



Empowering Businesses. Inspiring Growth.

Mike Torelli, Chairman • John Douthit, Vice Chairman • Lesley Pierri, Secretary
Vincent Odock, Assistant Secretary • Paul Ruszkiewicz, Board Member • Dean Tamburri, Board Member
Bill Fioravanti, Agency Manager • Russell E. Gaenzle, Harris Beach

Agenda

PLEASE TAKE NOTICE, The Orange County Industrial Development Agency will hold a regularly scheduled meeting on August 17, 2021, at 5:00 p.m. at OC Government Center, 255 Main St., Goshen NY in the Community Room to consider and/or act upon the following:

Order of Business

- **Pledge of Allegiance**
- **Roll Call**
- **Approval of Minutes for July 20, 2021**
- **Finance**
 - July Financial Reports
 - July/August Payables
 - Paying standing recurring bills for remainder of 2021
 - TPX phone system contract
 - Investment options for OCIDA fund balance
- **Chairman's Report**
- **Management Report**
- **New Business**
 - Hampton Park LLC
 - OC Probation - Crime Victim Impact Statement
 - Revisions to OCIDA By-Laws
 - Upcoming Committee Meetings
- **Unfinished Business**
- **Resolutions**
- **Executive Session**
- **Adjournment**

To watch the livestream, please visit our website: www.ocnyida.com

Dated: August 11, 2021

Leslie Pierri, Secretary

By: Bill Fioravanti – Agency Manager

ORANGE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
MINUTES: JULY 20, 2021 BOARD OF DIRECTORS MEETING

A meeting of the Orange County Industrial Development Agency was convened July 20, 2021, at 5:00 p.m.

Chairman Torelli calls to order the meeting of the Orange County IDA, July 20, 2021. (Pledge of Allegiance is recited). Board consists of six members. There is a quorum. Upon roll call, the following were:

PRESENT: Mike Torelli, John Douthit, Lesley Pierri, Paul Ruskiewicz, Vincent Odock, Dean Tamburri

ABSENT: None

ALSO PRESENT: Bill Fioravanti - Agent Manager
Langdon Chapman – County Attorney
Russell Gaenzle – Harris Beach
Kelly Reilly
Dean Brady

Minutes

Review of the June 15, 2021, Board meeting minutes, June 22, 2021, Accelerator Committee Minutes. Motion to approve the minutes is made by Mr. Douthit seconded by Ms. Pierri. Motion carries with six board members in favor.

Mr. Fioravanti states that minutes from the June 1, 2021 Special Board Meeting were excluded due to errors.

Chairman's Report

Chairman Torelli stated that we have two job postings. One for CEO and one for Local General Counsel. He stated that a review committee will be set up and start to review the documentation and come up with a list of people to interview. Chairman Torelli stated that every week for the next few weeks the information will be reviewed and ask for a recommendation of potential interviewers. Chairman Torelli asked Mr. Fioravanti to have staff start putting packets together of the candidates who applies for either position. Mr. Ruskiewicz asked if there was a deadline, Chairman Torelli stated the by the next meeting he would like a list.

Chairman Torelli stated that a resignation was received from our local attorney Mr. Kevin Dowd effective 7/19/21.

Chairman Torelli stated that going forward with all Committee Meetings that everyone has the same information, version and working off the same worksheet.

Chairman Torelli thanked Mr. Ruskiewicz for going to the E&E Sub Committee Meeting and answering questions. One of the questions was about the management of the IDA. Chairman Torelli stated that we are looking for an individual to serve as CEO, not a managing director or group. He also stated that there is a Legislative meeting tomorrow.

Chairman Torelli stated that there has not been much in the news since the guilty pleas were entered and accepted. He stated the biggest news is that the Legislature will move forward, as well as some of the projects in the IDA's pipeline.

On the employee side the IDA has two employees, Ms. Reilly being one and the other Mr. Fioravanti who is serving as an unpaid agent on loan from County of Orange.

