

ORANGE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
MINUTES OF MEETING OF MARCH 10, 2004

The Meeting was called to order by the Chairman, John Steinberg Jr.
at 3:05 P.M.

Members Present: Robert Armistead, Henry Van Leeuwen, Daniel Coleman
John Borland, David MacFarland and Chairman,
John Steinberg Jr.

Member Absent: Stephen Brescia and Secretary Edda Eller

Also Present: John D'Ambrosio, William Trimble, Alan Seidman, Maureen
Hallahan, Robert Hannan and Antionette Gluszak,

The Chairman referred to the first item on the Agenda, the presentation of Oxy-Vita and Administrative Director distributed requests of Dupee lawfirm to withdraw matter from the Agenda. Members raised questions as to why presentation was on the Agenda. The Administrative Director indicated he had received a phone call and placed the matter on the Agenda for any further presentation by the attorney for Oxy-Vita. He indicated he did not know of any further consideration on the matter; that it had been conveyed to the attorney the Agency had voted not to make any loan to Oxy-Vita. Alan Seidman, Chairman of the Legislature said it might be proper to adopt an additional Resolution denying the loan application and the Administrative Director rendered an Opinion that he did not believe it was necessary; that the Minutes reflected the position of the Agency as outlined in the Minutes of the Agency in 2003.

The Chairman referred to the Agenda and the issue of the employment of Robert Rieman and publicity proposed for the Agency through publications and newspaper reports. Henry Van Leeuwen indicated he was opposed to any further proceedings and the employment of anyone to attend to publicity; that he had reviewed the articles submitted by the Chairman and indicated that if this procedure was approved, he would refuse to sign checks to pay the same. Daniel Coleman, Robert Armistead and David MacFarland indicated that they were opposed to this procedure and the employment of any person and the expenditure of any monies. The Chairman, John Steinberg indicated since at least three members had indicated opposition, he would not proceed but believes the issue needs discussion because the Agency has a mission to fulfill. It was indicated to the Chairman that the Orange County Partnership is employed to seek applicants that the Agency can assist, and the Agency pays substantial monies for the services by annual Contracts. The Chairman indicated he will contact Robert Rieman and terminate any present activity. The Chairman made a motion to not further proceed on this matter with the Middletown Record for publications. The motion was made by John Steinberg seconded by Daniel Coleman and approved. The Chairman indicated he reserved the right to come back for further discussion.

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The matter on the agenda for the election of Officers, which had been tabled, was considered and by the affirmative vote of all members present, on motion of Henry Van Leeuwen seconded by John Borland, the existing slate of officers were continued for year 2004.

The Chairman recognized Charles Seliga of Stewart Airport and indicated that he was present to make an application for additional monies for new services by other airlines to the airport. The monies were to be used for marketing and additional airline promotion. He requested the sum of \$300,000.00 to be matched by National Express and proposed to confirm existing overtures with Northwest Airline for 3 daily flights to commence June 10, 2004 to Detroit, Michigan as a hub service. He represented that through the flights to Detroit there would be an ability to reach the west coast, Asia and Europe, that it was a competitive airline and a new opening for flights from the airport as an alternative to other existing airlines. He indicated he was meeting next week and would be making an announcement on proposals with Northwest Airlines. He reviewed his attendance at a meeting in Florida recently to see seven Airlines and to make Contracts for other flights at the airport. He indicated US Air is staying with its location at Stewart, that Stewart is reinvesting 1.5 Million in the existing terminal and that the master plan for Stewart Airport is about 80% ready to finalize. Member Robert Armistead was recognized and indicated that 3 flights to Detroit, which was a major hub, would be advantageous. John Steinberg made an inquiry that resulted in a response, that Northwest Airlines if you went to Detroit to the hub would be flying over the top of the North Pole to go to both Europe and Asia from Detroit. David MacFarland made an observation that Southwest Airlines was still very active and provided good service at the airport. Charles Seliga indicated Trans Meridian is still very active at the airport and when North West Airlines is in place it will be using Gate 7 as presently planned. John Borland discussed the amount of the original grant to the airport and Charles Seliga indicated the last grant made by the Agency of \$126,735.00 had used all of that appropriation. John Steinberg asked what part or portion of the \$300,000.00 to be appropriated was to be directed to North West and Charles Seliga responded one-half or \$150,000.00 and that North West would be doing its own advertising. It was further noted by John Steinberg that if you were going to Boston and North West was using Detroit as the hub, you would not be going to Boston by North West Airlines. A motion was made by Henry VanLeeuwen seconded by Robert Armistead to approve the \$300,000.00 appropriation to be used for the promotion of Stewart Airport. All members voted affirmatively. The motion was carried. Daniel Coleman made the observation he had been very happy and satisfied by the service of Trans Meridian at the Airport.

