

Dean Tamburri, Acting Chairman / Vice Chairman • Vincent Odock, Secretary • James Rinaldi, Board Member Susan Walski, Board Member • Marc Greene, Board Member • Giovanni Palladino, Board Member William Fioravanti, Chief Executive Officer • Susan R. Katzoff, General Counsel • Christopher C. Canada, Bond Counsel

Finance Committee Agenda

PLEASE TAKE NOTICE, The Orange County Funding Corporation will hold a regularly scheduled meeting on August 16th, 2023, starting at 4:30pm at the Orange County Government Center, 255 Main St., Goshen NY in the First Floor Community Room to consider and/or act upon the following:

Order of Business

- Call Meeting to Order
- Pledge of Allegiance
- Roll Call
- Proof of Notice
- Minutes
 - Approval of Minutes from June 21st, 2023 Board of Directors Meeting
- New Business
 - Approval of June / July Financials
 - Approval of June / July / August Payables
 - o Approval of COVID-19 Resiliency Loan Fund update
 - Certificate of Deposit Investment Option
 - Checking Accounts Move from Chase to TD Bank
- Adjournment

To watch the livestream, please visit our website: www.ocnyida.com

Dated: August 9, 2023 By: William Fioravanti - Chief Executive Officer

Orange County Funding Corporation
4 Crotty Lane, Suite 100 • New Windsor, NY 12553
Phone: (845) 234-4192 • Fax: (845) 220-2228 • Email: business@ocnyida.com



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Susan Walski, Board Member • Marc Greene, Board Member • Giovanni Palladino, Board Member

Bill Fioravanti, Chief Executive Officer • Susan R. Katzoff, General Counsel • Christopher C. Canada, Bond Counsel

Date: August 1, 2023
From: Dean Tamburri
RE: Next Meeting Date

OCFC Board Meeting Notice

The next Board of Directors meeting of the Orange County Funding Corporation is:

Wednesday, August 16, 2023 at 5:30pm or after the Finance Committee Meeting that starts at 4:30pm

OC Government Center 255 Main Street, Goshen Community Room

To watch the livestream, please visit our website: www.ocnyida.com

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Orange County Funding Corp.

4 Crotty Lane New Windsor, NY 12553 (845) 234-4192

OCFC Finance Committee Minutes

Wednesday, June 21, 2023

Committee Members Present: Dean Tamburri, Marc Greene, James Rinaldi

Staff Present: Bill Fioravanti, Marty Borrás, Dennis Brady (via Zoom)

I. Call Meeting to Order

Acting Chair Tamburri called the meeting to order at 4:36 pm.

II. Roll Call

Mr. Fioravanti acknowledged the Committee members present.

III. Pledge of Allegiance

IV. Proof of Notice

The Acting Chair acknowledged that notice of the meeting was duly and properly provided.

V. Minutes

A MOTION TO ACCEPT THE MAY 17TH, 2023, OCFC FINANCE COMMITTEE MEETING MINUTES AS PRESENTED WAS MADE BY THE ACTING CHAIR, SECONDED BY MR. GREENE, AND PASSED UNANIMOUSLY.

VI. New Business

May 2023 OCFC Financial Report and May/June 2023 Payables: Mr. Fioravanti reviewed the report and noted typical activity for the month including interest earnings and expenses, the monthly insurance premium, professional fees for Counsel, and a renewal payment for the platform that processes the COVID Resiliency loan payments and statements. The Board discussed the two reimbursements for borrowers that overpaid on their loans and the possibility of recapturing funds from borrowers that have made no payments.

COVID Resiliency Loan Update: Mr. Fioravanti stated that two more loans had been paid off for a total of 36 of the 49 loans recovered.

A MOTION TO APPROVE THE MAY 2023 OCFC FINANCIAL REPORT, MAY/JUNE 2023 PAYABLES, AND THE COVID RESILIENCY LOAN UPDATE AS PRESENTED

WAS MADE BY ACTING CHAIR TAMBURRI, SECONDED BY MR. GREEN, AND PASSED UNANIMOUSLY.

Certificate of Deposit (CD) Investment Option: Mr. Greene suggested re-investing \$1.7 M in a three-month CD at the institution offering the best rate.