County Attorney

Mr. Chapman stated that TSEC's counsel notified the IDA and stated that TSEC has found office space and will be vacating their space. TSEC agreed to meet with the IDA to go over the contracts.

He also explained that the Orange County Probation Department has reached out to Mr. Fioravanti and he will assist the IDA in completing and submitting a Crime Victim Impact Statement.

Mr. Chapman stated that the IDA has stopped paying rent for the Highland Falls Accelerator, and Mr. Fioravanti has arranged for the utilities to be turned over to the landlord. Mr. Chapman stated that he will be following up with the other Accelerator locations and the leases due to the conflict of interest. Mr. Fioravanti stated that Highland Falls is working with and that he has a meeting with B4 Holdings next week to discuss the Accelerator location at 605 Broadway. Mr. Chapman also stated that his office is looking into potential litigation in this matter and that we were referred names for potential legal representation by the NY State Association of Counties (NYSAC).

Mr. Chapman stated that the transaction to assign CRH Realty III's OCIDA incentives to Hammes is projected to close in 2 days. Mr. Gaenzle stated that the Fiorello/Green Thumb (GTI) deal should close by Monday and he thanked Mr. Chapman and his team for all their efforts.

Lastly, Mr. Chapman stated that updated agency By-Laws will be sent to Chairman Torelli for review.

Agent Manager / Director Report

IDA

Mr. Fioravanti stated that the IDA received a \$310,000 check from Fiorello/GTI for closing fees and an additional \$45,000 for their local labor fee retainer. The IDA is waiting for IBM to send a formal official letter to terminate their incentives and once that happens the property will return to the property tax rolls. St. Luke's Cornwall Hospital is working on their forbearance agreement with some of their lenders that will impact the IDA Bond Agreement. Legal counsel for IDA and St. Luke's is working together to amend the bond agreement with their forbearance agreement and should be complete within 30 days. Walkkill Owner LLC (Walkkill Living Center) has a PILOT, MTE, STE, and tax-free revenue bonds. Mr. Fioravanti stated they are going to purchase the bonds through HFA but still wants to go through IDA for PILOT, MTE and STE. Since this project is in the Town of Walkkill, which has its own local IDA, we have asked that IDA's local counsel for that agency's written support of the OCIDA handling this transaction.

Accelerators

Mr. Fioravanti stated Mr. Chapman sent a letter to the landlords in Newburgh and Highland Falls and we are hopeful to come to better terms with the landlords and buildings. TSEC purchased a piece of equipment (Dye Sublimation Printer) for the tenant at 605 Broadway (Ziel) to use as well as other tenants. He stated that we are coordinating the installation of the printer and coordinating a schedule for shared use like other equipment (laser cutter, embroidery machine, etc.). Mr. Fioravanti spoke about Scripted Fragrances a candle company located in our Warwick Accelerator. They were highlighted on CBS a few months ago and they will be having an open house at the Manor House in Warwick on July 22nd at 4pm. He also stated there will be an open house July 21st for Urban Extracts located in the Warwick CBD facility. Lastly, on the compliance side, we submitted our annual report to JCOP (Joint Commission on Public Ethics).

Finance

Chairman Torelli stated the finances start on pages 44-45 of the packet. He asked Mr. Fioravanti to go over the bills that he would like to discuss. Mr. Fioravanti stated the first bill for Orange & Rockland is an error. This bill had already been paid last month. He stated that most of these bills are consistent each month. He pointed out the cleaning bills are lower as are a couple of others, and he explained that the Board had not previously seen the Gordon Fire Equipment bill (for annual maintenance) or A1 Pest Control (quarterly bill).

Chairman Torelli asked if the two open positions (CEO and local legal counsel) were listed on our website, Mr. Fioravanti stated no but that they will be shortly. Chairman Torelli also asked for them to be advertised on Mid-Hudson News. Chairman Torelli stated that some of our leases will be coming due and asked Mr. Chapman for help writing up sub-leases for our tenants. He stated by next meeting he would want to know what our options are between the landlord and our sub tenants along with utilities.

