

**ORANGE COUNTY
INDUSTRIAL DEVELOPMENT AGENCY**

County Government Center
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Robert Armistead, Chairman
Mary Ellen Rogulski, Vice Chairman
Stephen Brescia, Secretary
John Steinberg, Jr., Assistant Secretary
Henry VanLeeuwen
Robert J. Schreibeis, Sr.

James O'Donnell, Executive Director
Joel Kleiman, Chief Financial Officer
Philip A. Crotty, Attorney
Laurie Villasuso, Administrative Assistant

Agenda

PLEASE TAKE NOTICE, The Orange County Industrial Development Agency will hold a regularly scheduled meeting on July 18, 2012 at 1:00 p.m. in the Orange County Business Accelerator, 4 Crotty Lane, Suite 100, New Windsor, New York, to consider and/or act upon the following:

Order of Business

- **Executive Session**
 - Discuss Attorney Selection
 - Discuss Development Director – OCBA
- **Special Presentation to Former Chairman Petro – Senator Larkin**
- **Roll Call**
- **Approval of the minutes from June 20 and June 27 meetings**
- **Financial Reports and/or Requests for Payments**
- **New and Unfinished Business**
 - Chairman's Report
 - Executive Director Report
 - OCBA Report
 - Advertising Discussion
 - OCP Report
 - Discussions
 - CNC Advanced Manufacturing – Update
- **Resolutions**
 - Port Jervis Whitewater Park
- **Such other and further business as may be presented**
- **Public Comments**
- **Adjournment**

Dated: July 9, 2012

Stephen Brescia, Secretary

By: James O'Donnell, Executive Director

ORANGE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

MINUTES

June 20, 2012

A regular meeting of the Orange County Industrial Development Agency was convened in public session on June 20, 2012 at 2:29 P.M. at the Orange County Business Accelerator, in New Windsor, New York.

The meeting was called to order by the Chairman, James Petro, and upon roll being called, the following were:

PRESENT: James Petro, Stephen Brescia, John Steinberg, Henry VanLeeuwen, Robert Schreibeis, Robert Armistead, Mary Ellen Rogulski

ABSENT: None

ALSO PRESENT: Phil Crotty – Attorney
Laurie Villasuso – Administrative Assistant
Russell Gaenzle – Harris Beach, PLLC
Peter Gregory – Orange County Business Accelerator
Maureen Halahan – Orange County Partnership
Brian Gates – HVEDC
Michael Oates – HVEDC
Julie Richmond – Director of Grants, Orange County General Services
Donald Green – SUNY Orange
Patrick Berardinelli – Orange County Legislature
Jim McGee – Senator Bill Larkin's office
David Church – Orange County Planning
Brandon Stabler – Crystal Run Healthcare
Gaynor Rosenstein – Crystal Run Healthcare
Mayor Russ Potter – Port Jervis
Kathleen Hendrickson – Port Jervis
Anna Tison – Port Jervis
Adam Hubbard – Port Jervis
Elizabeth Greene – Town of Newburgh Council
Gil Piaquadio – Town of Newburgh Council
Wayne Booth – Town of Newburgh Council
Martin Kolt – Active Ventilation
Jessica DiNapoli – Times Herald Record
Jill Varricchio
Ronald J. DeVito
Michael DiTullo – REDC
Victor Cornelius – Endeavor, Inc.
Steve Gruber – Renewage
Mike Finnegan – Continental Organics
Tom Endres – Continental Organics

Chairman James Petro calls the meeting for the Orange County IDA, June 20, 2012 (Pledge of Allegiance is recited). Board consists of seven members. There is a quorum.

Review of the prior May 16, 2012 meeting minutes. Motion made by VanLeeuwen, seconded by Brescia to approve the minutes as presented. Affirmative votes of all members present resulted in motion carried.

Roll Call taken.

Financial Reports and/or Requests for Payment

Mr. Kleiman asks the members to refer to the Income and Expense summary in their packets, dated June 2012. The IDA has \$619K in revenues, \$590K in expenses. Revenues exceed expenses by \$28K. Mr. Kleiman then asks the

members to refer to the Bank Balance spreadsheet included in their packets. He notes that as of May 31, the IDA has just over \$7M in bank accounts, money markets and CDs.

Mr. Kleiman notes that the only change to the Voucher statement is an addition of a reimbursement to Kelly Reilly in the amount of \$165.51, which brings the Requests for Payment total to \$15,493.64.

Motion made by VanLeeuwen, seconded by Schreiber, that the Board accepts the financial report and authorization of payments and vouchers for June 2012. Open for discussion. Affirmative votes of all members present resulted in motion carried.

With no further comment on the Financial Reports, Mr. Kleiman takes the opportunity to congratulate Mr. Crotty on his retirement, and wishes him a happy and healthy retirement. In addition, he wishes the best for the resigning Chairman Petro's future endeavors.

Mr. O'Donnell reads aloud a certificate from the County Executive to recognize Mr. Crotty's years of dedication and hard work. Mr. Crotty thanks Mr. O'Donnell for the certificate, and says that it has been his pleasure to work with this IDA Board.

Mr. O'Donnell then addresses Chairman Petro. He notes that there have been a number of stories about Chairman Petro in the paper, but not enough good stories. He advises that there was recently a great story in the local Sentinel, commending Chairman Petro and his hard work. Mr. O'Donnell adds that there was recently an Honor Flight out of Stewart Airport, which flew our WWII Veterans to Washington DC for the day. Although there were fundraisers for the event, they were short on funds. Chairman Petro, of his own accord, told the organizers to send him the bill for the difference between what they had and what they needed. Mr. O'Donnell then reads aloud a certificate from the County Executive, thanking him for his service to the IDA and to the County. Chairman Petro echoes the sentiment of Mr. Crotty and says it has been a pleasure to be a part of such a wonderful organization, and to work with such wonderful people.

Mr. McGee presents Mr. Crotty with a certificate on behalf of Senator Larkin and the New York State Senate, thanking him for his service.

Chairman Petro notes that he will move around on the agenda this afternoon, due to the filled agenda, but also the at the request of some attendees.

CNC Update and Resolution

Mr. Green advises the room that the first of the CNC focus groups will take place on July 21, which will host 12 people, including Mr. Armistead. The next group will meet on June 27 and will host 13 people. He also adds that anyone from the IDA who wishes to sit in is welcome to attend. On July 26, there will be a presentation of the focus groups' findings. At that point, it will be decision time for the college. Mr. Green feels quite confident about where this project is headed.

Mr. Crotty reads aloud the Resolution approving preparation of grant to National Science Foundation for Advanced Manufacturing. Motion made by Armistead, seconded by Rogulski. Affirmative votes of all members present resulted in motion carried.

Port Jervis Whitewater Park

Mayor Potter advises the board that Adam Hubbard presented the idea of the Whitewater Park about two years ago. The Park uses the Delaware River as its main base, and notes that the County of Orange and the City of Port Jervis fully embraces the idea. Mayor Potter introduces Adam Hubbard. He explains that 2 years ago, Port Jervis wanted ideas from citizens for Waterfront Revitalization. Mr. Hubbard had been to whitewater parks in other areas and presented the idea to Port Jervis.

At this time, the park is moving into official designs and permitting. They need \$55K to secure studies, design drawings and then permits. Once those are received, the construction phase will begin.

A whitewater park is a natural setting in the river, and uses natural rock to create rock features in the river, which creates waves and rapids on which kayakers and canoes can surf. It will be for both recreation and competition. He notes that the County Executive's office aided in the preliminary design plan, in which they hired one of the five engineers in the world with expertise in this area. The engineer from Colorado floated the river with the team, took

some pictures and determined that there was potential in this area. There are three distinct areas that would have quite a draw for the region.

The Whitewater Park Committee, created by Mayor Potter in 2010, researched the idea. Economic impacts are impressive – small parks draw \$1-5M annually. An Economic Impact Study prepared by the Orange County Planning Agency determined that there would be \$10-30M of economic impact into the region as a result of its location.

A mayor from Idaho with a similar park spoke to the committee, and following that, the County Executive provided \$10K of seed money to start the project. The \$55K they are requesting now would allow them to create a permanent design, to do a study that would describe what exactly can be built and what the features would look like, and then to move into the permitting process with the state agencies.

Chairman Petro clarifies that there will be no salary drawn from the requested \$55K. Mr. Hubbard confirms. He notes that once construction begins, 10-15 jobs will be created. He notes that most existing water parks like this only have a one to two month paddling season, as they are generally ski areas that need the activity during the summer months. But in this area, the paddling season is 6-10 months, and is a constant draw. He notes that the draw can increase home value, and bring name-recognition to Orange County. He aims to use local people for all jobs, and to bring more jobs long term for the county.

Chairman Petro notes that the request will go to Governance, who will review it and make a recommendation to the IDA. Mr. VanLeeuwen refers to the power point slide that Mr. Hubbard has presented and asks where the “150,000 jobs” claim has come from. Ms. Tison notes that the number came from the Orange County Planning study, and adds that the jobs would be created in industries not currently in existence in the area. The number also allows for growth over a two decade period. Chairman Petro adds that regardless of the 150,000 number, the park would draw business and the multiplier effect would positively impact the town. Ms. Hendrickson, community development director for Port Jervis, adds that a large part of this project is the businesses that the park would draw; while they will study this further, at this time they’re hoping for the revitalization of a lot of downtown businesses in Port Jervis. Notably, food and beverage industries, rental and retail businesses will see the greatest impact.

Mr. VanLeeuwen also notes that it would put Port Jervis on the map. Mr. Hubbard adds that Freestyle Kayaking is being brought into the Olympics in 2016. If NYC ever bids on Olympics again, Mr. Hubbard notes that this is a built-and-ready venue within a 2 hour ride from NYC.

Mr. Armistead asks who will own the park, and is advised that, because of its location in the river, it will be owned by the state and Port Jervis. It is a free-to-use public park, essentially. All parks that they have researched are the same, and generate a positive impact due to the people visiting the region, and staying for the day or the weekend, if not longer.

Mr. Brescia adds that the project appears to meet the three criteria of the grants program. Mr. Armistead asks for the total project cost, and is advised that, including all excavation, permitting, some money already spent and all three of the river sectors that will be altered and the access trails, the entire cost is roughly \$2.5M. Ms. Hendrickson notes that once they receive the \$55K, they will be able to develop plans to take to the permitting agencies. Once they’ve gone to the regulatory bodies, and find out what they will allow in the river, and then that will determine the final cost. They would like to have a shovel in the ground by next year. At that point, they may use bonding, fund raising, or investment to finance the job. The park will be accessible to anyone who drives into Port Jervis, and anyone who floats down the river. They will forward a grant application to Mr. O’Donnell’s office.

Executive Director Report

Mr. O’Donnell advises that he attended the Council of Industry Manufacturing awards breakfast where the County Executive received an award. There was also a Stewart Airport Commission meeting; they are about to go to bid on redoing their runway, and it is a \$100M capital project. To date, since Stewart was taken over by PA, they have spent over \$75M in capital improvements there, which has provided a lot of opportunity for local businesses. On June 6, Mid-Hudson Regional Economic Development held their council meeting. Mr. O’Donnell also met with Father Kevin at MSMC, and it looks like their redevelopment of the Dominican Building will be one of the county’s priority projects. They recently acquired the building and it will allow them to take in 300-400 more students, it will also allow them to expand their school of business. On June 7, there was a triathlon meeting to discuss the triathlon on July 8th at the river. Details are at orangecountytri.com. On June 9th, West Hill Country Club – formerly Orange County Golf Club – had their grand opening. There was an investment in the property of over \$5M to rescue the former Orange County Golf Club, including landscaping, expansion of and addition to the catering hall. Susan Hawvermale of Orange County Tourism met with

Mike Oates and HVEDC with great success. Mr. O'Donnell and Ms. Halahan visited Albany with Senators Bonacic and Larkin and the Alliance For Balance Growth, to meet with the DEC Commission on the wetlands proposal. Although the law has already been passed, he feels that the group attracted the DEC's attention.

PTAC – Resolution

Mr. DiTullo introduces Liz Kallan, who maintains office hours in Orange County. Ms. Kallan meets with clients at Orange County Business Accelerator, and has hours twice a month in addition to being available as needed. The program has grown to include more clients, and PTAC clients received over \$33M in awards in 2011. PTAC is a resource for small businesses to find government procurement opportunities. Mr. DiTullo adds that there has been a significant effort in reaching out to veterans in the last few months. Additionally, they hold seminars and workshops to help clients.

Chairman Petro asks Ms. Kallan which days find her in the Accelerator. She is in the Accelerator on the first Thursday and the last Wednesday of every month, along with events and any other as-needed appointments

Mr. Crotty reads the Resolution approving a \$24K grant agreement with Rockland County PTAC aloud. Motion made by Brescia, seconded by VanLeeuwen. Affirmative votes of all members present resulted in motion carried.

Marketplace

Chairman Petro reminds the room that Marketplace has made an application to the IDA. Chairman Petro, Mr. O'Donnell and Mr. Crotty have been involved in a number of emails, phone calls and meetings with regard to this project. Marketplace has paid their \$5K application fee, and has recently submitted a letter in which they requested no PILOT at all, as the 485-b is available at the town, while still requesting Mortgage Tax and Sales Tax abatements. Today, Chairman Petro received a letter from Mr. Booth and his counsel, stating that they are not in favor of relief of any kind to Marketplace, other than the Sales Tax Abatement which is 8¹/₈%. They are not in favor of the Mortgage Tax Abatement, as Newburgh does receive a large portion of the tax.

What Chairman Petro would like to do is entertain a motion to do the STE for Marketplace, and table the remainder of the outstanding request. The Marketplace can reapply in the future if they wish. Mr. Gaenzle confirms that legally, at this time it is a matter of what decision the Board wishes to make. He also confirms that if the town and Marketplace reach an agreement in the future, and Marketplace would like to come back to the IDA, the Board may reopen the application. The town cannot offer sales or mortgage tax abatements. Chairman Petro notes that the fee to the applicant is one-half of one percent if the applicant does not receive a PILOT.

Mr. O'Donnell asks how the mortgage tax is divided. Mr. Booth advises that the town receives the majority of the mortgage tax. Mr. Gaenzle offers that the state receives one portion of the tax and the local municipalities receive a portion; he notes that one IDA that Harris Beach works with exempts the state portion, but not the local portion so that the locals are not impacted by the full exemption. Chairman Petro notes that this Board has taken that approach before. He suggests the Board offers a Sales Tax Exemption, and the *state side* of the Mortgage Tax Exemption.

Mr. Crotty reads aloud the Resolution approving IDA action on the Marketplace in the Town of Newburgh, granting the entire Sales Tax Exemption and only the state side of the Mortgage Tax Exemption. Motion made by VanLeeuwen, seconded by Brescia. Resolution carries with six in favor and one opposed.

Mediacom – Resolution

Mr. Crotty notes that the resolution just pushes everything back a year during the construction phase.

Mr. Crotty reads aloud the Resolution ratifying the execution, delivery and filing to the First Amendment to the Lease Agreement, First Amendment to the PILOT Agreement and related documents in connection with the Mediacom realty, LLC Project. Motion made by Rogulski, seconded by VanLeeuwen. Affirmative votes of all members present resulted in motion carried.

IDA Attorney Crotty Retirement and Resignation of Chairman Petro

Mr. Crotty advises he will be retiring as of June 30, plus however long it takes to find a replacement. The IDA has begun the interview process. There have been 7 applications received, plus one by phone, and three attorneys so far have been interviewed, and there are plans to interview more the following week. He also advises that there is an

automatic succession of Vice Chairman to Chairman, and Second Vice Chairman to Vice Chairman. This means that, as of midnight on 6-20-12, Mr. Armistead becomes the IDA Chairman and Ms. Rogulski becomes Vice Chairman.