A MOTION TO RECOMMEND INVESTING \$1.7 M IN A THREE-MONTH CD AT AN APPROVED INSTITUTION OFFERING THE HIGHEST RATE WAS MADE BY MR. GREENE, SECONDED BY MR. RINALDI, AND PASSED UNANIMOUSLY.

VII. Adjournment

A MOTION TO ADJOURN WAS MADE BY ACTING CHAIR TAMBURRI, SECONDED BY MR. RINALDI, AND PASSED UNANIMOUSLY.

The meeting closed at 4:52 pm.



Orange County Funding Corp Budget vs. Actuals: FY_2023 - FY23 P&L

June 2023

Jun 2023 Total **Actual Budget** over Budget Actual **Budget** over Budget Income 40000 Application Fees 417.00 -417.00 0.00 2,502.00 -2,502.00 40200 Closing Fees 16,667.00 -16,667.00 0.00 100,002.00 -100,002.00 48000 Interest Income - Loans 167.00 -153.21 356.82 1,002.00 -645.18 13.79 17,776.33 29,159.16 49000 Interest Earnings 18.870.33 6.564.00 1.094.00 35,723.16 **Total Income** 18,884.12 \$ 18,345.00 \$ 539.12 36,079.98 \$ 110,070.00 -\$ 73,990.02 18,884.12 \$ 18,345.00 \$ 36,079.98 \$ 110,070.00 -\$ 73,990.02 **Gross Profit** 539.12 **Expenses** 61000 Insurance Expense 2,634.00 439.00 104.00 335.00 624.00 2,010.00 275.00 -275.00 -1,650.00 61100 Bookkeeping 0.00 1,650.00 61200 Fiscal Audit 583.00 -583.00 0.00 3,498.00 -3,498.00 61300 Legal 417.00 -417.00 1,131.00 2,502.00 -1,371.00 61400 Loan Program Administration 128.00 -128.00 1,458.00 763.00 695.00 61600 Projects 204.00 -204.00 1,224.00 -25.23 1,198.77 **Total Expenses** 3,839.23 439.00 \$ 1,711.00 -\$ 1,272.00 6,421.77 10,261.00 -\$

16,634.00

16,634.00 \$

1,811.12

1,811.12 \$

29,658.21

29,658.21 \$

99,809.00

99,809.00 -\$

70,150.79

70,150.79

18,445.12 \$

18,445.12 \$

Net Operating Income

Net Income

Banks Accounts/Certificates of Deposit/Money Markets Accounts As of June 30, 2023

| | Purchase Date | Maturity Date | # of Months | Bank | Bank Balance | Principal | Interest Rate | Interest Earned MTD |
|---------|------------------|------------------|----------------|------------------------------|--------------|-----------------|------------------|------------------------|
| | 3/28/23 | 9/25/23 | 3 months | TD Bank | | \$ 1,700,000 | 5.35% | 4.90% |
| Bank | | | | Account Type | | Amount | % of total | |
| Chase | | | | Checking Account - Operating | | \$ 156,607 | 8% | |
| TD Bank | | | | CD | | \$ 1,700,000 | 92% | 0.05% |
| | | | | | - - | \$ 1,856,607 | 100% | \$ 0 |

Small Business Resiliency Loan Status Report June 30, 2023

| | <u>#</u> | <u>Amount</u> | |
|--------------------------|----------|---------------|-----|
| Loans Distributed | 49 | \$ 476,500 | |
| Principal Payments to Da | te | | |
| Paid in Full | 36 | \$ 359,000 | |
| Partial | 13 | \$ 49,107 | |
| Total | 49 | \$ 408,107 | 86% |
| Balance | | \$ 68,393 | |
| Current | 0 | | |
| Behind | 13 13 | | |
| No Payment to Date | 3 | \$ 30,000 | |
| Interest Paid to Date | | \$ 5,700 | |