Mr. Torelli entertains a motion to pay the Recurring Bills for July. Motion made by Ms. Peirri, seconded by Mr. Odock. Roll call is taken. Affirmative votes of all members present result in motion carried.

Mr. Fioravanti went over the monthly contract bills for July. He stated that 88 Studios cut their fee by half. Chairman Torelli asked a few questions on Brown & Weinraub and Loweke Brill. Chairman Torelli asked about getting different quotes for the contracts. Mr. Fioravanti stated that he would like to stabilize for the next 6 months then go out to get other competitive quotes. Chairman Torelli stated that one of the Board's goals is how to go about procurement and what level of approvals. He would like to see a procurement policy worked on and implemented before end of year.

Mr. Torelli entertains a motion to pay the monthly contract bills. Motion made by Mr. Douthit, seconded by Mr. Tamburri. Roll call is taken. Affirmative votes of all members present result in motion carried.

Mr. Fioravanti went over all other July bills including credit card charges and the last invoice from Fraud Auditing. Chairman Torelli asked Mr. Chapman if they have received everything needed from Auditor, he answered yes. Mr. Fioravanti stated total bill is \$43,484.00.

Mr. Torelli entertains a motion to pay all other July bills. Motion made by Ms. Peirri, seconded by Mr. Ruszkiewicz. Roll call is taken. Affirmative votes of all members present result in motion carried.

Mr. Fioravanti went over the balances in all OCIDA bank accounts. Chairman Torelli asked if there was anything we need to plan for. Mr. Fioravanti stated we will shop around for the CD's. He went on to the June Financials. The IDA and Accelerator finances. Chairman Torelli stated he wanted Mr. Fioravanti to talk about where we are trending. He started with the IDA budget and went over YTD vs. Budget line by line. Some discussion was made on the income and Agency Contribution Cost. Mr. Fioravanti went on to The Accelerator and went through YTD vs. Budget line by line. Some discussion was made on client rent. Chairman Torelli asked for a write-up on client rents that are past due by 90 days. Mr. Fioravanti continued line by line on the Expense side. Some discussion was made about the budgets being under by approximately \$2.5MM between IDA and Accelerator by year end.

Mr. Fioravanti stated he had the UHY engagement letter for additional services. He reviewed the additional services that we requested along with the proposed pricing. He suggested we stay with UHY for the next 6 months, to stabilize financial operations within the OCIDA/OCFC, and then at that time pursue other competitive quotes for similar services. Chairman Torelli thanked Mr. Fioravanti for getting this quote and discussed the services with the Board. Mr. Chapman stated he would support hiring UHY with the caveat of not hiring them full-time as a vendor. Chairman Torelli stated that it is a plus since they have access to our books, loan program, and payroll company. The Board had a discussion and looked over the engagement letter. Mr. Chapman suggested a termination clause be put in with a 30-day notice.

Chairman Torelli entertains a motion to extend the relationship under the new terms discussed and contingent upon the termination clause and procurement analysis, and giving authorization to the Chairman to sign the engagement letter for UHY. Motion made by Mr. Ruszkiewicz, seconded by Mr. Tamburri. Roll call is taken. Affirmative votes of all members present result in motion carried.

Chairman Torelli entertains a motion to close the IDA Meeting temporarily and open up the OCFC Meeting. Motion by Ms. Pierri, seconded by Mr. Odock. Roll call is taken. Affirmative votes of all members present result in motion carried.

Chairman Torelli entertains a motion to open the IDA Meeting. Motion by Ms. Pierri, seconded by Mr. Odock. Roll call is taken. Affirmative votes of all members present result in motion carried.