Micro-Loan Program – Update

Mr. Steinberg advises that Micro-Loan Committee met today. They discussed continuing review of the policy and procedure documents, with Ms. Rogulski leading the charge on that issue. They will try to have a draft document completed before July. Ms. Rogulski adds that establishing the P&P is the first step, and then they will work on the mechanics of the funding. The goal is to have it all completed by the end of July, at which time they hope to write their first loan.

CRH Realty VI, LLC

Mr. Stabler, of Columbia Development Companies, and Ms. Rosenstein, SVP of Operations at Crystal Run Healthcare, introduce a project as proposed by CRH Realty on Rykowski Lane in the Town of Walkkill. The building itself will be 3 stories and 60K square feet. Crystal Run has a need for expansion of their back office space at this time. This is a proposed project, Crystal Run needs space right now, but they don't yet need the entire 60K square feet of space. There are some options that they are considering – including outsourcing or moving elsewhere, since these employees don't necessarily need to be in Middletown – but Crystal Run is committed to the area. They prefer to move this project forward, knowing that over the next five years, they will need all 60k square feet. They are asking for the Enhanced 10 Year PILOT, along with Mortgage Tax and Sales Tax Exemption. There is a need for some of the space as soon as possible. They would like to start construction late this summer and then finish by May of 2013.

The total capital expenditure will be \$14.6M, with retention of 300 existing at-risk jobs – which will come from existing Crystal Run Healthcare locations – and the creation of 200 new permanent full-time jobs over the next five years. The average salary is \$42K. This location, Ms. Rosenstein adds, will house an entire call center, business and billing office, finance division and credentialing. The call center, Ms. Rosenstein clarifies, are not sales-calls, they are handling all calls into Crystal Run for all doctors and offices.

Chairman Petro advises that the Orange County Industrial Development Agency will need a letter from the Walkkill IDA that they defer to the Orange County IDA, and will also need a letter from the town supporting the request for the PILOT.

Mr. Crotty reads aloud the accepting the application of CRH Realty VI, LLC. Motion made by Armistead, seconded by Rogulski. Affirmative votes of all members present resulted in motion carried.

Chairman Petro notes that a public hearing will be scheduled in Walkkill.

OCP Report

On behalf of the Orange County Partnership, Ms. Halahan thanks Mr. Crotty for all of his support through the years. She presents him with a letter from her Board of Directors. Turning her attention to Chairman Petro, Ms. Halahan presents him with an award for his dedicated support of economic development in Orange County, NY.

To start her report, Ms. Halahan gives an update on the WSJ ad campaign and commercial. They experienced roughly 1200 total visitors since the campaign launch, 828 of which were unique first-time visitors. The average time of the web visits is 4.5 minutes, with quite a few international visits – many of which came from India. Ms. Halahan believes that the international interest is due to the International Trade Expo along with the WSJ campaign. There have been 258 QR code scans to date, twelve of which came directly from the WSJ insert, and led directly to the OCP commercial. Both WSJ inserts are completed, both in NJ and CT. Directly from those ads, there have been four visits to the office; two resulted in a site tour and one has resulted in the prospective client getting additional information. The project would produce 30 jobs, with a capital investment yet to be determined.

OCP is working with a wholesale distributor of GM auto parts, who is interested in a site at the airport property. It is roughly a \$250K upfit to the building and the creation of about 15 jobs. They are negotiating that with the Port Authority right now. It is a fast moving project, and if it works in this area, they will construct a new facility within two years.

Project Gypsum, the data center, is still moving forward with their desire for the old Warwick correctional facility site. They are speaking with the supervisor, and are hoping to move forward, but they may look at another site in Orange County.

Project Blue, which came through a local broker, is looking for a site for a regional distribution center; the requirement is 800K square feet, build to suit, with a job creation of 700. They'd like to be finished by end of 2013.

Project Drink found the OCP through the website with a search for commercial space in Orange County. They're looking for a building in Newburgh, New Windsor, Walden or Fishkill, 14-20K square feet, with drive-through capabilities a must. No capital investment announced yet, but between 30 and 35 jobs created.

There is also a second data center looking in Orange County, who requires about 300K square feet. Hunter Panels (Carlisle Construction) has closed and they would like to start as soon as possible.

Ms. Halahan notes that at a recent conference, a representative of New Jersey announced that their goal was to take as many businesses from New York as possible. She notes that it is important, locally, that we fight to keep businesses.

Active Ventilation

Mr. Kolt from Active Ventilation, located in the city of Newburgh, advises the room that his company is a sheet metal business. They are a mini-factory whose largest customer is Home Depot for their Solar Attic Fan. They would like to expand from their 50k square feet to meet the demand they are experiencing, but cannot expand where they are. They are in negotiations for a building in Wawayanda which used to house the Controls West Factory. The building has potential to expand from 25 employees to at least 35.

Mr. Kolt also notes that his company will use CNC Machines. In addition, Active Ventilation is currently storing CNC Machines for the Advanced Manufacturing program. Mr. Crotty notes that because of their storage of the machines, there has been discussion for waiving a portion of the IDA application fee.

Chairman Petro advises that the IDA offers incentives on improvements, not on the existing structure or the land value. He advises that Mr. Kolt should speak with Mr. O'Donnell to discuss a cost-benefit analysis of the project.

Renewage

Victor Cornelius, a local grant writer in the Hudson Valley, is working with Mr. DeVito of Concordia on his Hamptonburgh Project. In an effort to reduce the cost of infrastructure development, so that Concordia may maintain a very high quality of service in the assisted living facility, Mr. Cornelius is helping to reduce the infrastructure costs for the site development. Mr. Cornelius has brought in Mr. Gruber, principal of Renewage. They have been successful at implanting storm water-management technology in Wappingers Falls already, through a grant process with New York State. Today, they would like to discuss implementing this system as a waste water treatment concept. Currently, this waste water treatment is already in place in Buffalo Airport, and has been permitted in a variety of public places across the country. They are requesting that the IDA become their applicant in the CFA process for grant funding to support the project.

Mr. Gruber explains that Renewage offers alternative means of treatment for waste water management, which replicates natural wetlands and works year round without danger of freezing. Wetlands have the ability to clean waste water, in addition to mitigating storm water issues and to clean water that flows into another body of water. Wastewater is brought to a central place and treated underground, which is aerated. This technology is being used at Buffalo International Airport, as well as Islip Airport, to treat the run off from de-icing airplanes. This has been used residentially and commercially across the country. They are working with NY DEC to obtain approvals for domestic wastewater application. Mr. Gruber was approached by Mr. DeVito's organization, Concordia, with regard to their assisted living center. The site for center is landlocked, and the cost for bringing a sewer pipe to the site would cost a few million dollars, which makes this process much more sustainable than sewer. Sustainability is important from both economic and ecological perspectives. The wastewater is clean and will be used for agricultural purposes and a variety of other applications, and the site has the appearance of a garden.

Renewage needs a government agency to lead the grant process, and the IDA would become the lead agency in the grant process, so that this process could be used at the Hamptonburgh site. Their CFA process would primarily target ESD funds and some clean water state-revolving funds. The assisted living center in Hamptonburgh, on Neelytown Road, would ultimately create over 100 FTEs.

Mr. Crotty reads aloud the approving IDA as municipal grant application for Renewage. Motion made by Brescia, seconded by VanLeeuwen. Affirmative votes of all members present resulted in motion carried.

[Mr. Brescia exits the meeting]

OCBA Report

Mr. Gregory begins by noting that two investors of Roadlok have moved into the Accelerator. Mr. Gregory notes that clients enjoy the networking factor to the Accelerator. There are three prospects in the pipeline for the Accelerator. One is Walls of America, which has a patent on a building product. Another prospective client operates a business of medical devices – such as titanium screws and plates – and is an international company ready to put a footprint in New York, and needs a location near the airport. The last prospective client deals with very secure cloud computing. All three would be resident clients.

Mr. Gregory advises that Frugaldoo's service, which triangulates cell phones and offers local coupons based on the user's location, continues to grow. He adds that FutrFab is looking to build a site within the airport property, and that CymogenDX's continue to increase. Sugar Websites, a unique website development platform, is becoming more and more recognized for their strengths. He notes that some of those companies may be Micro-Loan fund candidates.

Mr. Gregory then distributes a Marketing and Advertising Refocus summary. He notes that OCBA needs to put together a world-class promotion package for the Accelerator, and proposes a program to bring in a different set of marketing and advertising vendors. He adds that the Accelerator may have outgrown their current marketing firms, and he would like to attract business from the New York City metro areas, as well as international business. The marketing would focus on the lower cost of business in our area, the post-revenue that international companies would need to accelerate their presence in US markets, and establish an OCBA "Center of Excellence in Marketing." To do this, there is a three-pronged plan of adjusting the Accelerator's public relations, search engine optimization and social media.

He notes that there is a chart indicating the budget reallocation, which uses the uncommitted salary for enterprise development director of \$56,429.97, coupled with the remaining 2012 marketing and advertising budget of \$68,008.49. The total of those two budget items is \$124,258.46, \$75K of which will be used for this new, higher-cost campaign.

Ms. Rogulski notes that she would like to know who decided that the uncommitted salary was to be used for marketing. Mr. Gregory advises her that it is just a suggestion. Mr. Armistead notes that he asked Mr. Gregory to present this to the board as a suggestion, and is not committed at all. Mr. Gregory continues that the marketing team is detailed on the final page, and is made up of three firms with expertise in social media, PR and reputation monitoring and management.

Chairman Petro advises that he wishes no action be taken today. Ms. Rogulski notes that before she takes action, she would like more information. Mr. Schreiber makes a motion to table the issue, seconded by VanLeeuwen. Motion carries with five in favor, one opposed.

Such other and further business

Mr. Finnegan and Mr. Endres of Continental Organics advise the Board that they are up to 26 jobs, 11 of which are veterans. In addition, they have broken ground on Phase II, thanks to the IDA's assistance at the last meeting. Misters Finnegan and Endres thank the IDA for their hard work, and advise the Board that it has been a pleasure to deal with the Orange County Industrial Development Agency. They thank Mr. Crotty and Chairman Petro for their service, and add that they will be sorry to see the current attorney and chairman leave the Board. Misters Finnegan and Endres present Mr. Crotty and Chairman Petro with some Continental Organics product, and thank them once again for all of their help.

Chairman Petro presents Mr. Crotty with a gift from the IDA. Mr. Crotty issues a special thanks to those who brought him into the IDA in the first place.

The members tell Chairman Petro that they are sorry to see him go. Chairman Petro reminds the board that he has enjoyed his time and likes every single person he's worked with over the course of his time at the IDA.

With no further business, meeting called for adjournment by Mr. Chairman Petro; motion made by Mr. VanLeeuwen, seconded by Schreiber, the time being 4:53p.m.

ORANGE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

MINUTES

June 27, 2012

A regular meeting of the Orange County Industrial Development Agency was convened in public session on June 27, 2012 at 2:00 P.M. at the Orange County Business Accelerator, in New Windsor, New York.

The meeting was called to order by the Chairman, Robert Armistead, and upon roll being called, the following were:

PRESENT: Robert Armistead, Mary Ellen Rogulski, Stephen Brescia, John Steinberg, Henry VanLeeuwen, Robert Schreibeis,

ABSENT: None

ALSO PRESENT: Phil Crotty – Attorney

Chairman Robert Armistead calls the meeting for the Orange County IDA, June 27, 2012. Board consists of six members. There is a quorum.

Attorney Crotty reported that he, Chairman Armistead and the members interviewed three candidates for the position of IDA Attorney. There was post-interview discussion about the candidates, but no decision was made.

In addition, the Board discussed the proposed advertisement and public relations proposal submitted by Mr. Gregory.

Meeting called for adjournment, the time being 5:15pm.

Orange County Industrial Development Agency
Income and Expense Summary
July 2012

	June 2012	Jan. - Jun 12	Budget	\$ Over Budget
Income				
Closing Fees	\$ 185,000.00	\$ 186,000.00	\$ 983,333	\$ (797,333)
Fees	\$ -	\$ 424,608.06	\$ 563,000	\$ (138,392)
IDA Administrative Fees	\$ 2,500.00	\$ 7,500.00	\$ 7,500	\$ -
Interest Earnings	\$ 1,284.24	\$ 7,948.20	\$ 30,000	\$ (22,052)
Millennium Pipeline Grant	\$ -	\$ 108,000.00	\$ -	\$ 108,000
Orange County Bus. Accelerator				
Client Rents	\$ -	\$ 68,596.79	\$ 93,000	\$ (24,403)
HVEDC Rent	\$ -	\$ -	\$ 40,000	\$ (40,000)
Interest	\$ -	\$ -	\$ 300	\$ (300)
Sponsorship	\$ -	\$ -	\$ 2,000	\$ (2,000)
Utility Reimbursements	\$ -	\$ -	\$ 5,000	\$ (5,000)
Total Orange County Bus. Accelerator	\$ -	\$ 68,596.79	\$ 140,300	\$ (71,703)
Pass Thru Legal Fees	\$ 2,500.00	\$ 7,500.00	\$ 7,500	\$ -
Recovered Funds	\$ -	\$ 331.14	\$ 255,000	\$ (254,669)
Total Income	\$ 191,284.24	\$ 810,484.19	\$ 1,986,633	\$ (1,176,149)
Expense				
Administrative Costs				
Advertising	\$ -	\$ -	\$ 1,500	\$ (1,500)
Auditors	\$ 1,250.00	\$ 2,750.00	\$ 13,000	\$ (10,250)
Insurance	\$ -	\$ 6,063.00	\$ 7,000	\$ (937)
Mileage	\$ -	\$ -	\$ 500	\$ (500)
Miscellaneous	\$ 413.20	\$ 713.20	\$ 5,000	\$ (4,287)
OCIDA Admin. Support	\$ -	\$ -	\$ 15,000	\$ (15,000)
Office Expense	\$ -	\$ 320.36		
Secretary/Bookkeeper	\$ 500.00	\$ 500.00	\$ 47,130	\$ (46,630)
Total Administrative Costs	\$ 2,163.20	\$ 10,346.56	\$ 89,130	\$ (78,783)
Agency Contribution Costs				
Hudson Valley Eco. Dev. Corp.	\$ -	\$ -	\$ 20,000	\$ (20,000)
O.C. Empire Zone	\$ -	\$ -	\$ 5,000	\$ (5,000)
O.C. Foreign Trade Zone	\$ -	\$ -	\$ 25,000	\$ (25,000)
O.C. Partnership	\$ -	\$ 95,477.00	\$ 200,000	\$ (104,523)
Patterns for Progress	\$ -	\$ -	\$ 17,000	\$ (17,000)
Total Agency Contribution Costs	\$ -	\$ 95,477.00	\$ 267,000	\$ (171,523)
Legal				
Legal, Pass Thru	\$ -	\$ 5,000.00	\$ 7,500	\$ (2,500)
Legal - Other	\$ 8,033.31	\$ 36,300.94	\$ 96,000	\$ (59,699)
Total Legal	\$ 8,033.31	\$ 41,300.94	\$ 103,500	\$ (62,199)
O.C. Business Accelerator				
Business Accelerator Funding	\$ -	\$ 341,000.00	\$ 682,000	\$ (341,000)
Total O.C. Business Accelerator	\$ -	\$ 341,000.00	\$ 682,000	\$ (341,000)
Other Expenses				
Conf. Seminars & Events	\$ 1,077.24	\$ 1,957.93	\$ 5,000	\$ (3,042)
Dues & Subscriptions	\$ -	\$ 49.95		
Meals and Entertainment	\$ 165.51	\$ 216.98		
Promotional Expenses	\$ 4,054.38	\$ 4,054.38	\$ 30,000	\$ (25,946)
Total Other Expenses	\$ 5,297.13	\$ 6,279.24	\$ 35,000	\$ (28,721)
Projects				
Projects	\$ -	\$ 111,865.25	\$ 350,000	\$ (238,135)
Total Projects	\$ -	\$ 111,865.25		
Total Expense	\$ 15,493.64	\$ 606,268.99	\$ 1,526,630	\$ (920,361)
Income Over/Under Expense	\$ 175,790.60	\$ 204,215.20	\$ 460,003	\$ (255,788)

Orange County Industrial Development Agency
Banks Accounts/Certificates of Deposit/Money Markets Accounts
As of June 30, 2012

Listed in order of maturity date.

