b>\$20,000.00</b>
<b>IDA Investment:</b>	<b>\$45,750.00</b>	<b>\$31,250.00</b>	<b>\$18,450.00</b>

I♥NY.

Edward A. Diana  
County Executive

## ORANGE COUNTY TOURISM



Susan Hawvermale  
Director of Tourism  
Department of Planning

Contact: Mary Ann McCarthy  
(845) 615-3860  
mmccarthy@orangecountygov.com

**FOR IMMEDIATE RELEASE**

### **“Only Happening Here” Orange County Winter Events** Unique seasonal Hudson Valley happenings

Orange County, NY (February 2013) – Goats, Mikro bikes, brews, bonfires! They’re all part of exciting “only-happening-here” seasonal events sure to make your next visit to the Hudson Valley a unique and memorable experience. Already coming for the skiing and snow tubing, popular winter pastimes in Orange County? Maybe you love the scenic views of the winter landscape from the cozy B&Bs or the home-grown ingredients served in the restaurants and wineries. Whatever lures you, take some time to look over the extensive calendar of events on [www.OrangeTourism.org](http://www.OrangeTourism.org) before your next visit. so you won’t miss a single, special thing.

With over 450 motorcycles from 1897 and onward in their spacious galleries, Motorcyclepedia in Newburgh is all about unique. The lower level of this 85,000 square-foot museum sports a “Wall of Death” motordrome, a carnival phenomenon dating back to the early 1900’s. See it in action on the 12<sup>th</sup> and 19<sup>th</sup> of February at 1pm, when Guinness world record holder Pit Lengner demonstrates his Kamikaze skills using one of his own Mikro Bikes just a little over 2 feet long. He’s amazing. One ticket covers museum admission and a once in a lifetime opportunity to see this legendary rider.

A boater’s delight during warm weather, Orange County’s largest freshwater attraction, 9-mile long Greenwood Lake, sparkles with cold weather fun, too. Put on your long johns and visit the Winter Carnival at the Breezy Point Inn. There’s a changing menu of fun each day from Friday evening, February 15<sup>th</sup> through Sunday, February 17<sup>th</sup>. Who’s game for a frozen T-shirt contest? Warm up afterward by the enormous bonfire or at the spaghetti eating competition. Ice bowling, hockey shooting and more icy fun is part of the line up, but even if Mother Nature doesn’t cooperate, there’ll be live music, dancing, carnival games and more amusements. It’s a great reason to spend the entire weekend at this popular vacation spot. Skiers may want to save a little time to practice on the nearby slopes before returning for the family friendly, crazy-fun competitions planned at Warwick-based Mount Peter Ski Area’s Winter Carnival on February 24<sup>th</sup>.

Authenticity is one of the things that makes the 3-day George Washington’s birthday celebration at Washington’s Headquarters in Newburgh so extraordinary, not to mention free admission and birthday cake! Our first president and Commander-in-Chief spent more time at this beautiful location overlooking the Hudson River than anywhere else during the Revolutionary War. The glorious views from the lawn here at our nation’s first public historic site are inspirational. From noon to 4pm on February 16<sup>th</sup>, 17<sup>th</sup> and 18<sup>th</sup>, greet the General and other re-enactors who’ll take you back in time. Magic shows, storytelling, candle dipping and music make it an entertaining event for children and adults alike.

For those of suitable age, there's even more great incentive to be patriotic this Presidents' Weekend. Right around the block from Washington’s Headquarters sample craft beers at Newburgh Brewing

**Orange County Tourism ♦ 124 Main Street ♦ Goshen, NY ♦ 10924**  
**845-615-3860 ♦ Email: [tourism@orangecountygov.com](mailto:tourism@orangecountygov.com)**  
**[www.OrangeTourism.org](http://www.OrangeTourism.org)**

Company's grand taproom located in their renovated 1850's box factory. Proceeds from sales of their "von Steubon's Gose," named for German-born Major General Friedrich Wilhelm von Steuben, a key player in the victory of the War for Independence, are donated to Washington's Headquarters. Register early enough and you may get a coveted spot at their "Cooking with Beer" seminar on February 16<sup>th</sup>. Everyone cooks, eats and drinks at this delicious brewery affair. The number of participants is limited, so if you want to learn how to brew up some of their special recipes in your own kitchen, make a reservation as soon as possible.

Did you know that Hudson Valley maple syrup was a main ingredient in several of the dishes recently served at the President's inaugural luncheon? While it isn't harvested for commercial purposes at the Hudson Highland's Nature Museum in Cornwall, they have a fabulous program to let families learn all about this sweet process. It starts with a Maple Sugar Festival on March 2<sup>nd</sup>. That day, in addition to the one-hour tours through the sugar bush, hear Native American story-telling around a campfire, join in crafts and games, and sample some sweet treats of the season. Sugar bush tours will also be held on March 3<sup>rd</sup>, and the weekends of March 9<sup>th</sup> and 10<sup>th</sup>, 16<sup>th</sup> and 17<sup>th</sup>, and 23<sup>rd</sup> and 24<sup>th</sup>. Come prepared for mud or snow on this unforgettable outdoor nature experience.

Held any adorable baby goats lately? You'll get the chance when you accept the invitation for a behind the scenes look at where our food comes at Edgwick Farm in Cornwall. It's the first time they're offering these fun, educational tours to the public. Reservations are mandatory since only very small groups will be taken on the 1 to 1 ½ hour tours of the goat farm, microbrewery, and creamery. What's in store? After you hug the goats and maybe even witness a live birth, visit the milking parlor, the cheese room and taste some goat cheese and milk. Then bring home some of the award-winning products sold in the farm store. Tours are available from February 1<sup>st</sup> through April 29<sup>th</sup> on Mondays, Wednesdays, Fridays, Saturdays and Sundays at 10am and 2pm.

Orange County, at the crossroads of the NY State Thruway and I-84, is a breeze to reach by car. Find a complete list of attractions, lodging, and events at [www.OrangeTourism.org](http://www.OrangeTourism.org). For a free copy of the Orange County Travel Guide, email [tourism@orangecountygov.com](mailto:tourism@orangecountygov.com) or call 800-762-8687. Orange County Tourism is headquarters for tourism in the county and is part of the *I LOVE NEW YORK* program.

#### RESOURCES:

- Motorcyclepedia Museum, Newburgh. [www.motorcyclepedia.org](http://www.motorcyclepedia.org) 845-569-9065
- Winter Carnival, Greenwood Lake. [www.breezypointinn.com](http://www.breezypointinn.com) 845-477-8100
- Mt. Peter Ski Area, Warwick. [www.mtpeter.com](http://www.mtpeter.com) 845-986-4940
- Washington's Headquarters State Historic Site, Newburgh. [www.palisadesconservancy.org](http://www.palisadesconservancy.org)
- Newburgh Brewing Company, Newburgh. [www.newburghbrewing.com](http://www.newburghbrewing.com) 845-569-2337 / for Cooking with Beer call 845-562-4505.
- Hudson Highlands Nature Museum, Cornwall. [www.hhnaturemuseum.org](http://www.hhnaturemuseum.org) 845-534-7781
- Edgwick Farm, Cornwall. [edgwickfarm@gmail.com](mailto:edgwickfarm@gmail.com) 845-401-2301

**Orange County Tourism ♦ 124 Main Street ♦ Goshen, NY ♦ 10924**  
**845-615-3860 ♦ Email: [tourism@orangecountygov.com](mailto:tourism@orangecountygov.com)**  
**[www.OrangeTourism.org](http://www.OrangeTourism.org)**