Chairman Torelli entertains a motion to enter into Executive Session. Motion by Mr. Odock, seconded by Mr. Tamburri. Roll call is taken. Affirmative votes of all members present result in motion carried.

Enter Executive Session

Chairman Torelli reconvened the meeting.

Adjournment

With no further business, meeting called for adjournment by Chairman Torelli at 6:50 p.m. Motion made and all voted in favor.

OCIDA Vendor Payment Approval
Recurring Bldg Services
August 17, 2021

Approv ID August 17 2021
Category Recurring Bldg Services
Amt Y

Vendor	Invoice	Purpose/Description	Location	Service Date(s)	Sum of Amount
Orange & Rockland	99915-93035	Electricity	Highland Falls	7/2/21-7/19/21	28.85
	26670-19018	Electricity	Warwick	6/20/21 - 7/18/21	385.12
Orange & Rockland Total					413.97
Time Warner Cable	0109708062821	Internet	4 Crotty Ln	7/28/21-8/27/21	157.96
	92572071121	Internet	334 Ave of Americas	7/11/21-8/10/21	100.00
	91582072221	Internet	334 Ave of Americas	7/22/21-8/21/21	157.96
Time Warner Cable Total					415.92
Central Hudson Gas & Electric	86700025041	Gas & Electric	334 Ave of Americas	6/2/21 - 7/1/21	3,336.47
	86701456005	Gas & Electric	Newburgh - 603	6/8/21 - 7/12/21	269.67
	83531580146	Gas & Electric	Newburgh - 605	6/8/21 - 7/12/21	312.45
			Newburgh - 603	7/1/21-7/30/21	61.51
Central Hudson Gas & Electric Corp. Total					3,980.10
Complete Document Solution	IN378414	B/W & Color Copies	Middletown	7/1/21 - 7/31/21	117.55
Complete Document Solutions Total					117.55
Xerox Financial Service	2734695	Copier Lease payment	4 Crotty Ln	6/15/21 - 8/14/21	301.95
Xerox Financial Service Total					301.95
LaMela Sanitation	17X02547	Trash & Recycle	334 Ave of Americas	7/1/21 - 7/31/21	225.00
LaMela Sanitation Total					225.00
Verizon	455798986000106	Fios	Newburgh - 605	7/24/21-8/24/21	183.48
	655823759000154	Fios	Newburgh - 603	8/9/21-8/8/21	141.98
Verizon Total					325.46
Town of New Windsor	--	Building 2416 Rent	334 Ave of Americas	September 2021	1,298.92
		Building 2420 Rent	334 Ave of Americas	September 2021	1,500.00
		Building 2422 Suite 100 Rent	334 Ave of Americas	September 2021	1,000.00
		Building 2422 Suite 300 Rent	334 Ave of Americas	September 2021	1,200.00
		Building 2422 Suite 200 Rent	334 Ave of Americas	September 2021	1,200.00
Town of New Windsor Total					6,198.92
First Columbia 4-LA, LLC	(blank)	Gas & Electric	4 Crotty Ln	4/16/21-6/18/21	509.07
	607010020210701	Building Rent &CAM	4 Crotty Ln	September 2021	10,509.89
First Columbia 4-LA, LLC Total					11,018.96
ALTEVA OF WARWICK	6/8/78	Monthly Fiber Internet	4 Crotty Ln	August 2021	90.71
ALTEVA OF WARWICK Total					90.71
88 Studio, LLC	--	Brand Management	4 Crotty Ln	July 2021	2,500.00
88 Studio, LLC Total					2,500.00
KR Cleaning	--	Office Cleaning	334 Ave of Americas	August 2021	350.00
			Newburgh - 603	August 2021	50.00
		Office Cleaning	4 Crotty Ln	August 2021	650.00
KR Cleaning Total					1,050.00
Focus Media	13107	Monthly Retainer/Web Service	4 Crotty Ln	August 2021	2,500.00
Focus Media Total					2,500.00
TPx Communications	1297660	Phone System	4 Crotty Ln	8/1/21-8/31/21	596.65
TPx Communications Total					596.65
Frontier	020818-4	Dedicated Internet Access	Middletown	7/15/21-8/14/21	599.00
	=84534324090202184	Phone Line	Middletown	8/2/21-9/1/21	91.24
		Ethernet	Middletown	8/4/21-9/3/21	427.81