#	Purchase Date	Maturity Date	# of Days	Bank	Principal	Interest Rate	Interest Amount	Status
1	10/5/07	1/4/08	91	Catskill Hudson Bank	\$ 2,820,045	5.03%	\$ 37,931.64	closed
2	12/10/07	1/15/08	36	Catskill Hudson Bank	\$ 1,000,000	4.82%	\$ 4,820.00	closed
3	12/10/07	2/19/08	71	Catskill Hudson Bank	\$ 1,000,000	4.79%	\$ 9,446.94	closed
4	1/4/08	3/18/08	74	Orange County Trust	\$ 1,000,000	4.52%	\$ 9,291.11	closed
5	1/4/08	4/15/08	102	Catskill Hudson Bank	\$ 1,000,000	4.75%	\$ 13,458.33	closed
6	1/4/08	5/20/08	137	Catskill Hudson Bank	\$ 1,000,000	4.75%	\$ 18,076.39	closed
7	1/15/08	6/17/08	154	Catskill Hudson Bank	\$ 1,000,000	4.45%	\$ 19,036.11	closed
8	2/19/08	7/15/08	147	Catskill Hudson Bank	\$ 1,000,000	3.13%	\$ 12,780.83	closed
9	7/15/08	9/17/08	63	Catskill Hudson Bank	\$ 1,000,000	3.13%	\$ 5,477.50	closed
10	8/19/08	10/15/08	55	Catskill Hudson Bank	\$ 1,000,000	3.06%	\$ 4,675.00	closed
11	9/17/08	12/17/08	91	Catskill Hudson Bank	\$ 4,800,000	3.18%	\$ 38,584.00	closed
12	10/15/08	4/15/09	182	HSBC	\$ 1,004,690	3.70%	\$ 18,793.00	closed
13	12/17/08	6/17/09	182	Orange County Trust	\$ 5,342,486	3.12%	\$ 83,114.44	closed
14	4/15/09	10/21/09	189	Orange County Trust	\$ 1,023,484	1.40%	\$ 7,419.55	closed
15	6/17/09	12/16/09	182	Orange County Trust	\$ 5,425,922	2.10%	\$ 56,816.10	closed
16	10/21/09	1/20/10	91	Catskill Hudson Bank	\$ 530,917	1.02%	\$ 1,368.88	closed
17	12/16/09	3/17/10	91	Orange County Trust	\$ 2,800,000	0.85%	\$ 5,934.00	closed
18	12/16/09	6/16/10	182	Orange County Trust	\$ 2,682,739	1.32%	\$ 17,657.56	closed
19	1/20/10	9/15/10	238	Orange County Trust	\$ 532,285	0.80%	\$ 2,776.63	closed
20	3/17/10	9/15/10	182	Catskill Hudson Bank	\$ 1,400,000	0.65%	\$ 4,600.56	closed
21	12/29/09	12/15/10	351	Orange County Trust	\$ 750,000	1.05%	\$ 7,572.95	closed
22	3/17/10	3/16/11	364	Catskill Hudson Bank	\$ 1,405,934	0.70%	\$ 9,950.89	closed
21	6/16/10	6/15/11	364	Orange County Trust	\$ 2,300,396	0.75%	\$ 17,205.70	closed
22	6/15/11	12/21/11	189	Orange County Trust	\$ 2,317,650	0.45%	\$ 5,400.44	closed
23	12/21/11	12/19/12	364	Orange County Trust	\$ 2,323,051	0.50%	\$ 11,583.43	open
					Amount	% of total		rate
Bank Accounts				Chase - checking	\$ 422,151.91	6%	bank account	0.10%
Certificates of Deposit				Orange County Trust	\$ 2,323,050.52	32%	CD	0.50%
Money Market				Orange County Trust	\$ 4,423,712.69	62%	MM	0.40%
				First Niagara	\$ 149.70	0.002%	MM	0.30%
				total	\$ 7,169,064.82	100%		

Orange County Funding Corporation
As of June 30, 2012

	Chase - checking	\$ 133,065	bank account
--	------------------	------------	--------------

**Orange County Business Accelerator
Profit & Loss YTD Comparison
June 2012**

	<u>Jun 12</u>	<u>Jan - Jun 12</u>	<u>Budget 2012</u>
Ordinary Income/Expense			
Income			
Clients Rent	0.00	0.00	
IDA Deposit	0.00	341,000.00	
Rent-Clients	7,228.94	45,801.61	93,000.00
Rent-HVEDC	3,330.13	19,488.49	40,000.00
Seminar/Sponsor	0.00	305.00	2,000.00
Utility Reimbursement	156.83	1,772.81	5,000.00
Total Income	<u>10,715.90</u>	<u>408,367.91</u>	<u>140,000.00</u>
Expense			
Admin. Assistant	3,653.85	19,000.02	38,000.00
Automobile Expense	53.00	2,660.08	10,000.00
Benefits	2,453.59	16,339.17	38,000.00
Building Insurance	0.00	3,080.67	5,000.00
Building Rent	14,240.62	85,393.72	172,000.00
Building Utilities	1,116.18	8,106.18	20,000.00
Common Area Maintenance	3,239.42	20,268.86	30,000.00
Contingency	0.00	0.00	5,000.00
Director Salary	9,196.15	50,591.34	92,000.00
Dues and Subscriptions	213.72	1,496.45	2,500.00
Enterprise Development Director	0.00	18,750.03	75,000.00
** IDA Admin Asst	3,605.90	18,750.26	37,500.00
Info Technology	2,263.15	10,246.71	15,000.00
Marketing/PR & Web	472.20	32,463.71	100,000.00
Office Cleaning	250.00	1,500.00	3,000.00
Office Supplies & Postage	454.05	4,861.83	9,000.00
Payroll Taxes	1,662.11	12,948.91	20,000.00
Professional Fees	0.00	920.00	
Reconciliation Discrepancies	0.00	0.40	
* Revenue Reimbursement to IDA	0.00	68,596.79	
Travel, Lodging, Meals	134.26	3,142.37	10,000.00
Total Expense	<u>43,008.20</u>	<u>379,117.50</u>	<u>682,000.00</u>
Net Ordinary Income	-32,292.30	29,250.41	
Other Income/Expense			
Other Income			
Interest Income	13.37	90.12	300.00
Total Other Income	<u>13.37</u>	<u>90.12</u>	<u>300.00</u>
Net Other Income	<u>13.37</u>	<u>90.12</u>	<u>300.00</u>
Net Income	<u><u>-32,278.93</u></u>	<u><u>29,340.53</u></u>	
* Off Budget			
** IDA Admin Assistant Salary			37,500.00
Benefits, Payroll Taxes			9,500.00
Total			47,000.00

Orange County IDA

Received June-July 2012

CRH Realty VI (app fee)	5,000.00
Carlisle Construction (Closing Fee)	185,000.00
Total	190,000.00

Vouchers & Payments July 2012

Rosemarie Rogowski Saindon, CPA (2nd Quarter)	500.00
Philip Crotty, PC (Month of May 2012)	7,677.50
Harris Beach, PLLC (CRH Pass-thru)	2,500.00
Burke, Miele & Golden, LLP (Ethics Opinion)	1,417.50
Burke, Miele & Golden, LLP (New Hampton Fire)	135.00
Orange County Partnership (2nd Quarter)	50,000.00
Total	62,230.00

Crystal Run Healthcare LLP

**300 Crystal Run Road
Middletown, NY 10941**

TD BANK

**Route 211
Middletown, NY 10940**

55-150/212

84022

Apr 30, 2012

PAY TO THE ORDER OF **ORANGE COUNTY INDUSTRIAL DEVELOPMENT**

\$ **\$5,000.00**

Five Thousand Dollars and 00 Cents

DOLLARS

VOID AFTER 90 Days

**ORANGE COUNTY INDUSTRIAL DEVELOPMENT
ORANGE COUNTY GOVERNMENT CENTER
255 MAIN STREET
GOSHEN, NY 10924**

Memo:



⑈84022⑈ ⑆0260⑆ [REDACTED]

HUNTER PANELS, LLC

P.O. Box 1319
Carlisle, PA 17013



Bank of America
Atlanta

Bank of America
Controlled Disbursement
Bank of America, N.A.
Atlanta, DeKalb County, Georgia

64-1278
611 GA

78115

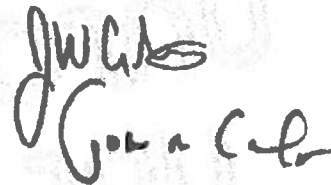
VOID AFTER SIX MONTHS

PAYMENT DATE	PAY THIS AMOUNT
06/13/2012	\$ ***185,000.00*

ONE HUNDRED EIGHTY-FIVE THOUSAND USD and 00/100

PAY TO THE ORDER OF

**ORANGE COUNTY INDUSTRIAL
DEVELOPMENT AGENCY
255-275 MAIN STREET
GOSHEN NY 10924**



⑈078115⑈ ⑆0611127⑆ [REDACTED]

NY25094000-100-11

THE ORANGE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
COUNTY GOVERNMENT CENTER
GOSHEN, NY 10924

June 30, 2012 _____
 (Date)

Pay To Rosemarie Rogowski Saindon, CPA

Address PO Box 686, Goshen NY 10924

(For Agency Use Only)
 Claim No.

DATE	QUANTITY	DESCRIPTION OF MATERIALS OR SERVICES	UNIT PRICE	AMOUNT
06.30.12		Quarterly accounting services – see attached invoice		\$500.
			TOTAL	\$500.

I HEREBY CERTIFY that the above named articles, in the quantities specified were delivered to me upon the date indicated, and that the services have been rendered by the persons named, for the purposes and at the times indicated; and that such articles were for the sole use and benefit of the Orange County Industrial Development Agency.

Reviewed by CFO

(For Agency Use Only)

.....
 To be signed by the Officer of the Orange County Industrial Development Agency

STATE OF NEW YORK. COUNTY OF ORANGE

Rosemarie Rogowski says that he/she is owner
Title (President or other office or member)
 of Rosemarie Rogowski Saindon, CPA
Name of corporation or firm

The claimant mentioned in the within claim, is duly authorized to execute this proof of claim, and hereby certifies to the Orange County Industrial Development Agency, its officers and representatives that the above claim is true and correct; that the services charged for were actually rendered; that the articles charged for therein have been furnished and delivered; that the disbursements were actually and necessarily made; that the whole amount claimed remains due, owing and unpaid, and that there are no federal, state or city taxes included in said claim.

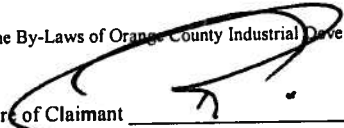
Claimant further certifies that neither himself, nor any of his employees, having an interest, direct or indirect, in this claim, are officers or employees of the Orange County Industrial Development Agency.

Claimant, a corporation, certifies that no officer or employee of said corporation, having an interest, direct or indirect, in this claim, are officers or employees of the Orange County Industrial Development Agency.

Claimant, is an employee or officer of the Orange County Industrial Development Agency, certifies that this claim is only for compensation and or necessary expenses incurred in the performance of duties.

This certification is made pursuant to the provisions of Article IV of the By-Laws of Orange County Industrial Development Agency.

(For Agency Use Only)
 Dated
 Audited Date.....
 Paid by Check

Signature of Claimant 
 Date 6.30.12

Rosemarie Rogowski Saindon
Certified Public Accountant
MBA in Taxation
PO Box 686
Goshen, NY 10924
845.294.9735

June 30, 2012

Orange County Industrial Development Agency
255 Main St
Goshen NY 10924

FOR PROFESSIONAL SERVICES

Accounting services rendered for the quarter ended June 30, 2012 including:

Review of monthly cash receipts and cash disbursements
Review of all general ledger account postings in QuickBooks
Bank reconciliations
Adjusting Journal Entries
Accounting consultations

\$500

THE ORANGE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

COUNTY GOVERNMENT CENTER
GOSHEN, N.Y. 10924

July 1, 2012

To Philip A. Crotty, P.C.

Address P.O. Box 363

Cornwall on Hudson, NY 12520

(For Agency Use Only)

Claim No. _____

DATES	QUANTITY	DESCRIPTION OF MATERIALS OR SERVICES	UNIT PRICE	AMOUNT
Month of May, 2012:				
April 29, 2012 to May 25, 2012		<p>IDA Attorney –Legal Services per time billing attached for month of May 2012, per IDA resolution adopted January 18, 2012</p> <p>General IDA \$4255.00 Company Financings \$1220.00 Business Accelerator \$1202.50</p>		
			TOTAL	7677.50

I HERE CERTIFY that the above named articles, in the quantities specified were delivered to me upon the date indicated, and that the services have been rendered by the persons named, for the purposes and at the times indicated; and that such articles were for the sole use and benefit of the Orange County Industrial Development Agency.

Reviewed by CFO

To be signed by the Officer of the Agency

STATE OF NEW YORK: COUNTY OF ORANGE

Philip A. Crotty

Says that he is President

President or other office or member

Of the

Philip A. Crotty, P.C.

Name of corporation or firm of

The claimant mentioned in the within claim, is duly authorized to execute this proof of claim, and hereby certifies to the Orange County Industrial Development Agency, its officers and representatives that the above claim is true and correct, that the services charged for were actually rendered, that the articles charged for therein have been furnished and delivered; that the disbursements were actually and necessarily made; that the whole amount claimed remains due, owing and unpaid, and that there are no federal, state or city taxes included in said claim.

Claimant further certifies that neither himself, nor any of his employees, having an interest, direct or indirect, in this claim, are officers or employees of the Orange County Industrial Development Agency.

Claimant, a corporation, certifies that no officer or employee of said corporation, having an interest, direct or indirect, in this claim, are officers or employees of the Orange County Industrial Development Agency.

Claimant, is an employee or officer of the Orange County Industrial Development Agency, certifies that this claim is only for compensation and or necessary expenses incurred in the performance of duties.

This certification is made pursuant to the provisions of Article IV of the By-Laws of Orange County Industrial Development Agency.

Dated _____

Philip A. Crotty
Signature of Claimant

Audited _____
(Date)

Dated July 1, 2012

Philip A. Crotty, P.C.
P.O. Box 363
Cornwall-on-Hudson, NY 12520
845-401-8000 (cell)
Philip.crotty@yahoo.com

Orange County IDA Chief Financial Officer
Orange County IDA Executive Director
Orange County IDA Chairman and Members
Orange County Government Center
Goshen, NY 10924

Re: Legal Billing for May 2012

July 1, 2012

A. General Legal:

4-29-12 Attention to legal opinion requested from Rick Golden, Esq on micro-loan program; t/c Legislator Berardinelli re possible grant program by IDA and potential for City of Newburgh; T/C John Steinberg re OCFC meeting on Friday.

1.0 hr

5-1-12 E-mail exchange with Kim Jacobs re forms for OCFC micro-loan program; e-mail exchanges with Don Green and Pat Courtney re CNC program and focus groups; e-mail exchanges with Laura Mann at RPI re their start-up incubator.

1.0 hr

5-3-12 Attention to e-mail from IDA auditors re OCFC audit being done, research docs, and respond by e-mail; prepare submissions for May 16 agenda (draft); t/c and e-mail re Hudson Valley Film Commission and Hudson Valley Agri-business for May meeting and Governance Committee.