Orange County Funding Corp Budget vs. Actuals: FY_2023 - FY23 P&L July 31, 2023

| | July 2023 | | | Total | | | |
|-------------------------|-------------|--------------|---------------|-------------|---------------|---------------|--|
| | Actual | Budget | over Budget | Actual | Pudant | over Budget | |
| Income | Actual | Budget | over Budget | Actual | Budget | over Budget | |
| 40000 Application Fees | 2,500.00 | 417.00 | 2,083.00 | 2,500.00 | 2,919.00 | -419.00 | |
| 40200 Closing Fees | 2,000.00 | 16,667.00 | -16,667.00 | 0.00 | 116,669.00 | -116,669.00 | |
| 48000 Interest Income - | | 10,007.00 | 10,007.00 | 0.00 | 110,000.00 | 110,000.00 | |
| Loans | 18.70 | 167.00 | -148.30 | 375.52 | 1,169.00 | -793.48 | |
| 49000 Interest Earnings | 166.69 | 1,094.00 | -927.31 | 35,889.85 | 7,658.00 | 28,231.85 | |
| Total Income | \$ 2,685.39 | \$ 18,345.00 | -\$ 15,659.61 | \$38,765.37 | \$ 128,415.00 | -\$ 89,649.63 | |
| Gross Profit | \$ 2,685.39 | \$ 18,345.00 | -\$ 15,659.61 | \$38,765.37 | \$ 128,415.00 | -\$ 89,649.63 | |
| Expenses | | | | | | | |
| 61000 Insurance | | | | | | | |
| Expense | 439.00 | 104.00 | 335.00 | 3,073.00 | 728.00 | 2,345.00 | |
| 61100 Bookkeeping | | 275.00 | -275.00 | 0.00 | 1,925.00 | -1,925.00 | |
| 61200 Fiscal Audit | | 583.00 | -583.00 | 0.00 | 4,081.00 | -4,081.00 | |
| 61300 Legal | | 417.00 | -417.00 | 1,131.00 | 2,919.00 | -1,788.00 | |
| 61400 Loan Program | | | | | | | |
| Administration | | 128.00 | -128.00 | 1,458.00 | 891.00 | 567.00 | |
| 61600 Projects | | 204.00 | -204.00 | 1,198.77 | 1,428.00 | -229.23 | |
| Total Expenses | \$ 439.00 | \$ 1,711.00 | -\$ 1,272.00 | \$ 6,860.77 | \$ 11,972.00 | -\$ 5,111.23 | |
| Net Operating Income | \$ 2,246.39 | \$ 16,634.00 | -\$ 14,387.61 | \$31,904.60 | \$ 116,443.00 | -\$ 84,538.40 | |
| Net Income | \$ 2,246.39 | \$ 16,634.00 | -\$ 14,387.61 | \$31,904.60 | \$ 116,443.00 | -\$ 84,538.40 | |

Banks Accounts/Certificates of Deposit/Money Markets Accounts As of July 31, 2023

| | Purchase | Maturity | # of | 7.6 61 daily 61, 2626 | | | | Interest | Interest |
|---------|----------|----------|----------|------------------------------|--------------|----|-----------|------------|------------|
| | Date | Date | Months | Bank | Bank Balance | F | Principal | Rate | Earned MTD |
| | | | | | | | | | |
| | 3/28/23 | 9/25/23 | 3 months | TD Bank | | \$ | 1,700,000 | 5.35% | 4.90% |
| Bank | | | | Account Type | | | Amount | % of total | |
| Chase | | | | Checking Account - Operating | | \$ | 160,128 | 9% | |
| TD Bank | | | | CD | | \$ | 1,700,000 | 91% | 0.05% |
| | | | | | | \$ | 1,860,128 | 100% | \$ 0 |

Small Business Resiliency Loan Status Report July 31, 2023

| | <u>#</u> | <u>Amount</u> | |
|--------------------------|-----------------|---------------|-----|
| Loans Distributed | 49 | \$ 476,500 | |
| Principal Payments to Da | ate | | |
| Paid in Full | 36 | \$ 359,000 | |
| Partial | 13 | \$ 49,518 | |
| Total | 49 | \$ 408,518 | 86% |
| Balance | | \$ 67,982 | |
| Current | 0 | | |
| Behind | <u>13</u> 13 | | |
| No Payment to Date | 3 | \$ 30,000 | |
| Interest Paid to Date | | \$ 5,713 | |