		Wireless Data Svc	Middletown	8/4/21-9/3/21	315.00
Frontier Total					1,433.05
Facilities Maintenance Corp.	77074	Cleaning	Middletown	July 2021	1,096.00
Facilities Maintenance Corp. Total					1,096.00
MidHudsonNews.com	6920	Banner Advertising	4 Crotty Ln	July 2021	750.00
MidHudsonNews.com Total					750.00
Crystal Rock	21066678 072321	H2O	4 Crotty Ln	August2021	15.14
Crystal Rock Total					15.14
Marangi Disposal	17101851	Trash & Recycle	Middletown	July 2021	96.45
Marangi Disposal Total					96.45
National Business Leasing	73270146	Copier	Middletown	7/14/21-8/14/21	360.36
National Business Leasing Total					360.36
Town of Warwick Water & Sewer	46-1-39.22*00	Water & Sewer	Warwick	4/1/21-6/30/21	694.60
Town of Warwick Water & Sewer Total					694.60
Grand Total					34,180.79

**OCIDA Vendor Payment Approval
Monthly Contracts
August 17, 2021**

ApprovID **August 17 2021**
Category **Monthly Contracts**
Amt **Y**

Vendor	Invoice	Purpose/Description	Location	Service Date(s)	Sum of Amount
Loewke Brill Consulting	16-011-OCIDA	Site Visits & Reporting	4 Crotty Ln	July 2021	3,920.00
Loewke Brill Consulting Total					3,920.00
Brown & Weinraub	17488	Consulting Retainer	4 Crotty Ln	August 2021	5,500.00
Brown & Weinraub Total					5,500.00
Kevin T. Dowd, Esq.	(blank)	Legal Services	4 Crotty Ln	7/1/21 - 7/19/21	273.00
Kevin T. Dowd, Esq. Total					273.00
Grand Total					9,693.00

OCIDA Vendor Payment Approval
All Other
August 17, 2021

Approv ID August 17 2021
 Category All Other
 Amt Y

Vendor	Invoice	Purpose/Description	Location	Service Date(s)	Sum of Amount
Credit Card Payment Process	3074	Go Daddy, Google G Suite, Visionect, Visionect, JCOPE, Zoom	4 Crotty Ln	July 2021	680.65
		Time Warner Cable	4 Crotty Ln	July 2021	319.92
		Verizon	Newburgh - 605	July 2021	141.98
		Stamps, Stand for IPAD, Battery Backup	4 Crotty Ln	July 2021	227.58
Credit Card Payment Processing Total					1,370.13
Cincinnati Insurance Compan	1000323066	Building Insurance	4 Crotty Ln	8/5/21-8/5/22	20,145.47
Cincinnati Insurance Company Total					20,145.47
Grand Total					21,515.60