1.0 hr

5-4-12 Attention to request from OCP's Alliance for Balanced Growth for IDA resolution opposing DEC wetlands grab, and e-mail exchange with Atty Cordisco and IDA secretary; T/C and e-mail exchange with Peter Gregory re micro-loan program and request Kim Jacobs' docs; attention to proposed municipal grant program.

1.0 hr

5-7-12 T/C and e-mail exchange with Mike Levinsohn and Exec Dir re THR editorial v. IDA, and discuss errors in NYS Comptroller report bashing Orange County.

1.0 hr

5-8-12 Further attention to DEC resolution re wetlands, and forward to IDA secretary; prepare resolution for \$43,000 grant to OCP for special insert advertising in Wall St. Journal; attention to e-mail re OCFC mission statement.

1.0 hr

5-9-12 Attention to e-mails re upcoming CNC focus groups, review questionnaire from facilitator, and respond with suggestions.

1.0 hr

5-9-12 T/C and e-mail with Don Green re advanced manufacturing focus groups and survey; e-mail exchange with Greg at Docu-ware re second floor not available at OCBA; e-mail exchange with CFO re First Niagara resolution.

1.0 hr

5-10-12 T/C and e-mail exchange with IDA secretary re IDA agenda; long t/c with James Walsh at THR re NYS Controller report containing errors against Orange County IDA and forthcoming article; revise Niagara Bank resolution; e-mail from HVEDC re Hudson Valley Film Commission; review grant application from HVADC for \$75,000.

1.0 hr

5-14-12 Attention to THR article re IDA right and NTS Controller off base in jobs count; prepare files for IDA meeting on Wednesday; review Film Commission grant application.

1.0 hr

5-15-12 T/C Mr. Burke at Hudson Valley Film Commission, and attention to grant submission, prepare "agent" resolution for Film Commission for May meeting; T/C John Steinberg re OCFC micro-loan fund;

1.0 hr.

5-16-12 Attend IDA meeting, micro-loan, and Governance Committee meetings.

4.0 hr

5-17-12 Post-IDA meeting clean-up, including revise resolutions and send to IDA secretary; send DEC resolution to John Lavalley; check NYS Dep't of State for Hudson Valley Film re not-for-profit status, and e-mail exchange re not-for-profit status and obtaining funds procedure.

1.5 hr

5-18-12 Conference re advanced manufacturing and CNC machines at OCBA with Don Green, Bob Armistead, Patrice Strong and others concerning focus group protocol and attendees.

2.0 hr

5-21-12 Attention to advanced manufacturing press release from SUNY Orange, and e-mail comment.

.5 hr

5-22-12 Attention to resumes seeking IDA counsel position, and e-mail exchanges with several attorneys and bond counsel, t/c secretary re preparing packets of IDA and OCBA info for prospective IDA attorneys.

2.0 hr

5-23-12 T/C THR reporter James Walsh re forthcoming article on advanced manufacturing, and also t/c Don Green at SUNY Orange re article (article very favorable to IDA when published); review information prepared by CNC coordinator Melissa re advanced manufacturing.

1.0 hr

5-25-12 Attention to three applicants for IDA attorney position, and respond; attention to CNC program and e-mail exchange with Don Green and others, including Veteran program.

1.0 hr

B. Company Financings:

4-29-12 T/C and e-mail exchanges with O/C Choppers and bond counsel re revised letter that G.E. Capital wants for restaurant on premises; attention to Town of Minisink letter by bond counsel explaining PILOT, which Town Planning board needs for millennium; prepare for Marketplace public hearing tomorrow.

1.0 hr

5-3-12 Attend Marketplace Public Hearing at Town of Newburgh, and follow-up with bond counsel re where matter headed; T/C Mike Levinsohn at THR re public hearing.

2.5 hr

5-4-12 Attend special meeting re Continental Organics request for \$108,000 loan using Millennium funds, prepare IDA resolution for loan, e-mail exchange with Mike Finnegan re loan and Note, and arrange for execution.

1.0 hr

5-7-12 T/C and e-mail re Old Granite transaction; t/c and e-mail re final letter on O/C Choppers as requested by G.E. Capital for restaurant; brief conf. M. Oates re Active Ventilation; e-mail exchange with HVEDC re Hudson Valley Film Commission.

1.0 hr

5-8-12 E-mail exchange with bond counsel re Carlisle Construction SEQR and final resolution; e-mail exchange with bond counsel re Marketplace status; T/C Mr. Holt at Active Ventilation re HVEDC contacts and move to Waywayanda; t/c stenographer re Marketplace, and t/c bond counsel re Marketplace.
1.0 hr

5-14-12 T/C Choppers re duration of PILOT, and e-mail to bond counsel re same; attention to SPCA application; attention to revised final resolution for SEQR on Carlisle Construction.
1.0 hr

5-15-12 Attention to upcoming closing for Coach USA, e-mail exchange with bond counsel;
.5 hr.

5-16-12 Review entire steno transcript on The Marketplace; e-mail bond counsel re Marketplace; attention to SPCA application.
1.0 hr

5-18-12 Conf. with Brian Gates at HVEDC re Active Ventilation; attention to The Marketplace alternative PILOT submitted by Wilder, and e-mail exchange with bond counsel.
1.0 hr

5-19-12 E-mail exchange with bond counsel re Project Gypsum; e-mail exchange with bond counsel re O/C Choppers; t/c and e-mail exchanges re The Marketplace alternative PILOT.
1.0 hr

5-23-12 Conf. w/ M. Finnegan at Continental Organics re status of company and repayment of \$108,000 loan.
1.0 hr

C. Orange County Business Accelerator:

5-4-12 Attend conference at OCBA re OCFC micro-loan program with four IDA members and others.
1.5 hr

5-9-12 Attention to Note for \$108,000 to Continental organics, and e-mail and T/C M. Finnegan re IDA Note using Millennium funds.
1.0 hr

5-15-12 Conference at OCBA re various lease and other issues.
1.0 hr.

5-20-12 Conference at OCBA re Turkish contingent, and what is needed for way-ahead.
1.0 hr

5-22-12 Conference at OCBA with Managing Director re new marketing and advertising
program, and e-mails pertaining to same program.
1.0 hr

5-25-12 Attention to John Kirchner OCBA occupancy and tie-in with CNC; attention to
Melissa Lopez meeting re OCBA marketing set for new week; review OCBA web page .
1.0 hr

General Legal	\$4255.00
Company Financings	2220.00
Orange County Business Accelerator	<u>1202.50</u>
Total	\$7677.50

Thank you

THE ORANGE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

COUNTY GOVERNMENT CENTER
GOSHEN, N.Y. 10924

06-22-12

(Date)

Pay To Harris Beach PLLC

Address 99 Garnsey Road

Pittsford, New York 14534

(For Agency Use Only)

Claim No. _____

DATE	QUANTITY	DESCRIPTION OF MATERIALS OR SERVICES	UNIT PRICE		AMOUNT	
06/22/12	N/A	Pass-thru of Transaction Counsel Fees relating to <i>CRH Realty VI, LLC</i> project with OCIDA	\$2,500	00	\$2,500	00
			TOTAL		2,500	00

I HERE CERTIFY that the above named articles, in the quantities specified were delivered to me upon the date indicated, and that the services have been rendered by the persons named, for the purposes and at the times indicated, and that such articles were for the sole use and benefit of the Orange County Industrial Development Agency.

Reviewed by CFO

(For Agency Use Only)

.....
To be signed by the Officer of the Orange County Industrial Development Agency

STATE OF NEW YORK: COUNTY OF ORANGE

Lori Palmer

says that he/she is

a paralegal

Title (President or other office or member)

with

Harris Beach PLLC

Name of corporation or firm of

The claimant mentioned in the within claim, is duly authorized to execute this proof of claim, and hereby certifies to the Orange County Industrial Development Agency, its officers and representatives that the above claim is true and correct, that the services charged for were actually rendered; that the articles charged for therein have been furnished and delivered; that the disbursements were actually and necessarily made; that the whole amount claimed remains due, owing and unpaid, and that there are no federal, state or city taxes included in said claim.

Claimant further certifies that neither himself, nor any of his employees, having an interest, direct or indirect, in this claim, are officers or employees of the Orange County Industrial Development Agency.

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Claimant, is an employee or officer of the Orange County Industrial Development Agency, certifies that this claim is only for compensation and or necessary expenses incurred in the performance of duties.

This certification is made pursuant to the provisions of Article IV of the By-Laws of Orange County Industrial Development Agency.

(For Agency Use Only)

Dated _____

Audited _____ Date _____

Paid by Check _____

Signature of Claimant

Date

Lori Palmer
6/22/12

HARRIS BEACH PLLC
ATTORNEYS AT LAW

File #: 261663
Atty: CIS
Date: 06-22-12

Orange County IDA
Attn: James D. O'Donnell, Executive Director
Orange County Government Center
255-275 Main Street
Goshen, New York 10924

***FOR PROFESSIONAL SERVICES RENDERED AND COSTS INCURRED AS TRANSACTION
COUNSEL TO ORANGE COUNTY INDUSTRIAL DEVELOPMENT AGENCY AS FOLLOWS:***

Matter Name: *CRH Realty VI, LLC - Pass-thru of Transaction Counsel Fees*

Total Due:

\$2,500.00

PLEASE SEND REMITTANCE TO:
*Remember to include your file and invoice
Number on all remittances.*

HARRIS BEACH PLLC
99 Garnsey Road
Pittsford, New York 14534

TAX ID# 84-1623836

THE ORANGE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

COUNTY GOVERNMENT CENTER

GOSHEN, NY 10924

June 15, 2012

(Date)

(For Agency Use Only)

Claim No.

Pay To Burke, Miele & Golden, LLP

Address PO Box 216

Goshen, NY 10924

DATE	QUANTITY	DESCRIPTION OF MATERIALS OR SERVICES	UNIT PRICE	AMOUNT
6/15/12		Invoice No. 19368 OCIDA - General Advice		1417 50
			TOTAL	1417 50

I HEREBY CERTIFY that the above named articles, in the quantities specified were delivered to me upon the date indicated, and that the services have been rendered by the persons named, for the purposes and at the times indicated; and that such articles were for the sole use and benefit of the Orange County Industrial Development Agency.

Reviewed by CFO

(For Agency Use Only)

.....
To be signed by the Officer of the Orange County Industrial Development Agency

STATE OF NEW YORK: COUNTY OF ORANGE

Richard B. Golden says that he/she is Managing Partner
of Burke, Miele & Golden, LLP Title (President or other office or member)
Name of corporation or firm

The claimant mentioned in the within claim, is duly authorized to execute this proof of claim, and hereby certifies to the Orange County Industrial Development Agency, its officers and representatives that the above claim is true and correct; that the services charged for were actually rendered; that the articles charged for therein have been furnished and delivered; that the disbursements were actually and necessarily made; that the whole amount claimed remains due, owing and unpaid, and that there are no federal, state or city taxes included in said claim.

Claimant further certifies that neither himself, nor any of his employees, having an interest, direct or indirect, in this claim, are officers or employees of the Orange County Industrial Development Agency.

Claimant, a corporation, certifies that no officer or employee of said corporation, having an interest, direct or indirect, in this claim, are officers or employees of the Orange County Industrial Development Agency.

Claimant, is an employee or officer of the Orange County Industrial Development Agency, certifies that this claim is only for compensation and or necessary expenses incurred in the performance of duties.

This certification is made pursuant to the provisions of Article IV of the By-Laws of Orange County Industrial Development Agency.

(For Agency Use Only)

Dated.....
Audited..... Date.....
Paid by Check

Signature of Claimant

Date June 15, 2012

Burke, Miele & Golden, LLP

40 Matthews Street, Suite 209
P.O. Box 216
Goshen, NY 10924
Tax Identification No. 13-2956319

Invoice submitted to:
Orange County Industrial Development Agency
Orange County Government Center
255-275 Main Street
Goshen NY 10924

June 15, 2012

In Reference To: OCIDA

*Invoice #*19368

Professional Services

	<u>Hrs/Rate</u>	<u>Amount</u>
5/7/2012 RBG Requested Ethics Opinion: Legal Research of ethics decisions re potential adverse appearance issues for dual office holding	3.40 225.00/hr	765.00
RBG Requested Ethics Opinion: Continued Legal Research for opinion letter on dual office holding	2.90 225.00/hr	652.50
For professional services rendered	6.30	\$1,417.50

THE ORANGE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

COUNTY GOVERNMENT CENTER
GOSHEN, NY 10924

June 13, 2012
(Date)

(For Agency Use Only)

Claim No.

Pay To Burke, Miele & Golden, LLP
Address PO Box 216
Goshen, NY 10924

DATE	QUANTITY	DESCRIPTION OF MATERIALS OR SERVICES	UNIT PRICE	AMOUNT
6/12/12	19313	OCIDA - New Hampton Fire District		135 00
			TOTAL	135 00

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Reviewed by CFO

(For Agency Use Only)

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STATE OF NEW YORK: COUNTY OF ORANGE
Richard B. Golden _____ says that he/she is Managing Partner
Title (President or other office or member)
of Burke, Miele & Golden, LLP
Name of corporation or firm

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(For Agency Use Only)

Dated
Audited Date.....
Paid by Check

Signature of Claimant 
Date June 13, 2012

Burke, Miele & Golden, LLP

40 Matthews Street, Suite 209
P.O. Box 216
Goshen, NY 10924
Tax Identification No. 13-2956319

Invoice submitted to:
Orange County Industrial Development Agency
Orange County Government Center
255-275 Main Street
Goshen NY 10924

June 15, 2012

In Reference To: OCIDA - New Hampton Fire District

*Invoice #*19366

Professional Services

	<u>Hrs/Rate</u>	<u>Amount</u>
5/1/2012 JSE Conference with Court re status of entry	0.10	22.50
	225.00/hr	
5/2/2012 JSE Draft notice of entry, obtain copy of entered decision and coordinate service of same	0.50	112.50
	225.00/hr	
For professional services rendered	0.60	\$135.00

THE ORANGE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

COUNTY GOVERNMENT CENTER
GOSHEN, N.Y. 10924

July 9, 2012
(Date)

Pay To Orange County Partnership

Address 40 Matthews Street Suite 108
Goshen, NY 10924

(For Agency Use Only)

Claim No.

DATE	QUANTITY	DESCRIPTION OF MATERIALS OR SERVICES	UNIT PRICE	AMOUNT
	N/A	2nd Quarter - 2012	N/A	\$50,000 00
			TOTAL	\$50,000 00

I HEREBY CERTIFY that the above named articles, in the quantities specified were delivered to me upon the date indicated, and that the services have been rendered by the persons named, for the purposes and at the times indicated; and that such articles were for the sole use and benefit of the Orange County Industrial Development Agency.

Reviewed by CFO _____ (For Agency Use Only)

.....
To be signed by the Officer of the Orange County Industrial Development Agency

STATE OF NEW YORK: COUNTY OF ORANGE

Maureen Halahan says that he/she is President & CEO
Title (President or other office or member)

Of the Orange County Partnership
Name of corporation or firm of

The claimant mentioned in the within claim, is duly authorized to execute this proof of claim, and hereby certifies to the Orange County Industrial Development Agency, its officers and representatives that the above claim is true and correct; that the services charged for were actually rendered; that the articles charged for therein have been furnished and delivered; that the disbursements were actually and necessarily made; that the whole amount claimed remains due, owing and unpaid, and that there are no federal, state or city taxes included in said claim.

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Claimant, is an employee or officer of the Orange County Industrial Development Agency, certifies that this claim is only for compensation and or necessary expenses incurred in the performance of duties.

This certification is made pursuant to the provisions of Article IV of the By-Laws of Orange County Industrial Development Agency.

