

Empowering Businesses. Inspiring Growth.

APPLICATION FOR FINANCIAL ASSISTANCE

The Sentinel Realty at Port Jervis, LLC (Applicant Name)

Robert T. Armistead Chairman

Orange County Business Accelerator 4 Crotty Lane, Suite 100 New Windsor, NY 12553

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Updated April 2016

ORANGE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

APPLICATION FOR FINANCIAL ASSISTANCE

| I . | APPLICANT I | <u>NFORMATION</u> |
|--------------------|---|--|
| Compa | any Name: | The Sentinel Realty at Port Jervis, LLC |
| Mailing | g Address: | 167 Route 304 – Suite 101, Bardonia, NY 10954 |
| Phone | No.: | <u>(845) 558-5390</u> |
| Fax No | o.: | <u>(845) 624-8055</u> |
| Fed Id | . No.: | 81-4125543 |
| Contac | ct Person: | Eric Newhouse |
| percer 1. 2. | ntage ownershi Eric Newhous Neil Zelman | cers/Directors (list owners with 15% or more in equity holdings with p): e 33.33% 33.33% 33.33% |
| anothe | rate Structure (er entity) of Entity | attach schematic if applicant is a subsidiary or otherwise affiliated with |
| | Corporation | |
| | | poration:poration: |
| | Partnership | |
| | Number of ge | or Limited neral partners number of limited partners |
| | Date of forma Jurisdiction of | tion Formation |
| ¥ | Limited Liabili | ty Company/Partnership (number of members <u>3</u>) |
| | | ization: <u>10/13/16</u> nization: <u>New York</u> |
| □ If a fo | Sole Proprieto reign organizat | orship ion, is the applicant authorized to do business in the State of New York ′ |

If any of the above persons, or a group of them, owns more than a 50% interest in the company, list all other organizations which are related to the company by virtue of such persons having more than a 50% interest in such organizations.

<u>N/A</u>

Is the company related to any other organization by reason of more than 50% common ownership? If so, indicate name of related organization and relationship.

<u>N/A</u>

| Has | the | compa | ny (or | any | related | corporation | ı or | person) | made | а | public | offering | g or | private |
|-------|-----|-----------|--------|--------|-----------|---------------|------|----------|---------|------|---------|----------|------|---------|
| place | eme | nt of its | stock | withii | n the las | t year? If so | , pl | ease pro | vide of | feri | ng stat | ement | used | 1. |

| placement of its stock within the last year? If so, please provide offering statement used. |
|--|
| NO |
| APPLICANT'S COUNSEL |
| Name: Nancy Scicchetti, Esq., O'Connel and Aronowitz, P.C. |
| Address: <u>54 State Street, Albany, NY 12207</u> |
| Phone No.: (518) 462-5601 |
| Fax No.: (<u>518) 462-6486</u> |
| II. PROJECT INFORMATION |
| A) Project Address: <u>2247 Greenville Turnpike, Port Jervis, NY 12771</u> |
| Tax Map Number Block 2, Lot: 19, 20 (Section/Block/Lot) |
| Located in City of |
| Located in Town of Deerpark |
| Located in Village of |
| School District of |
| B) Are utilities on site? |
| WaterY |
| C) Present legal owner of the site <u>Ranglaxmi, LLC</u> If other than from applicant, by what means will the site be acquired for this project?Contract to purchase |
| D) Zoning of Project Site: Current: IB Proposed: |
| F) Are any variances needed? NO |

- F) Furnish a copy of any environmental application presently in process of completion concerning this project, providing name and address of the agency, and copy all pending or completed documentation and determinations. N/A
- G) Statement describing project (i.e. land acquisition, construction of manufacturing facility, etc.):

The Sentinel intends to purchase the existing Days Inn hotel and completely renovate and convert the building into an assited living facility. The facility will be a NYS DOH licensed Assisted Living Residence and Program with 160 beds. We intend to use the existing building and add additional space as needed for the use.

| H) Principal use of project upon completion: | |
|---|----------------------|
| ☐ manufacturing ☐ warehousing ☐ research ☐ industrial ☐ recreation ☐ retail ☐ training ☐ data process ☐ other | ch |
| If other, explain: | |
| I) Estimated Project Costs, including: | |
| Value of property to be acquired: \$3,000,000.00 | |
| Value of improvements: \$8,000,000.00 | |
| Value of equipment to be purchased: \$2,000,000.00 | |
| Estimated cost of engineering/architectural services: \$300,00 | 0.00 |
| Other: \$1,000,000.00 | |
| Total Capital Costs: \$14,300,000.00 | |
| Project refinancing; estimated amount (for refinancing of existing debt only) | \$ |
| Sources of Funds for Project Costs: | |
| Bank Financing: | \$11,300,000.00 |
| Equity (excluding equity that is attributed to grants/tax credits) | \$ 3,000,000.00 |
| Tax Exempt Bond Issuance (if applicable) | \$ 11,000,000.00 (?) |
| Taxable Bond Issuance (if applicable) | \$ |
| Public Sources (Include sum total of all state and federal | \$ |