**Orange County IDA
Income and Expense Summary
July 2021**

	Jul	YTD	Budget	Over/(Under)
Income				
Closing Fees	\$ 497,750	\$ 1,102,863	\$ 777,100	\$ 325,763
Fees	\$ 253,865	\$ 253,865	\$ 263,300	\$ (9,435)
IDA Administrative Fees	\$ -	\$ 2,500	\$ 10,000	\$ (7,500)
Interest Earnings	\$ 169	\$ 4,505	\$ 41,000	\$ (36,495)
Pass Thru Legal Fees	\$ -	\$ 2,500	\$ 10,000	\$ (7,500)
Recovered	\$ -	\$ -	\$ 2,000,000	\$ (2,000,000)
Total Income	\$ 751,784	\$ 1,366,234	\$ 3,101,400	\$ (1,735,166)
Expenses				
Administrative Costs				
Auditors	\$ 3,920	\$ 77,082	\$ 62,900	\$ 14,182
Insurance	\$ -	\$ 12,784	\$ 13,000	\$ (216)
Professional Fees	\$ 8,263	\$ 42,291	\$ 73,200	\$ (30,909)
Total Administrative Costs	\$ 12,183	\$ 132,157	\$ 149,100	\$ (16,943)
Agency Contribution Costs				
Friends of Orange County Youth Bureau Fund	\$ -	\$ -	\$ 23,000	\$ (23,000)
Hudson Valley Agribusiness Dvl.	\$ -	\$ -	\$ 25,000	\$ (25,000)
O.C. Foreign Trade Zone	\$ -	\$ -	\$ 25,000	\$ (25,000)
T-SEC	\$ -	\$ -	\$ 35,000	\$ (35,000)
Women's Enterprise Dev Center	\$ -	\$ -	\$ 30,000	\$ (30,000)
Total Agency Contribution Costs	\$ -	\$ -	\$ 138,000	\$ (138,000)
Legal				
Legal, Pass Thru	\$ 2,069	\$ 50,247	\$ 120,000	\$ (69,753)
Total Legal	\$ 2,069	\$ 55,247	\$ 130,000	\$ (74,753)
Projects				
Project Expenditures	\$ -	\$ -	\$ 500,000	\$ (500,000)
Research and Support	\$ -	\$ -	\$ 100,000	\$ (100,000)
Shovel Ready Program	\$ -	\$ -	\$ 100,000	\$ (100,000)
Total Projects	\$ -	\$ -	\$ 700,000	\$ (700,000)
Total Expenses	\$ 14,251	\$ 187,404	\$ 1,117,100	\$ (929,696)
Income Over/(Under) Expenses	\$ 737,533	\$ 1,178,830	\$ 1,984,300	\$ (805,470)

**OCIDA (Accelerator)
Income and Expense Summary
July 2021**

	Jul	Y-T-D	Budget	Over/(Under)
Income				
Client Rent	\$ 7,976	\$ 56,649	\$ 105,000	\$ (48,351)
Interest Income	\$ 5	\$ 42	\$ 100	\$ (58)
Total Income	\$ 7,981	\$ 56,690	\$ 105,100	\$ (48,410)
Expenses				
Salaries & Benefits	\$ 8,248	\$ 170,522	\$ 444,900	\$ (274,378)
Payroll taxes and fees	\$ -	\$ 16,840	\$ 38,800	\$ (21,960)
Management Expense	\$ -	\$ 72,999	\$ 460,000	\$ (387,001)
Accelerator Without Walls	\$ -	\$ 17,563	\$ 400,000	\$ (382,438)
Special Initiatives	\$ -	\$ (2,000)	\$ 113,700	\$ (115,700)
Building Expenses:				
Insurance	\$ -	\$ 24,554	\$ 24,200	\$ 354
Rent	\$ 29,959	\$ 327,885	\$ 667,200	\$ (339,315)
Utilities	\$ 2,819	\$ 55,108	\$ 66,300	\$ (11,192)
Repairs & Maintenance	\$ 236	\$ 3,861	\$ 3,000	\$ 861
Operations	\$ 225	\$ 9,554	\$ 8,400	\$ 1,154
Renovations	\$ -	\$ -	\$ 100,000	\$ (100,000)
	\$ 33,238	\$ 420,962	\$ 869,100	\$ (448,138)
Equipment Maintenance - Other	\$ -	\$ -	\$ 1,000	\$ (1,000)
Information Technology	\$ 3,074	\$ 22,500	\$ 62,700	\$ (40,200)
Marketing, PR, Website & Membership	\$ 6,808	\$ 69,067	\$ 59,800	\$ 9,267
Office Cleaning	\$ 2,196	\$ 24,420	\$ 77,500	\$ (53,080)
Office Supplies and Postage	\$ 983	\$ 7,504	\$ 21,400	\$ (13,896)
Travel, Lodging & Meals	\$ -	\$ -	\$ 8,000	\$ (8,000)
Training & Education	\$ -	\$ -	\$ 5,400	\$ (5,400)
Professional Fees	\$ 626	\$ 7,494	\$ 35,000	\$ (27,506)
Conference Expense (BA Sponsored)	\$ -	\$ -	\$ 50,000	\$ (50,000)
Total Expenses	\$ 55,172	\$ 827,871	\$ 2,647,300	\$ (1,819,429)
Income Over/(Under) Expenses	\$ (47,191)	\$ (771,180)	\$ (2,542,200)	\$ 1,771,020