(For Agency Use Only)

Dated

Audited Date

Paid by Check

Signature of Claimant  _____
Date 07/09/12

Maurcen Halahan
President/CEO



40 Matthews Street, Suite 108
Goshen, NY 10924
(845) 294-2323
Fax: (845) 294-8023
info@ocpartnership.org
http://www.ocpartnership.org

EXECUTIVE DIRECTORS:

Alan Seidman
Chairman

Richard Rowley
Vice Chair

Alan Marks
2nd Vice Chair

Rolland B. Peacock, III
Treasurer

James P. Smith

Duane Albro

DIRECTORS:

Scott Batulis
James Bodrato
Dominic Cordisco
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William Longhi
Jen Mammelhaar
James Petro
Hon. Michael Pillmeier
Dr. William Richards
Derek Scott

July 9, 2012

Orange County IDA
22 Wells Farm Road
Goshen, New York 10924

ATT: Laurie Villasuso

Due to the Orange County Partnership
for second quarter 2012 marketing \$50,000

DIRECTORS EMERITI:

Donna Cornell
Robert Hannan
Louis Heimbach
Woody Levitan
David MacFarland
Ralph Martucci
William Vacca

**ALLIANCE FOR
BALANCED GROWTH:**

John Lavelle, Co-Chair
Dominic Cordisco, Co-chair

Name:	Maureen Halahan	
Month:	April 2012	
Date	Activity	Time
04/02/12	Prep work for marketing meeting	1.0
	Marketing meeting with team and AJ Ross Creative Media	2.5
	Aggregate emails and phone calls	2.5
	Prep Hunter Panel for public hearing	1.5
	Hunter Panel Public hearing	3.0
04/03/12	Workforce meeting	1.5
	Aggregate emails and phone calls	1.5
	Marketing presentation to Diana, Pillmeier, Seidman, Smith and O'Donnell	1.0
	Conference call CPV	1.0
	CCA Dinner	2.0
04/04/12	Aggregate emails and phone calls	1.0
	Project Park Place	2.0
	Project Garden Conference Call	1.0
	ABG Wetlands presentation quarterly meeting	3.5
04/05/12	Aggregate emails and phone calls	1.0
	President Container call ESD state payments	1.0
	Black Creek Development meeting and tour	2.5
	Frassetto properties call	1.0
04/06/12	Frassetto properties lead	2.0
	Design work on the WSJ campaign-	2.0
	First Impressions meeting	1.5
04/09/12	International Trade Show follow up, mailings and calls	2.0
	Meeting with Town of New Windsor-James Petro	2.5
	Aggregate emails and phone calls	1.5
04/10/12	OC Chamber breakfast -speaking	1.0
	Prep for Project Garden site tour	1.0
	ABG wetlands letter of opposition to municipal leaders (Conf. call and follow-up)	1.0
	Aggregate emails and phone calls	2.0
	Project Park Place-Workforce questions and follow-up	0.5
	Taylor Bio-mass public hearing notices and call	0.5
	Project Garden Site Tour	2.0
04/11/12	Meeting with AJ Ross/John Jordan/ Marketing	1.0
	Peter Albert meeting - 85 Crystal Run /WSJ	1.5
	Cold calling follow up on International leads	2.0
	E-mails	1.0
04/12/12	Mid Hudson Regional Council - Albany	5.0
	Emails and phone follow up	1.5
04/13/12	Marketing meeting (8 Hats High cable TV Campaign)	2.5
	Tradeshaw scheduling and marketing designs w/ Meghan and Sarah	2.5
	Work on newsletter	1.0
	Aggregate emails and phone calls	2.5
	Design/Edit - WSJ Insert	1.5
04/16/12	Aggregate emails and phone calls	2.0
	Prep IDA meeting reports and presentation	1.0
	Prep for OCP Executive meeting	1.5
04/17/12	WSJ promo ad sales	2.5
	American Images publication meeting	1.5
	Mount St. Mary College	1.0
	Executive Committee meeting / conf. call	1.5
04/18/12	Conference call on Wetlands presentation at OC Chamber Board	1.5
	Aggregate emails and phone calls	1.0
	OCP Board meeting	1.5
	Spring Dinner	4.0
04/19/12	Conference Call - Drapkin, Oates and Halahan - re Chamber breakfast presentation	1.0
	Newburgh Brewery ribbon cutting/Mtg. with City Mayor	2.0
	Wetlands presentation at OC Chamber	2.0
04/20/12	Partnership - 8 Hats High Film Shoot for Cable Ad	2.5
	Aggregate emails and phone calls	2.0
	NAI Broker conf. call re: Mid-Orange and Middletown Speedway	1.0
04/23/12	Partnership commercial shoot-final	1.5
	Meeting with Senator Bonacic, John Lavelle, Dominic Cordisco re wetlands issue and	2.0
	American Images review of materials	1.5

Name:	Maureen Halahan	
Month:	April 2012	
Date	Activity	Time
04/24/12	Clough Harbour client meeting	1.5
	Client conference call - Bio Engineering	1.0
	Aggregate emails and phone calls	2.0
	Association of Towns meeting Monroe/ Wetlands/Mid-Orange w/ Sweeton/	3.5
04/25/12	Conference call with Jim Petro on Wall Street Journal insert	1.0
	LDC update meeting with Phil Dropkin	1.5
	Mid-Hudson Regional Council meeting-FDR Library	4.5
04/26/12	Aggregate emails and phone calls	2.0
	Conf. call with Town of Warwick officials prep for Albany	1.0
	Marketing meeting-prep for CoreNet	1.5
04/27/12	JEDI-Joint Economic Development Goshen Town and Village Meeting OCP	1.5
	Client meeting Town of Walkill	1.0
	Albany - Mid Orange Correctional Facility land acquisition (Sweeton-Mendlebaum)	6.5
04/28/12	Travel to CoreNet	12.0
04/29/12	CoreNet	10.0
04/30/12	CoreNet	10.0
TOTAL APRIL		167.0

Name: Maureen Halahan

Month: May 2012

Date	Activity	Time
05/01/12	CoreNet	10.0
	Travel home from CoreNet	9.0
05/02/12	E-mails and return calls	1.0
05/03/12	E-mails and return calls	1.0
05/04/12	E-mails and return calls	1.0
05/07/12	Marketing approvals-Cable campaign and publication WSJ	3.0
	Emails and return calls	2.5
	SIOR prep	1.0
05/08/12	Orange County Chamber breakfast-Economic Development presentation	2.5
	Port Authority conference call	1.0
	Marketing meeting	1.0
	E-mails and follow-up calls following CoreNet	2.0
	Meeting Gary Drumheller -CH Energy	1.5
05/09/12	Regional Coalition	2.5
	Mike Oates-Conference Call	1.0
	Gary Tetz - Noise restriction - Town of Chester	1.5
	Economic development column conference	2.0
	Chester meeting	2.0
05/10/12	Town of Wallkill	1.5
	Meeting with retention client	2.0
	Taylor BioMass	2.0
05/11/12	Regional Coalition	2.0
	Emails and follow up calls	2.5
05/14/12	Energy Plant calls and follow up	2.0
	MHREDC survey	1.5
	NY Agriculture Exchange Conference Call	1.0
	LDC press release conference	1.5
	Emails and follow up calls	2.5
05/15/12	International agriculture conference call-Estrada and Gregory	1.5
	Town of Blooming Grove	2.0
	CPV support	1.5
	OCP Board meeting	1.0
	LDC	2.5
05/16/12	China Ag meeting	2.5
	Prep for IDA mtg	1.5
	Trash to diesel - calls and follow up	1.5
	OC IDA meeting -	3.0

Name: Maureen Halahan

Month: May 2012

Date	Activity	Time
05/17/12	Client meeting	2.0
	Marketing meeting	1.0
	Hudson Valley Crossing conference call	1.0
	Wetlands follow up	2.0
	Emails and follow up calls	2.5
05/18/12	Trouble shooting (Bodrato issue)	2.0
	NYC Film industry meeting	2.5
	MD & M trade show - Philadelphia prep	2.0
	Town of Walkkill McGoev	2.0
05/21/12	MD & M trade show - Philadelphia	10.0
05/22/12	Client call - WSJ ad related	0.5
	MD & M East conference follow up	2.0
	Emails and follow up calls	2.5
05/23/12	MHREDC	7.5
	Post MHRC mtg	1.5
	Client conference call	1.0
05/24/12	Site tour	3.0
	WSJ insert lead-international marketing	2.0
	Times Herald Record column	1.5
05/25/12	Emails and follow up calls	2.0
	Prep for Goshen School meeting	1.5
05/29/12	Emails and follow up calls	2.0
05/30/12	Meeting with Goshen Superintendent of Schools	2.0
	Marketing meeting/newsletter	1.5
	Wetlands discussion - John Lavelle	1.0
	Ribbon cutting - West Hills Golf Club	2.0
05/31/12	Site Tour	2.5

144.0

Name: Maureen Halahan

Month: June 2012

Date	Activity	Time
06/01/12	Client meeting w/ City of Middletown	2.0
	Conference call - ABG Wetlands issue	1.5
	Emails and phone calls	2.5
06/04/12	Emails and phone calls	2.0
	Site Tour NJ Broker Stewart and Eastern OC	3.0
06/05/12	Emails and phone calls	2.0
	International Marketing Meeting - Paul F.	2.0
	Marketing meeting / Staff	2.0
	WSJ Conference Call	0.5
	Conference Call - NY Asian Agriculture Center	0.5
06/06/12	MHREDC - Marist	4.5
	Prep for NYSCAR Conference	1.0
	Prep for China Agri client meeting	1.0
06/07/12	WSJ Lead Meeting	2.0
	China Agri client meeting	2.0
	Aggregate Email and Phone Call	2.0
	Inventory Updates	1.0
	Emails and phone calls	1.0
06/08/12	MHRC strategic marketing planning	1.5
	HVEDC Board meeting	3.0
	Client meeting - Bleakley Platt - White Plains	3.0
06/11/12	MHRC strategic marketing planning	1.0
	MHRC webinar	1.0
	emails and phone calls	2.5
	Executive Committee mtg	1.0
06/12/12	Succession plan w/ Chair and Vice Chair	1.5
	Preparation for NAIOP conference	1.5
	Emails and phone calls	2.5
	CFA submission follow up	1.5
	Wetlands meeting preparation	2.0
	Emails and phone calls	2.5
06/13/12	Wetlands meeting w/ Com. Martens DEC in Albany	5.0
06/14/12	NAIOP conference	12.0
06/15/12	NAIOP conference	10.0
06/18/12	Client meeting	1.0
	Client meeting	1.0
	Preparation for NYSCAR conference	2.0
	email and phone call follow up	2.5
	MHREDC	6.0
06/19/12	Board meeting preparation	1.0

Name: Maureen Halahan

Month: June 2012

Date	Activity	Time
	Board meeting	1.5
	Preparation for IDA meeting	1.0
06/20/12	Business/Healthcare degree strategy?Mt. St. Mary College	2
	IDA meeting	3.0
	email and phone call follow up	2.5
	MHREDC marketing conference call	1.5
06/21/12	John J. Lease Realtors	1.0
	Joy Hughes Applied Marketing	1.5
	email and phone call follow up	2.0
	MHREDC sustainability strategy meeting	4.0
06/22/12	email and phone call follow up	2.0
	Marketing meeting	1.5
06/25/12	Jedi debriefing	0.5
	phone calls and email follow up	2.0
06/26/12	MHRC marketing conference call	1.5
	Emails and phone calls	2.0
	Marketing meeting	1.5
06/27/12	Phone Calls	1.5
	MHREDC marketing conference call	1.0
	Priority Projects meeting	1.0
06/28/12	Client meeting	1.5
	Meeting at OC IDA	2.5
	Marketing meeting - First Impressions	1.5
	Conference Call CPV	1.0
06/29/12	MH REDC meeting - New Rochelle	6.0
		144.5

Name: Marge LaPerle

Month: April 2012

Date	Activity	Time
04/02/12	Returned emails and phone calls from weekend	1.0
	Reviewed website changes and imputed new wage data	1.0
	Prep demographic material for broker lunch on Tuesday.	1.0
	Review American Images Outline and met with staff to discuss changes	1.0
	Updated major employers data	1.0
	Call client to discuss pending issues	0.5
	Researched property taxes in other areas of USA	1.0
04/03/12	Misc emails and calls	1.5
	Meeting with NAI brokers and tour	2.5
	Call to Center Line Studios	0.5
	reviewed direct mail initiative and timeline	0.5
04/04/12	meeting at Brotherhood Winery Senator Schumer visit announcement	2.0
	Began Drafting a new outline for the contents of American Imaged publication	2.0
	Calls regarding Greek Mountain Dairy retention issue/emails	1.0
	Conference call with Jason from Bon Secours Hospital in Port Jervis	0.5
	answered misc emails and calls Re: Jim Taylor public hearing	1.0
	Reaserched and continued to update Major Employers list	0.5
04/05/12	Meeting a President Container	2.0
	Conference call with client.	1.0
	Calls with Center Line Studios	0.5
	Call to Steve Neuhaus/ town clerk	0.5
	emails regarding Greek Mountain Dairy & response	0.5
	Worked with staff on Wall street Journal Insert	0.5
	Drafted emails regarding the new wetlands map	0.5
	Discussed schedule/timing of website changes with staff	0.5
04/09/12	Calls to Steve Neuhuas and Cedric Glasper, follow up on Wetlands Initiative	0.5
	Assisted with Marketing mailing initiative of site selector advertisement.	2.0
	Returned calls.	1.0
	Researched upcoming Public Hearing for Taylor Biomass eblast to supporters	1.0
04/10/12	Completed the new outline for the American Images project.	3.5
	Returned calls to Frassetto and other contacts.	0.5
	Met with staff to review revised A.I. outline made changes.	0.5
	Drafted bullets regarding new DEC wetlands mapping emails sent	0.5
04/11/12	Calls & emails regarding DEC wetland maps. Set up S & M meeting to present issue	1.0
	Review new Citizens Foundation Quality of Life Report for marketing demographic content	1.0
	Called several company contacts and left messages etc. Need to set up appts.	1.0
	Called companies to confirm information for updates in major employers directory.	1.0
	Worked on Updating the major employers data comparing web directory to ACT database.	2.0
04/12/12	Researched customer service wages for an attraction client. Calls to Lee Shorr emails	1.0
	Public Hearing Taylor Biomass	4.0
	Emails and misc. calls	1.0
04/16/12	Calls to Larry Knapp & review of Coach USA file	1.0
	Emails referencing American Images publication/calls	1.0
	Call to Mechanical Rubber email	0.5
	Calls & emails regarding DEC wetland maps. Confirm S & M meeting to present issue	0.5
	Drafted report referencing a confidential expansion project.	1.0
	Answered misc phone inquiries regarding Orange County	0.5
	Worked on last postcard for BRE direct mail campaign.	0.5
	Called several company contacts and left messages etc. Need to set up appts.	0.5
04/17/12	Marketing meeting to discuss American Images outline.	1.0
	Modified American Images outline and incorporated changes, research demographics on 3 cities.	2.0
	Returned phone call on potential expansion project	0.5
	Discussed future newsletter articles with writer.	0.5
	Finalized the postcard for the BRE campaign travel to post office to discuss mailing	0.5
	Updated client files	1.5
04/18/12	Responded to BRE clients request for information on "a certificate of free sale" researched the topic etc.	1.5
	Emails and misc. calls regarding Coach USA incentives, call with Larry Knapp	1.0
04/19/12	Newburgh Brewery opening networking	2.5
	The Devitt Center for Botany & Horticulture Opening - networking	2.0
	Prepared materials for the direct mail campaign	1.5