The Chairman recognized Robert Hannan of Capital Development who indicated that David Dirks had resigned in February from Capital Development, that at the last election Dennis Bennet had been elected Chairman and Louis Heimbach, Vice Chairman, that they had added three Board Members and the business of Orange County Capital Development

was proceeding. He indicated they were looking at 5 prospects, two of which had very great potential and one of the two contemplated 200 jobs for Orange County and the occupancy of a building of 25,000 sq. ft. within a year. He indicated he had received documents from the Administrative Director including a copy of the Contract and noted it had expired on December 31, 2003. He further indicated he had sufficient funds to about June 2004 but would be applying by letter to be considered in the future for additional funding and an additional Contract.

The Administrative Director indicated he had discussed attendance at the Meetings with Stephen Brescia who found the first or second Wednesday of each month to be difficult and wondered if it could be brought to the attention of the board that he would prefer the third or fourth Wednesday for the bi-monthly meeting. The members indicated to the Administrative Director that they had no difficulty with having the bi-monthly meetings on the third Wednesday and the Administrative Director indicated he would prepare an amendment to be considered at the next meeting and that the meeting in May and bi-monthly thereafter would be on the third Wednesday.

The Chair recognized Maureen Hallahan, Chief Executive Officer of the Orange County Partnership who briefly discussed an invitation to an Open House at the Partnership Offices on Matthews Street on March 23rd and an invitation to the members on April 1st for a Partnership gathering of County Officials.

Members made inquiry as to the status of payments by Ernie Green's firm. The Administrative Director reviewed the monies due and advised that the five year note at \$20,000.00 per year was not delinquent but he had not heard on the repayment of the \$100,000.00 Note and that he would communicate with Ernie Green on the matter for a report since he had represented at a previous meeting with the Agency that his firm was negotiating a loan and repayment would be included in the new negotiated loan.

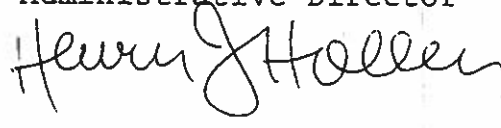
The Treasurer presented his report and reviewed bills of the Agency for payment for Kopy Kat \$58.00+, Henry J. Holley \$10,500.00 for the closing of JCK Properties LLC project in Chester and noted that the total amount received by the Agency was \$50,500.00, \$40,000.00 of which the Agency retained as a fee for the closing. There were two other Vouchers by Henry J. Holley for Contract services for 2004 with the County and with the Partnership, each of which was in the sum of \$350.00, which was approved, and a final Voucher for the Orange County Partnership for the first quarter monies due under the Contract in the sum of \$43,750.00. After discussing the bills and the investments a motion was made by John Borland seconded by Daniel Coleman approving the final report and the payment of the bills which all members approved.

The Chairman John Steinberg raised the question about the Administrative Director requiring a draft brochure about the Agency services in a summary form. The Administrative Director noted he had sent substantial material in 2003 since the board had two or three*members last year but the members indicated they had received the material but found it voluminous and desired a summary. Maureen Hallahan indicated that the Partnership would find a resume helpful and the Administrative Director was to proceed with a draft on the matter. ✓

At 4:15 P.M. a motion was made to adjourn by Henry VanLeeuwen seconded by John Borland and approved by the members.

*new

Henry J. Holley
Administrative Director



ORANGE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
PRESENT MEMBERS

CHAIRMAN - JOHN STEINBERG JR.

VICE CHAIRMAN - JOHN BORLAND

SECOND VICE CHAIRMAN - ROBERT ARMISTEAD

TREASURER - HENRY P. VANLEEUVEN

ASSISTANT TREASURER - DANIEL F. COLEMAN

SECRETARY - STEPHEN BRESCIA

ASSISTANT SECRETARY - DAVID S. MACFARLAND