Orange County Industrial Development Agency
Banks Accounts/Certificates of Deposit/Money Markets Accounts
As of July 30, 2021

Listed in order of maturity date.

Purchase Date	Maturity Date	# of Days	Bank	Principal	Interest Rate
--	--	--	--	--	--

Bank	Account Type	Amount	% of total
Chase Bank	Checking Account - IDA Ops	\$ 3,014,470	29%
Orange Bank & Trust	Checking Account - Accelerator Ops	\$ 569,594	12%
M&T	Bank Account	\$ 1,611,540	28%
Orange Bank & Trust	Checking Account - Trust Escrow	\$ 32,805	1%
Total CDs & Treasuries	Certificates of Deposit & Treasuries	\$ -	0%
Sterling National	Money Market	\$ 1,720,551	30%
		<u>\$ 6,948,959</u>	<u>100%</u>

RESOLUTION CONFIRMING IDA POSITION RELATIVE TO SENTENCING OF FORMER IDA STAFF/CONSULTANT/BOARD MEMBER

MOTION BY:

SECONDED BY:

WHEREAS, Agent to the IDA Bill Fioravanti has sent, with the knowledge of the members of the IDA, the annexed letter (dated August 5, 2021 with an attachment dated May 14, 2021 signed by Karen Edelman-Reyes) to Hon Robert Prisco, County Court Judge; now therefore be it

RESOLVED, the IDA Board formally adopts the contents of that letter and directs the transmission of this resolution to Judge Prisco and the Orange County Department of Probation.

Vote:

Mr. Douthit AYE ; NAY; ABSENT; ABSTAIN

Mr. Ruskiewicz AYE ; NAY; ABSENT; ABSTAIN

Ms. Pierri AYE ; NAY; ABSENT; ABSTAIN

Mr. Odock AYE ; NAY; ABSENT; ABSTAIN

Mr. Tamburri AYE ; NAY; ABSENT; ABSTAIN

Chairman Torelli AYE ; NAY; ABSENT; ABSTAIN

Dated: August 17, 2021 AYES; ABSENT; NAYS
Goshen, New York

RESOLUTION: _____

HAMPTON PARK LLC.
1344 ROUTE 9
CASTLETON ON HUDSON NY 12033-1912

Orange County Industrial Development Agency

June-15, 2021

4 Crotty Lane

New Winsor, NY 12553

Attn: Bill Fioravanti

Mr. Fioravanti,

I am writing to you requesting a time extension for our PILOT program. I would also like to request an extension of time to use our Sales Tax Exempt Certificate.

The reason for the request is due to the Covid-19 crisis. We have lost valuable construction time this year and the Town of Hamptonburgh has had a moratorium on Building Permits. In the process of applying for building permits we were instructed that in order to get it we had to have architectural drawings. We are presently in the process of procuring an architect to provide us with the plans in order that we can go back to the town and apply for the permit. Once we have the permit, we can put a schedule together for completion.

In conclusion I am respectfully requesting an extension of time to use our Sales Tax Exemption Certificate and to complete our PILOT project, with completion based on the schedule as stated above.