	Returned calls & emails	1.0
04/23/12	Worked on mailing for direct mail campaign (labels and actual prep for mailing)	2.0
	Met with M/H to review final outline for the American Images magazine. Submitted outline misc. calls & emails	2.0
	Phone call with existing company & discussion regarding a potential new manufacturer in O.C.	0.5
	Reviewed materials for the ABG wetlands mapping and outlined next steps to take action.	1.0
	Returned misc phone calls and emails from last week.	1.0
04/24/12	Meeting with Light Tower to discuss availability of fiber in Orange County	1.0
	Attended McBride Open house in Harriman	2.0
	Researched workforce info for potential attraction project	1.0
	Worked on BRE direct mail project	2.0
	Misc. emails and calls relating to projects and company visits.	1.0
04/25/12	Worked on new OCP web site page. Made calls to discuss content and format	2.0
	Met to discuss BRE email blast targeting major employers	1.0
	Continued to pursue BRE direct mail project.	2.5
	Researched project stats for marketing presentation.	1.0
04/26/12	Continued to work on new web site page based on yesterdays conversations regarding content etc.	2.0
	Attended Citizens Foundation Dinner - networking	3.0
	Misc. emails and calls relating to projects and company visits.	1.0
	Completed mailing of 4th direct mail campaign post card	1.0
	assembled marketing packets for M/H to bring to Core Net Conference.	1.0
04/30/12	Attended WIB development planning session	5.5
	Returned calls and misc. emails	1.5
		102.0

Name: Marge LaPerle

Month: May 2012

Date	Activity	Time
05/01/12	Call with property owner to discuss a marketing strategy for vacant 100,000 s/f building in Walden.	0.5
	Met with John Lavelle to discuss DEC wetlands issue progress.	0.5
	Call with Dan Depew regarding DEC wetlands issue and review of his emails	0.5
	Call with Shelley Gray update on Center Line Studios project	0.5
	Emails to Warwick Town Supervisor regarding Mid-Orange Property and DEC Wetlands issue	1.0
	Emails etc. in reference to WIB committee meeting next week	0.5
	Called clients and left messages --project updates	0.5
	Reviewed progress of American Images publication with Joanne	0.5
	Answered a number of phone inquires on pending and completed projects.	0.5
05/02/12	Worked on ACT data base to set up new EBLAST group for BRE. Deleted obsolete contacts	3.0
	Meeting with Bob Scherreik to discuss OCP connection with Pyramid Brokerage Company	0.5
	Drafted reports referencing several BRE contacts.	1.5
	Reviewed info. related to WIB strategic plan.	0.5
	Misc. calls and emails.	1.0
05/03/12	Call with M. Torelli regarding a potential project	0.5
	Call regarding a start up indoor/training sports project.	0.5
	Call with Brian Sebastian regarding purchase of O/C Manufacturer	0.5
	Continue to update ACT database for future e-blasts etc.	3.5
	Misc. calls and emails.	1.0
05/04/12	calls and emails regarding the new ABG website landing page for our website. Call to Larry Knapp regarding Coach project.	1.5
	updated OPC website added properties and verified information for accuracy.	1.5
	Reviewed and updated BRE files.	1.5
	Handled incoming calls regarding projects and standard informational inquires.	0.5
	Finalized new BRE 2012 marketing group in ACT.	1.0
	Compiled and forwarded info. requested by contact.	1.0
05/08/12	OCCC networking breakfast	1.5
	Conference call with Jennifer writer with American Images.	1.0
	Researched and selected photos and facts to include in American Images publication	1.5
	Misc. calls and emails.	1.5
	worked with the marketing coordinator on BRE email blast to go out today. Set up new group in dashboard.	0.5
	Organized and reviewed notes from Conference Call with Jennifer @ American Images.	0.5
05/09/12	Researched noise codes and history for Gary Tetz who was concerned with a proposed noise resolution in the Town of Chester. Put together speaking points for M/H.	2.0
	Attended Orange County jobfair at the Galleria. Networking with employers and workforce group.	3.0
	Misc. calls and emails.	1.5
05/10/12	Meeting with WIB committee to work on the Strategic Plan.	1.0
	Brief meeting with Kathy Hendrickson re: P.J. company review	0.5
	Attended Montgomery Town Board meeting to support Taylor Project & ABG wetlands issue.	3.5
	Calls to Town of Montgomery Supervisor	0.5
	Meeting with retention company looking for a new building currently leasing space.	2.0
05/14/12	Followed up on ABG wetlands new webpage. Review of contents facebook and e-mail marketing	1.0
	Followed up on client meeting. Review properties, contacted O & R and sent BB.	1.0
	Prepared reports on recent client visit and discussed project with staff.	1.5
	Returned calls and emails. Updated data in ACT to reflect changes in business info.	2.0
	Spoke with representative from Senator Bonacic's office regarding a company in P.J.	0.5
05/15/12	Conference call with Peter Gregory and M/H, M/T etc. Asian Community ...	0.5
	Emails to Jennifer and further research for American Images publication	1.5
	Calls regarding site search for retention company, calls to brokers, responses to emails, company etc.	1.5
	Review website changes for ABG DEC wetlands iniative. Emails to J/L.D/C & J/B	1.0
	Calls with retention client & scheduled a meeting for follow up.	0.5
	Misc. calls and emails.	1.0
	Reviewed documents for misc. publication (newsletter, American Image)	0.5
05/16/12	Conference call with Gary Tetz and attorney regarding letter of support, misc emails	0.5
	Emails and calls regarding wetlands remapping posting of passed resolutions on the website	1.5
	Emails and site search results for retention client for project OCP 5-10	1.0
	Call with Jim Martin regarding site search	0.5
	Misc phone calls & emails	1.0
05/17/12	Meeting with retention company Mechanical Rubber - to discuss current situation/issues	2.0

	Open house at renovated Middletown Hampton Inn -networking	1.5
	Meeting on the Advanced Manufacturing project at OCBA	2.5
	Misc phone calls & emails	1.0
05/21/12	Meeting with Don Green regarding Advance Manufacturing iniative	1.0
	Followed on Gary Tetz letter	0.5
	Returned call to BRE client.	0.5
	Phone call with Chris Albanese -Access Physical Therapy	0.5
	Updated and made adjustments to major employers directory.	1.5
	Made calls & left messages to set up appointments with businesses.	1.0
	Misc. calls and emails.	1.0
05/22/12	Meeting with Future Home Technologies	3.0
	Reviewed and updated HV manufacture list for Advanced Manufacturing focus groups.	0.5
	Updated information on ABG wetlands and misc. emails.	0.5
	Research records on FHT and put together a contact list for the company. Updated notes.	1.0
	Misc phone calls & emails	1.0
05/23/12	Continue to work on follow up of FTH meeting. Drafted report and emails.	2.0
	Email & research to BRE customer referred by John D'Ambrosia.	1.0
	Emails and call related to ABG wetlands issue.	1.0
	Misc phone calls & emails	1.0
05/24/12	Call with Gary Tetz's attorney and revisions to letter of support.	1.0
	Answered emails related to two BRE clients and their issues.	1.0
	Meeting with Paul Folefack regarding marketing for international businesses etc.	1.5
	Meeting to discuss content of changes to incentive section of OCP website.	1.0
	Emails, research and report on FHT.	1.5
05/29/12	Meeting with O & R project overview and meeting prep.	2.0
	call with Jill Varichio regarding a local business	0.5
	Finalized Tetz letter	0.5
	Emails and calls regarding wetlands remapping posting of passed resolutions on the website	0.5
	Reseach on recent articles referencing Orange County businesses	1.0
	Misc phone calls & emails	1.0
05/30/12	Research on questions as a result of Goshen school board meeting	1.5
	Documented research and compiled information to answer inquires made phone calls.	1.0
	emails regarding DEC wetlands remapping	1.0
	Call to Christine Falzone at Coach	0.5
	Made changes and updated major employers directory	1.0
	Called to set up appointment with businesses. Confirm appointment for Thursday.	1.0
05/31/12	WIB meeting in Middletown	2.0
	Meeting with Minuta Arch.	1.0
	Call with Jim Martin regarding site search	1.0
	Call with RJ Smith	0.5
	Emails and research for CRH project	0.5
	Calls & emails regarding American Images publication	1.0
		109.5

Name: Marge LaPerle

Month: June 2012

Date	Activity	Time
06/04/12	Meeting with Utility Survey Corp.	2.5
	Emails and calls regarding the farm letter of support.	1.0
	Drafted and implemented group for FHT E-Blast	1.0
	Drafted letter opposing service work prevailing wage	1.0
	reviewed and replied to misc. emails	1.0
	Prep for customer meeting in am.	0.5
	Reviewed information in the Columbia University prevailing wage report and drafted a summary for the	
06/05/12	conference call.	2.0
	Updated O.C. company records and information in database	1.0
	Meeting with Paul Folefact marketing to foreign companies.	1.0
	Meeting with Chris Quartermaster from HelioSage.	1.5
	Emailed info. to Paul and researched labor stats.	1.0
06/06/12	Call with Morris G regarding a site search and follow up correspondence.	1.0
	Call with Rosemary Stack regarding Tetz public hearing.	0.5
	Returned calls & emails to client.	1.5
	Emails regarding ABG wetlands mapping issue	0.5
	Call with Centerline Studios update on business progress and loan issues.	0.5
	Reviewed emails related to Prevailing Wage Legislation	0.5
	Call with client requesting information on IDA bond transaction for a multi-use development.	0.5
06/07/12	Networking at the MVP breakfast.	2.0
	Reviewed and replied to misc. emails	1.0
	Meeting with Jim Petro, Amy Vargas, George Green & M/H to discuss potential funding opportunities for the	
	properties at the airport.	2.0
	Call with Kirk on a hotel project.	0.5
06/11/12	Meeting with Kirk Phillips regarding hotel in Newburgh.	1.0
	Prep for customer meeting in am & call to Jim Petro.	0.5
	Call with Jill Varichio regarding packaging firms.	0.5
	Emails regarding American Images project and data collection and research	1.0
	Report on client visit and follow up. Utility Service Corp.	1.0
	Returned calls & emails to client.	1.0
06/12/12	Meeting to review additional photos for the American Images publication, send photos to editor.	2.5
	Conference call regarding American Images publication	0.5
	Worked on list of potential additional advertisers for A. I. emails to Joanne	1.0
	Reviewed BRE files and discharged dated materials updated records for follow up.	1.5
06/13/12	Prep for meeting with Skydyne regarding re-financing the loan debt.	0.5
	Meeting with Skydyne in Port Jervis. Plant tour	2.5
	Calls to NYBDC regarding refinancing of a project.	0.5
	Call with Time Warner Cable	0.5
	Calls to set up future company visits	0.5
	Follow up call with American Images.	0.5
	Reviewed emails related to DEC wetlands mapping and updated files.	0.5
06/14/12	Follow up on Skydyne visit, reviewed materials from NYBDC	1.0
	Drafted notes and report on Skydyne visit.	1.5
	Misc calls & emails	1.5
	Networking at the Leadership Orange event.	1.5
	Update BRE records on website and hard files	1.0
06/15/12	Meeting with Bill Fiorvanti	1.0
	Call with Martin Harnfenis	0.5
	Call with Peter Siebert	0.5
	meeting and review on marketing project	1.0
	Misc calls & emails	1.5
06/19/12	Call with Jim Martin regarding a property etc.	0.5
	Follow up on a property inquiry emails and research for client.	1.0
	Worked on & organized a marketing project with marketing coordinator.	1.5
	Worked on site search for a 100,000 s/f user. Sent out properties and responded to customer inquiries by	
	email.	1.5
	Misc calls and emails	1.0
06/20/12	Updated and research major employers listing. Called businesses and left messages.	3.0
	Assisted in mailing of ABG update letters to groups that supported the resolution.	1.0
	Misc. emails and calls regarding ongoing projects and marketing initiatives.	1.5

06/21/12	Advanced Manufacturing Meeting	3.0
	Meeting with Thornwillow Press Newburgh	1.0
	Follow up on the American Images publication. Emails & calls.	1.0
	Call with Cedric Carter regarding client financing.	0.5
	Call with Jerry Makris from Fantis Foods.	0.5
06/25/12	Calls with Jim Martin regarding property search	0.5
	Marketing meeting with OCP staff	1.0
	Emails & call regarding American Images Publication	1.0
	Follow up emails and research information for Thomwillow Press	1.0
	Call with Paul Taxter regarding project review.	0.5
06/26/12	Call with Dick McGoey regarding expansion client	0.5
	Call with confidential expansion project	0.5
	Emails and calls regarding to set up company visits	1.0
	Research on workforce data for potential attraction project	1.0
	Returned calls to clients	1.0
06/27/12	Call with John Yelle @ ACT	0.5
	Conference call regarding JDA	1.0
	Confirmed company visits.	0.5
	Call with Irving Zuckerman project review.	0.5
	Call with client looking for 500,000 s/f building.	0.5
	Updated major employers directory. Called and left messages.	1.0
06/28/12	Meeting with Fairbanks Company (Medora Snacks) expansion project.	2.0
	Prep for meeting with client.	0.5
	WIB meeting strategic planning	2.5
	Call and emails to Paul Taxter	0.5
	review of OCP ad for the American Images magazine	0.5
		86.0

Name: Meghan Taylor

Month: April 2012

Date	Activity	Time
04/02/12	Prep work for marketing meeting	1.5
	Marketing meeting with team and AJ Ross Creative Media	2.0
	Aggregate emails and phone calls	2.0
	Prep Hunter Panel for public hearing	1.5
	Prep for Lunch Meeting/Property Tour with NAI Global	1.5
		1.5
04/03/12	Workforce meeting	2.0
	Aggregate emails and phone calls	2.5
	Prep for Marketing Presentation to County Eecutive	2.0
	Lunch Meeting/ Property Tour NAI Global	
		2.0
04/04/12	Aggregate emails and phone calls	2.0
	Project Park Place	1.5
	Project Garden Conference Call	3.5
	ABG Wetlands presentation quarterly meeting	
		2.0
04/05/12	Aggregate emails and phone calls	2.0
	Property Inventory Updates	1.0
	Frasetto properties	
		2.0
04/06/12	Aggregate emails and phone calls	2.0
	Design work on the WSJ campaign	1.0
	Call with 8 Hats High re: Commercial Campaign	
		2.0
04/09/12	International Trade Show follow up, mailings and calls	2.5
	Meeting with Town of New Windsor	1.5
	Aggregate emails and phone calls	
		2.0
04/10/12	Prep for Project Garden site tour	1.5
	Aggregate emails and phone calls	2.0
	Property Inventory Updates	2.5
	Project Garden Site Tour	
		1.0
04/11/12	Meeting with AJ Ross/John Jordan/ Marketing	1.5
	Peter Albert meeting 85 Crystal Run	2.0
	Cold calling follow up on International leads	2.0
	Aggregate emails and phone calls	
		2.5
04/12/12	Marketing meeting (8 Hats High cable TV Campaign)	2.0
	Broker Calls	
		2.0
04/13/12	Aggregate emails and phone calls	0.5
	Property Updates	1.5
	Design/Edit WSJ Insert	
		1.5
04/16/12	Apple Business Specialist Conference Call	2.0
	Aggregate email and phone calls	1.5
	Inventory Updates	1.5
	Prep IDA meeting reports and presentation	1.5
	Prep for OCP Executive meeting	
		2.5
04/17/12	WSJ promo ad sales	2.0
	Cable Campaign Design	1.0
	Mount St. Mary College	2.0
	Aggregate email and phone calls	
		2.0
04/18/12	IDA Meeting	2.0
	Aggregate emails and phone calls	1.5
	OCP Board meeting	