Sincerely,



Mark Servidone

Managing Member



THIS IS AN ESTIMATE -- NOT A FORMAL CONTRACT

Quote ID: 428189

7/28/2021

The term for service(s) being ordered is 12 months. ("Term")

RS ID	Title	Address	Non-Recurring	Recurring
795510	4 CROTTY LN, NEW WINDSOR NY	4 Crotty Ln, New Windsor, NY 12553-4778	\$742.50	\$420.70
Totals			\$742.50	\$420.70

**THIS IS AN ESTIMATE -- NOT A FORMAL CONTRACT**

Rate Schedule #795510

4 CROTTY LN, NEW WINDSOR NY

Quote ID: 428189

7/28/2021

The Accelerator

Good through: 8/26/2021

Address: 4 Crotty Ln, New Windsor, NY 12553-4778

The term for Service(s) being ordered is 12 months ("Term").

UCx pricing based upon Tier 0: Minimum Commitment of 1 User Bundle

▼ UCx User Bundles (Install replacing disconnect services)	Description	Qty	Each	Usage	Type	NRC	MRC
	Direct Inward Dial Number -- On-Net	6	\$0.25	-	xNet	-	\$1.50
	Existing DID, No Porting - On-Net	6	\$0.00	-	xNet	\$0.00	-
	End User Connection Charge (EUCC)	5	\$2.37	-	xNet	-	\$11.85
	Geo-Location Emergency System Registration -- per geo-location	1	\$4.95	-	xNet	-	\$4.95
	UCx & iPBX Bundle Domestic Usage Included	5,000	\$0.00	\$0.0000	-	-	-
	UCx & iPBX Domestic USA & Canada Usage -- overage per minute	1	\$0.0290	\$0.0290	-	-	-
	Unlimited Local Usage	1	\$0.00	-	xNet	-	\$0.00
	User Bundle Count	5	\$0.00	-	xNet	-	\$0.00
	User Bundle Configuration Charge	5	\$50.00	-	xNet	\$250.00	-
	UCx with Cisco Webex Elite	5	\$24.95	-	xNet	-	\$124.75
	Voicemail Transcription - Standard	2	\$2.95	-	xNet	-	\$5.90
						\$250.00	\$148.95
▼ MSx WAN Rental (Install) PQE Code: Not Specified	Description	Qty	Each	Usage	Type	NRC	MRC
	MSx WAN Optimum	1	\$0.00	-	MSx	-	\$0.00
	Multi Services Router 30 - Rental	1	\$55.00	-	xNet	-	\$55.00
	Inbound Internet Failover - Block of 4 (1 usable)	1	\$10.00	-	MSx	-	\$10.00
	Inbound Internet Failover - Non Recurring Charge	1	\$0.00	-	xNet	\$0.00	-
	MSx WAN - Optimum 30M	1	\$162.00	-	MSx	-	\$162.00
	MSR - Install Included with Voice/Data	1	\$125.00	-	xNet	\$125.00	-
	CPC/ OTT	1	\$0.00	-	MSx	-	\$0.00
	UCx - Related Voice Service	1	\$0.00	-	xNet	-	\$0.00
						\$125.00	\$227.00
▼ UCx/iPBX Phone / Device Rental (Install replacing disconnect services)	Description	Qty	Each	Usage	Type	NRC	MRC
	Polycom VVX 41x Business Media Phone -- Rental	5	\$8.95	-	xNet	-	\$44.75
	Polycom VVX 41x Business Media Phone -- Upfront Charge	5	\$46.00	-	xNet	\$230.00	-
	Professional Installation of Equipment	1	\$0.00	-	xNet	\$0.00	-
	Customer Site Visit Charge - Includes 1 hour travel to and from	1	\$125.00	-	xNet	\$125.00	-
	Phone Installation Charge - per unit	1	\$12.50	-	xNet	\$12.50	-
						\$367.50	\$44.75