	Spring Dinner	4.0
04/19/12	Project Ora Meeting	1.5
	Broker Lunch - Albany CBRE Group	1.5
	Newburgh Brewing Company Ribbon Cutting	2.0
	Aggregate emails and phone calls	1.0
04/20/12	Partnership - 8 Hats High Film Shoot for Cable Ad	2.5
	Aggregate emails and phone calls	2.0
	NAI Broker conf. call re: Mid-Orange and Middletown Speedway	1.0
	Inventory Updates	1.0
04/23/12	Partnership commercial shoot--final	1.5
	Aggregate emails and phone calls	2.0
	Association of Towns Prep	2.0
	WSJ Insert Design/edit	2.0
04/24/12	Clough Harbour client meeting follow up	1.5
	Light Tower Meeting - Fiber	2.0
	Aggregate emails and phone calls	2.0
04/25/12	WSJ Insert Edit	2.0
	Aggregate emails and phone calls	2.0
	Inventory Updates	1.5
	Project Forge Follow up	1.5
04/26/12	Aggregate emails and phone calls	2.0
	Project Gypsum Follow Up	1.0
	SEO Marketing Conference Call	1.0
	Marketing meeting-prep for CoreNet	1.5
04/27/12	JEDI-Joint Economic Development Goshen Town and Village Meeting OCP	1.5
	Corenet Prep	1.5
	HVEDC Board Meeting	3.0
04/30/12	Cable commercial Voice Over	3.0
	Project Orgaworld Site Search	2.0
	TOTAL	138.5

Name: Meghan Taylor

Month: May 2012

Date	Activity	Time
05/01/12	Website Design - Belsito	2.0
	Property Updates	2.0
	Aggregate email and phone call	1.5
	Cable Commercial edit	2.0
05/02/12	Orange County Chamber Wetlands Meeting	2.0
	NAI Friedland developer meeting	1.5
	Marketing Prep meeting for SIOR	1.0
	Aggregate email and phone call	1.5
05/03/12	Vacation	
05/04/12	Vacation	
05/07/12	Frank Fornario Radio Show	2.5
	Inventory Updates	1.5
	SIOR Prep	2.0
05/08/12	Orange County Chamber Breakfast	2.0
	Aggregate email and phone call follow up	2.0
	Marketing meeting	1.0
05/09/12	SIOR	5.0
05/10/12	SIOR	10.0
05/11/12	SIOR	10.0
05/12/12	SIOR	5.0
05/14/12	Project Rocky - Updates/new Proposal	2.0
	Confernce Call - Mitch Katz, NJ SIOR Chapter President	0.5
	Project Contestoga - Qualification/Broker Broadcast	1.0
	NY Agriculture Exchange Center Conference Call/ Meeting Prep	1.0
	Vince Scotto - New Lead Call	1.0
	Aggregate Email and Phone Call Follow Up	2.0

05/15/12	Inventory Updates	2.0
	Aggregate Email and Phone Call Follow Up	1.5
	City of Middletown Meeting - New Property	1.5
	OCP Board Meeting Prep	1.5
	OCP Board Meeting	1.0
	HVC Dinner Meeting	2.0
05/16/12	IDA Meeting Prep	1.5
	Intro to OCBA with Vince Scotto	1.5
	NY Agriculture Exchange Center Meeting	2.0
	Aggregate Email and Phone Follow Up	2.0
05/17/12	Marketing Meeting	1.0
	Aggregate Email and Phone Call Follow Up	2.0
	HVC/Project Rocky Conference Call	1.0
	Website Updates	1.0
	Project Conestoga - Site Gathering/Submission	1.5
	Project United - Call	0.5
05/18/12	Meeting with Kyle Roddey - Goshen Industrial Site	2.0
	MD&M East Conference Prep	2.0
	Aggregate email and phone call follow up	1.5
05/21/12	MD&M East Conference - Philadelphia, PA	10.0
05/22/12	HVEDC Market Ready Meeting	2.0
	Aggregate Email and Phone call follow up	3.0
	MD&M East Conference follow up	2.0
	Conference call - Daniel Silverman ROI	1.0
05/23/12	Aggregate Email and phone call follow up	1.5
	Project Quick Site Search	1.0
	Project Glade Site Search	1.0
	SEO Summary report preparation	1.5
05/24/12	WSJ Lead Meeting	2.0
	Aggregate Email and Call Follow Up	2.0
	Inventory Updates	1.5
05/25/12	Aggregate Email and Phone call follow up	2.0
	Goshen School Board Meeting Prep	1.5
	NAIOP Conference Registration/Prep	1.0
05/29/12	Goshen School Board Meeting Prep	2.0
	Aggregate email and phone call follow up	1.5
	Call with Mike Torelli - Client updates	1.0

05/30/12	Goshen School Board Meeting	2.0
	Project Glade	2.0
	Amy Wilhelm Site Search/ Follow Up	2.0
05/31/12	Aggregate Email Follow Up	2.5
	TOTAL	137.0

Name: Meghan Taylor

Month: June 2012

Date	Activity	Time
06/01/12	Aggregate Email Follow Up	2.0
06/04/12	Out of Office	0.0
06/05/12	Aggregate Email and phone call follow up	2.5
	Inventory Updates	1.5
	International Marketing Meeting - Paul F.	2.0
	WSJ Conference Call	0.5
	Website Updates - Call with Belsito	1.0
	Conference Call - NY Asian Agriculture Center	0.5
06/06/12	Project Qualification - Project CT - WSJ Lead	1.5
	Aggregate Email and Phone Call Follow Up	2.5
	Meeting with NY Asian Agriculture Group	2.0
	Prep for NYSCAR Conference	1.0
06/07/12	MVP Breakfast	3.0
	WSJ Lead Meeting	2.0
	Aggregate Email and Phone Call	2.0
	Inventory Updates	1.0
06/08/12	Aggregate email and phone call follow up	3.0
06/11/12	NY Diplomatic Expo - Marc Knoller Follow UP	1.0
	Aggregate Email and phone call follow up	2.0
	Inventory Updates	1.0
	Marketing Meeting	1.0
	Client Meeting - Kirk Phillips	1.5
	Executive Committee Meeting Prep	1.0
06/12/12	Call with Mike Sweeton - NY Agriculture Exchange Project	1.0
	Aggregate Email and Phone Call Follow Up	2.5
	NAIOP Conference Prep	2.0
	Call - Steve Perfit - New Prospect qualification	1.0
06/13/12	Conference Call - Project CAR	1.5
	Site Tour - Project Drink	2.5
	Aggregate Email and Phone Call	2.5
	NAIOP Conference Prep	1.0
06/14/12	NAIOP Conference	8.0
	Aggregate Email and Phone Call follow up	1.0
06/15/12	NAIOP Conference	7.0
	Aggregate Email and Phone Call follow up	1.5

06/18/12	NYSCAR Conference Prep	3.0
	Aggregate email and phone call follow up	2.0
	OCP Board Prep	1.5
	IDA Board Prep	1.5
	Inventory Updates	1.0
06/19/12	NYSCAR Conference	11.0
06/20/12	NYSCAR Conference	8.0
	Aggregate Email and Phone call follow up	3.0
06/21/12	Website Meeting - SEO	2.0
	Aggregate email and phone call follow up	2.0
	NYSCAR Email phone call follow up	1.0
	Inventory Updates	1.5
06/22/12	JEDI Meeting	1.0
	NY Agriculture Exchange Center Site Tour	2.5
	Meeting with Kyle Roddey - Fantas Foods	1.5
06/25/12	Project Green Blade - Site submission	1.5
	Project Lighthouse research/site submission	1.5
	Project Cinnabar Site Submission	1.0
	Project Salmon Site Submission	1.5
	Conference Call - Peter Albert - Project Garden	0.5
06/26/12	Aggregate Email and Phone Cal Follow Up	2.0
	Inventory Updates	1.5
	SEO Conference Call	1.0
06/27/12	Priority Projects Meeting	1.0
	Project Car Conference Call	1.0
	Aggregate email and phone call follow up	2.0
06/28/12	Marketing Meeting - First Impressions	1.5
	Aggregate email and phone call follow up	2.0
	CHA Client Meeting	1.0
06/29/12	Aggregate email and phone call follow up	2.0
	Tax Study Research	1.5
	Mountco Call	1.0
	TOTAL	133.0

Name: Sarah Brosnan

Month: April 2012

Date	Activity	Time
04/02/12	Answered Emails and Phone calls	1.0
	Worked on Website updates	2.0
	Prepared for Marketing Meeting	1.0
	Marketing meeting with Allan Ross Regarding WSJ/Cable campaign	2.0
04/03/12	Answered Emails and Phone calls	2.0
	Worked on wallstreet journal insert	4.0
	Marketing phone call with John Grimaldi	1.0
04/04/12	Leadership Orange	0.0
	ABG Dinner / Photography	3.5
04/05/12	Answered Emails and Phone calls	2.0
	Updated OC workforce facts	2.0
	Edited Photos from ABG - Distributed photos	2.0
04/06/12	Answered Emails and Phone calls	2.0
	Worked on WSJ Insert	4.0
04/09/12	Worked on WSJ Insert	3.0
	Answered Emails and Phone calls	2.0
04/10/12	SICK	0.0
04/11/12	SICK	0.0
04/12/12	Worked on WSJ Insert	3.0
	SICK	0.0
04/13/12	Answered Emails and Phone calls	2.0
	Worked on WSJ Insert	4.0
04/16/12	Answered Emails and Phone calls	1.0
	Created Senior and Landmark Sponsor signs	2.0
	Created OCP envelopes	2.0
	Did changes to WSJ insert	3.0
04/17/12	Answered Emails and Phone calls	2.0
	Worked on wallstreet journal insert	4.0
	Worked on Newburgh Brewing company STD ribbon cutting	2.0
04/18/12	Leadership Orange	0.0
	Spring Dinner - Photographed the event	4.5
04/19/12	Answered Emails and Phone calls	2.0
	Wall Street Journal Insert	6.0
04/20/12	Answered Emails and Phone calls	2.0
	Wall Street Journal Insert	6.0
04/23/12	Answered Emails and Phone calls	2.0
	Wall Street Journal Insert	6.0
04/24/12	Answered Emails and Phone calls	2.0
	Wall Street Journal Insert	6.0
04/25/12	Answered Emails and Phone calls	2.0
	Wall Street Journal Insert	6.0
04/26/12	Wall Street Journal Insert	8.0
04/27/12	Wall Street Journal Insert	8.0
04/30/12	Created MVP Save the date	3.0
	Answered Emails and Phone calls	2.0
	Created ML Zager Eblast	1.0
	Answered Emails and Phone calls	2.0
		127.0

Name: Sarah Brosnan

Month: May 2012

Date	Activity	Time
05/01/12	Answered phones and Emails	2.0
	Sent out Most Valuable Partner Save the Date Invitation	2.0
	Worked on the WSJ final pieces	0.0
05/02/12	Leadership Orange	2.0
05/03/12	Answered phones and Emails	4.0
	Worked on Most Valuable Partner Invitation	2.0
	Worked on BR&E/Workforce Eblast	2.0
05/04/12	Answered phones and Emails	2.0
	Worked on Most Valuable Partner Invitation	3.0
	Worked on ABG webpage Wetlands information	2.0
05/07/12	Finalized Most Valuable Partner invitation	2.0
	Finalized WSJ proofing - getting it ready for print	2.0
	Answered phones and Emails	2.0
05/08/12	Answered phones and Emails	2.0
	Worked on American Images photos	2.0
	Press check for MVP invite	2.0
	Sent out BR&E Eblast	2.0
05/09/12	Answered phones and Emails	4.0
	Worked on American Images Demographic Resource Guide	2.0
	Meeting at AJ Ross	2.0
05/10/12	Answered phones and Emails	4.0
	Worked on Newsletter	2.0
	Worked on a BR&E Eblast	2.0
05/11/12	Answered phones and Emails	2.0
	Worked on Newsletter	2.0
	Worked on BR&E Eblast	2.0
	Updated Database	2.0
05/14/12	Answered phones and Emails	2.0
	Updated Database	1.0
	Updated OCP Facebook	1.0
	Updated OCP News section	2.0
	Worked on DEC wetlands Eblast	2.0
05/15/12	Answered phones and Emails	2.0
	Updated Database	2.0
	Worked on DEC wetlands Eblast	2.0
05/16/12	Answered phones and Emails	2.0
	Sent out ABG DEC wetlands Eblast	2.0
	Sent out CFA Workshop Eblast	2.0
	Marketing Meeting	2.0
05/17/12	Answered phones and Emails	2.0
	Hampton Inn Ribbon Cutting - photographed	1.0
	Phone Call with AJ Ross	1.0
	Marketing Meeting	2.0
	Updated OCP website	2.0
05/18/12	Answered phones and Emails	3.0
	Took Pictures in Newburgh	3.0
	Created buttons for wesite	2.0
05/21/12	Answered phones and Emails	3.0
	Worked on Newsletter	1.0
	Phone call with Pat Courtney strong regarding pictures	2.0
	Worked on ABG AD	2.0
05/22/12	Answered phones and Emails	2.0
	Sent AJ Ross all newsletter information	1.0
	Phone call with Pat Courtney strong regarding pictures	3.0
	Worked on Buttons for website	4.0
05/23/12	Took pictures in Newburgh for Pat Courtney Strong	2.0
	Marketing Meeting	1.0
	Answered Emails and Phone calls	1.0
	Went to get camera checked out	2.0
05/24/12	Answered Emails and Phone calls	

	Sent out CPV Press Release Eblast	2.0
	Worked on ABG ads	2.0
	Worked on Annual Report cover designs	2.0
05/25/12	Answered Emails and Phone calls	2.0
	Worked on Annual Report cover designs	2.0
	Marketing meeting	1.0
	Finished ABG Talking points info business card	2.0
05/28/12	Holiday - Office closed	0.0
05/29/12	Answered Emails and Phone calls	2.0
	Worked on Future Home Technologies Eblast	2.0
	Sent out MVP Save the date	0.5
	Sent out MVP press invite	0.5
	Worked on Annual Report cover designs	2.0
	Facebook Marketing	1.0
05/30/12	Answered Phones and Emails	2.0
	Worked on Newsletter	3.0
	Sent OCP info card to print	1.0
	Worked on ABG sample advertisement	2.0
05/31/12	Vacation	0.0
		152.0

Name:	Sarah Brosnan	
Month:	June 2012	
Date	Activity	Time
		0.0
06/01/12	Vacation	3.0
06/04/12	Sent out USI - Welcoming a New Investor Eblast - posted to Facebook and News section of our website	2.0
	Answered Phones / Emails	2.0
	Worked on Newsletter	1.0
	Worked on Annual Report Design	2.0
06/05/12	Answered Phones / Emails	2.0
	Designed new template for Properties on website	2.0
	Designed 1st Version of 2nd Quarterly ABG meeting Invite	2.0
	Marketing Meeting	0.0
06/06/12	Leadership Orange	4.0
06/07/12	MVP Breakfast	2.0
	Marketing Report - collected marketing measurables	1.0
	Answered Phones / Emails	2.0
06/08/12	Answered Phones / Emails	3.0
	Finalized Newsletter - Sent to print	1.0
	Marketing meeting	2.0
	Worked on ABG 2nd Quarter meeting invite	2.0
06/11/12	Answered Phones / Emails	2.0
	Sent out Future Home Technology, Inc. Eblast	4.0
	Worked on little book marketing piece	2.0
06/12/12	Answered Phones / Emails	3.0
	Worked on little book marketing piece	3.0
	Worked on Marketing Tracking	2.0
06/13/12	Answered Phones / Emails	3.0
	Worked on little book marketing piece	2.0
06/14/12	Answered Phones / Emails	3.0
	Worked on little book marketing piece	3.0
	Worked on Jim Petro's reflection book	2.0
06/15/12	Answered Phones / Emails	2.0
	Assembled packets for Maureen's meeting with Allan Scott	2.0
	Assembled Marketing Materials for Meghan's Tradeshow - NYSCAR Conference	2.0
	Worked on Jim Petro's reflection book	2.0
06/18/12	Answered Phones / Emails	3.0
	Press check for Summer 2012 Newsletter	2.0
	Worked on Jim Petro's reflection book	1.0
	Worked on little book marketing piece	2.0
06/19/12	Answered Phones / Emails	4.0
	Worked on Jim Petro's reflection book	1.0
	Gathered Marketing Measures for Board	1.0
	Board Meeting discussing Marketing	2.0
06/20/12	Answered Phones / Emails	3.0
	Worked on Jim Petro's reflection book	2.0
	Worked on little book marketing piece	2.0
06/21/12	Answered Phones / Emails	2.0
	Assembled packets for new clients	3.0
	Worked on little book marketing piece	1.0
	Worked on ABG 2nd Quarter meeting invite	2.0
06/22/12	Answered Phones / Emails	1.0
	Photographed chinese consulates - Agriculture Exchange center - Warwick	3.0
	Worked on little book marketing piece	1.0
	Worked on ABG 2nd Quarter meeting invite	2.0
06/25/12	Answered Phones / Emails	1.0
	Meeting with First Impressions	1.5
	Marketing Meeting	2.5
	Worked on Demographics Resource Guide cover	2.0
06/26/12	Answered Phones / Emails	4.0
	Worked on Demographics Resource Guide ad	2.0
	Worked on Tradeshow Banner	2.0
06/27/12	Answered Phones / Emails	2.0
	Worked on Tradeshow Banner	2.0
	Worked on Demographics resource guide ad	2.0
	Worked on Incentive folder	2.0

06/28/12	Answered Phones / Emails	2.0
	Marketing meeting with First Impressions	2.0
	Worked on Incentive Folder	1.0
	Worked on Hudson Valley Crossing Marketing Piece	2.0
06/29/12	Answered Phones / Emails	2.0
	Finished Hudson Valley Crossing Marketing Piece	2.0
	Organized Photos	4.0
TOTAL		144.0

**ORANGE COUNTY
INDUSTRIAL DEVELOPMENT AGENCY**

County Government Center
Goshen, New York 10924

James Petro, Jr., Chairman
Robert Armistead, Vice Chairman
Mary Ellen Rogulski, Second Vice Chairman
Stephen Brescia, Secretary
John Steinberg, Jr., Assistant Secretary
Henry VanLeeuwen
Robert J. Schreibeis, Sr.

James O'Donnell, Executive Director
Joel Kleiman, Chief Financial Officer
Philip A. Crotty, Attorney
Laurie Villasuso, Administrative Assistant

GRANT APPLICATION FORM

ORGANIZATION

Name of Organization: City of Port Jervis DATE: 6/20/12
Project Title: White Water Park
Address: Attn: Mayor's office 20 Hammond St.
City/Zip Code: Port Jervis, NY 12771
Telephone: (845) 858-4017 E-mail Address: pjny mayor 2 @ citlink.net
Name of Contact: Mayor Russell R. Potter (or his assistant Anna Tison)
Title: Mayor
Specific amount requested from Orange County IDA: \$ 55,000

Have you received any grants or other forms of assistance from the Orange County Industrial Development Agency in the past? ___ Yes No Dates and amounts _____

Have you received any other assistance from other agencies or organizations? Yes ___ No
If yes, please indicate from whom and the type or amount. _____

Orange County Planning - 10,000\$ for conducting feasibility study

(Please remember that your request will receive the same consideration whether or not you have had previous requests in the past with the Orange County IDA.)

ORGANIZATION BACKGROUND

(Include a brief history of your organization.)

- ~~Please see timeline in presentation~~
- 2010 - Mayor Potter appoints WWP Committee,
 - 2011 - Mayor Potter hires REP to do a feasibility study
 - February 2012 - Feasibility study received

DESCRIPTION OF PROJECT

(Please indicate the amount of the project, capital investment, job creation and economic benefit to Orange County and its residents. Please provide a concise description of the need or problem to be addressed. Include the overall goals and purposes of your organization or specific department concerned, the specific purpose of the funds, and how the objective will be accomplished. Moreover, what is unique about your program? Include photos, drafts, charts, drawings, supporting documentation and any phasing, if more than one. Indicate what years funding represents and a breakdown. Please attach additional pages if more space is needed.)

The construction of the entire project is 2.5 million dollars. After the park is constructed the amount of economic impact that the park will have per year is between 10.9 - 33.6 million dollars as estimated by the Orange County Planning Dept. This \$55,000 will get us through the crucial permitting stage which will result in the permitting agencies telling us which features are allowed to be built into the river.

BUDGET

Specific amount requested from the Orange County Industrial Development Agency: \$ 55,000
(Please include an itemized budget for this project and total program, your current sources of income and expenses, a balance sheet for the past year and contributions from other institutions or organizations, if any.)

This will be for permitting and the bathymetric survey.

TARGET POPULATIONS AND PERFORMANCE SITE(S)

(This project must show its benefits to all of Orange County and the residents or describe the unique benefit to a specific segment of Orange County that may not happen if the Orange County IDA were to reject this Grant.)

The entire population of Orange County and surrounding areas would benefit from the tourism that this park would bring. In a similar situation, a park in Vail, Colorado held the Teva Mountain games and had 4 million in economic impact in 4 days.

EVALUATION
(How will you determine the impact of this project if funded? [For example, a survey, appraisal of physical improvements or attendance figures.] Please be specific.)

Once built the impact may be seen in the tourism, seen throughout the city, new businesses, ~~and~~ money spent by tourists seen by sales tax, and could be thoroughly evaluated by another economic impact survey.

PLEASE RETURN THIS APPLICATION TO:

Orange County Industrial Development Agency
Orange County Government Center
255 Main Street
Goshen, NY 1092

Rendleman, Laurie

From: Philip Crotty <philip.crotty@yahoo.com>
Sent: Thursday, July 12, 2012 9:11 AM
To: Rendleman, Laurie
Cc: philip crotty
Subject: IDA- Please Put in meber packets or hand out

Schrade site incentives total \$5.9M

Ulster, state aim to attract NJ company

Text Size: A | A | A



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Ulster County has kicked in \$900,000 and Empire State Development has offered \$5 million to entice a packaging firm to locate at the former Imperial Schrade Corp. plant in Wawarsing. Times Herald Record file photo

By Jessica Dinapoli

Times Herald-Record

Published: 2:00 AM - 07/12/12

WAWARSING — Ulster County and New York state are dangling almost \$6 million in financial benefits before a New Jersey company considering a move to the former Imperial Schrade factory.

Ulster County Industrial Development Agency Chairman David O'Halloran said Wednesday that the county worked with Empire State Development to produce a \$5 million incentive package, and that the IDA has offered a \$900,000 package of its own.

Officials have declined to identify the company, though local officials have said it is a packager of snack foods.

The company has also looked at the nearby former Hydro Aluminum site.

The company would bring more than 450 jobs to Ulster County.

The letter offering the \$5 million in benefits has a late July deadline for the company to sign it, but that could be extended, O'Halloran said.

'Project Twinkle'

County Executive Mike Hein said he is working with Empire State Development to attract many business to the Schrade site and that it would be "premature at this point to have a public discussion."

"That said, we are making significant progress and expect a decision in the September time frame," he said.

Economic development groups regularly give projects code names. This one was dubbed "Project Twinkle."

The unnamed company, which now operates in three locations, is looking to consolidate all of its operations into one space to lower infrastructure costs, O'Halloran said. It has narrowed its possibilities down to Ulster County and another location, O'Halloran said.

The Ulster County Legislature might consider offering additional benefits to bring the company to the region, O'Halloran said. The Legislature could offer money for job-training programs, for example.



MISSION STATEMENT

The Alliance for Balanced Growth supports economic growth while maintaining a high quality of life and providing a forum to address and develop a unified voice on issues of mutual interest and advocating for balanced growth. It is a standing committee of the Orange County Partnership whose members are actively involved in creating industrial and office development.

ORANGE COUNTY NEW YORK

June 20, 2012

Philip Crotty
Orange County IDA Counsel
PO Box 363
8 Stable Way
Cornwall on Hudson, NY 12520

Dear Phil,

Thank you for your support of our initiative to forestall the addition of 16,000 acres of new wetlands and an unknown amount of regulated buffer lands in Orange County by the DEC.

Senator John Bonacic has been a champion of this initiative and arranged for a meeting with DEC Commissioner Joe Martens. On June 13, 2012, John Lavelle, Dominic Cordisco and I joined Senators Bonacic and Larkin in Albany and met with Mr. Martens and senior DEC staff members. We had an excellent opportunity to present them with our concerns, as well as your supporting resolutions. Although we believe this was only the first meeting in what will be a longer-term process, we *were* able to walk away with important initial commitments from Commissioner Martens.

1. Commissioner Martens committed to us that the DEC will not move forward with the adoption of any new maps, without first conducting stakeholder meetings—in advance of public hearings—where property owners can see the maps, make comments and have a chance to influence the process. This is a win, as they had previously not agreed to do that.
2. Commissioner Martens also agreed to consider our proposal to take over the Army Corps 404 program under consideration.

It was the support from Orange County's governing bodies, municipalities and community organizations that gave us the momentum to get this first meeting. Thank you. We, also, owe a big thank you to Senators Bonacic and Larkin for their support. They're working hard to support us in this initiative, and we're working hard to get you the best possible outcome to this situation.

We will keep you informed as things progress. In the meantime, we enclose a list of all of the municipalities and organizations who have joined us on this initiative.

For the latest information, please call us or visit our website at:
<http://www.ocpartnership.org/webpages/ABG.asp>

Very truly yours,

Maureen Halahan
President and CEO
Orange County Partnership

Dominic Cordisco
Co-Chairman

John Lavelle
Co-Chairman

Alliance for Balanced Growth



THANK YOU!

To the communities and organizations who have supported this initiative.

NYS DEC Wetlands Remapping – Resolution Initiative

Below are the municipalities and organizations that have passed resolutions against the adoption of the NYS DEC's new wetland maps that will impact the Taxpayers of Orange County. We continue to add to it as more municipalities and organizations come on board.

To date, these include:

Village of Goshen
Village of Harriman
Village of Walden
Village of Warwick
Town of Blooming Grove
Town of Chester
Town of Cornwall
Town of Crawford
Town of Deerpark
Town of Greenville
Town of Hamptonburgh
Town of Montgomery
Town of New Windsor
Town of Warwick
Town of Wallkill
Town of Wawayanda
City of Middletown

As well as:

Orange County Legislature
Orange County Association of Towns
Orange County Citizens Foundation
Orange County Industrial Development Agency
Orange County Chamber of Commerce
Orange County Partnership
Builders Association of the Hudson Valley
Construction Contractors Association of the Hudson Valley
Hudson Gateway Association of REALTORS®
Hudson Valley Economic Development
New York State Commercial Association of REALTORS®

Also, a special thank you to:

Senator John J. Bonacic and Senator William J. Larkin, for their support on this issue!



STATE OF NEW YORK
Authorities Budget Office

P O Box 2076
Albany, NY 12220-0076
WWW.ABO.NY.GOV

e-mail address:
info@abo.ny.gov

Local: 518-474-1932
Toll Free: 1-800-560-1770

July 6, 2012

Mr. Robert Armistead
Director
The Orange County Funding Corporation
Orange County Government Center
255 Main Street
Goshen, NY 10924

Dear Mr. Armistead:

We understand, from the Corporation's Certificate of Incorporation and the minutes of the Orange County Legislature, that the sole initial member of **The Orange County Funding Corporation** is the County of Orange and that the creation of the corporation was authorized by Resolution No. 125 of 2010. New York State defines "a not-for-profit corporation affiliated with, sponsored by, or created by a county, city, town or village government" as a local authority. As such, The Orange County Funding Corporation is subject to the public disclosure, reporting and corporate governance provisions of Public Authorities Law. As a local authority, it is required to file the following with this Office:

1. An annual budget and multi-year financial plan.
2. An annual report. This report is to contain, among other information, financial summaries of the corporation and information on outstanding projects and debt, property transactions, salaries, benefits and compensation paid to staff and board members, and the governance practices of the corporation.
3. The annual independent audit of the corporation.
4. Reports on the corporation's procurement contracts and investments.

In addition, The Orange County Funding Corporation will be expected to make this information available to the public, on its web site. The corporation may use the County's official web site for this purpose, but must have its own web page.

The Orange County Funding Corporation is to file the annual report, procurement report and investment report within 90 days of the end of the fiscal year. The Budget Report is due 60 days in advance of the fiscal year. These reports are to be submitted using the online Public Authorities Reporting Information System (PARIS).

To provide you with necessary information on PARIS enrollment, training and technical assistance, and on the statutory requirements that the corporation will need to meet, please provide the Authorities Budget Office (ABO) with the following:

- The name, title, mailing address and email address for two representatives of the corporation that will serve as the designated contacts with our Office.
- The date on which its fiscal year ends.

You may write or email this information to the addresses at the top of this letter. Please respond to this request by July 20, 2012. If the ABO does not receive a response from you by this date, this will indicate that you accept our determination and the above named contact will be enrolled in PARIS as the future contact person.

Please contact this Office if you have any questions. Thank you, in advance, for your cooperation and prompt response to this letter.

Sincerely,



David Kidera
Director

cc: Mr. James O'Donnell, Executive Director, Orange County Industrial Development Agency

Rendleman, Laurie

From: Philip Crotty <philip.crotty@yahoo.com>
Sent: Wednesday, July 11, 2012 8:11 AM
To: philip crotty; P. E. Robert T. Armistead
Cc: Jim Petro; Rendleman, Laurie
Subject: IDA- THR Article 7-11-12

(But without IDA benefits there would be no jobs for people to pay school taxes--jobs would go south--also children chase the jobs- PAC)

Schools' revenue suffers with IDA tax exemptions

Text Size: A | A | A



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By James Walsh
Times Herald-Record
Published: 2:00 AM - 07/11/12

Industrial development agency projects around the state resulted in \$135 million in local property tax abatements over the past two years, as well as the potential loss of \$377 million in local school tax revenue and more than \$100 million in foregone state sales taxes, according to a state report released last week. In the case of sub-county IDAs, ones run by villages or towns, the state Authorities Budget Office found that most tax exemptions were "borne by taxpayers and taxing jurisdictions outside the IDA's sponsoring municipality."

More than half of those exemptions were deferred school taxes.

"It is time for a comprehensive debate on the future of our public authorities and whether New York State, its local governments, and its taxpayers can continue to support the growing size and cost of this system," ABO Director David Kidera stated in a preamble to the report.

The ABO's annual report covered the finances and operations of 533 state and local authorities.

While it noted that state law did not require taxing jurisdictions to approve exemptions granted to IDA-approved projects, that's been a longstanding practice of Orange County's IDA. Last month, the IDA withheld property tax exemptions sought for a Town of Newburgh shopping center after the town opposed the breaks.

Some other details of the report:

- The Metropolitan Transportation Authority had 197 staff members earning more than \$179,000 (Gov. Andrew Cuomo's salary) in total compensation, including nine conductors, six car repairmen, and four bus operators.

- Of 47 New York City Convention Center Operating Corp. employees earning more than \$179,000 in total compensation, everyone except the president and CEO earned more than \$50,000 in overtime pay. The average overtime pay exceeded \$74,000.
 - State authorities ended 2011 with \$142 billion in outstanding debt. New debt increased by \$14 billion in 2011.
 - State authorities reporting no debt in 2011 included: the Agriculture and New York State Horse Breeding Development Fund, the Nelson A. Rockefeller Empire State Plaza Performing Arts Center Operating Corp., the New York Convention Center Operating Corp., the Homeless Housing Assistance Corp., the Hudson River Park Trust and the New York State Olympic Regional Development Authority.
- jwalsh@th-record.com

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