| Identify ea | ach state and federal grant/credit: | | |
|-----------------------------------|--|--|---------|
| | | <u> </u> | |
| | | \$ | |
| | | \$ | |
| | | <u> </u> | |
| Total Soul | rces of Funds for Project Costs: | \$ 14,300,000.00 | |
| J) Inter-N | Nunicipal Move Determination | | |
| | ne project result in the removal of figure from the first from the | a plant or facility of the applicant from? | one |
| ☐ Ye | s or X No | | |
| occupa | | of a plant or facility of another prop of the State of New York to another are | |
| ☐ Ye | s or X No | | |
| | ne project result in the abandor d in the State of New York? | nment of one or more plants or fac | ilities |
| ☐ Ye | s or X No | | |
| or activity red relocating out | uction, the Agency's Financial Assi | w, notwithstanding the aforementioned clostance is required to prevent the Project secessary to preserve the Project occup | from |
| | | | |
| | | | |
| Project Data | | | |
| - | et site (land) | | |
| (a) | Indicate approximate size (in acre | es or square feet) of project site. | |
| () | 7 Acres | | |
| (b) | Are there buildings now on the pro | | |
| (c) | Indicate the present use of the pro | | |
| (-) | | • | |

(d) Indicate relationship to present user of project.

None

2. Does the project involve acquisition of an existing building or buildings? If yes, indicate number, size and approximate age of buildings:

1 Building - approx. 60,000 sq. ft. - built in 1970's

3. Does the project consist of the construction of a new building or buildings? If yes, indicate number and size of new buildings:

<u>No</u>

4. Does the project consist of additions and/or renovations to existing buildings? If yes, indicate nature of expansion and/or renovation:

The existing building will be completely renovated and an addition of approx. 5,000 sq. ft. will be added to accommodate more common area for residents.

5. What will the building or buildings to be acquired, constructed or expanded be used for by the company? (Include description of products to be manufactured, assembled or processed, and services to be rendered. . .

Site to be used solely as an assisted living facility.

. . . including the percentage of building(s) to be used for office space and an estimate of the percentage of the functions to be performed at such office not related to the day-to-day operations of the facilities being financed.)

<u>N/A</u>

6. If any space in the project is to be leased to third parties, indicate total square footage of the project amount to be leased to each tenant and proposed use by each tenant.

N/A

7. List principal items or categories of equipment to be acquired as part of the project.

Mechanical equipment, HVAC, kitchen applinaces, laundry facilities and transportation vehicles.

| 8. | . Has construction work on this project begun? | | | | | | | | |
|----------------|---|---------------------------------------|-----------------------------------|---------------------------------|---|--|--|--|--|
| | Complete the following | | | | | | | | |
| | (a) site clearance | _ Yes | <u>X</u> | _ No | % complete | | | | |
| | (b) foundation | _ Yes | <u>X</u> | _ No | % complete | | | | |
| | (c) footings | _ Yes | <u>X</u> | _ No | % complete | | | | |
| | (d) steel | _ Yes | <u>X</u> | _ No | % complete | | | | |
| | (e) masonry work | _ Yes | <u>X</u> | _ No | % complete | | | | |
| | (f) other (describe below) | _ Yes | <u>X</u> | _ No | % complete | | | | |
| III. A) | FINANCIAL ASSISTANCE REQUES Benefits Requested: | <u>STED</u> | | | | | | | |
| • | · | Evomo | tion Y E | Peal Pro | pperty Agreement | | | | |
| B .) | Value of Incentives: | Exemp | uon Ar | Neal FIG | pperty Agreement | | | | |
| Projethe a sum | PILOT Benefit: Agency staff will indicated Costs as contained herein and anticated the contained herein and anticated and PILOT Benefit abatement amount of PILOT Benefit abatement amount of PILOT Benefit abatement amount (Detailed) | cipated t int for ea unt for th | ax rates ach year ne term c | and as of the I of the Pl | sessed valuation, including PILOT benefit year and the | | | | |
| Estin | nated duration of Property Tax exempti | ion: 10 y | years | | | | | | |
| Sales | s and Use Tax: | | | | | | | | |
| Estin | nated value of Sales Tax exemption for | r facility | construc | tion: \$3 | 3,000,000.00 | | | | |
| Estin | nated Sales Tax exemption for fixtures | and equ | ipment: | \$2,000 | ,000.00 | | | | |
| Estin | nated duration of Sales Tax exemption | : 18-24 | months | | | | | | |
| Mort | gage Recording Tax Exemption Benefi | <u>t</u> : | | | | | | | |
| Estin | nated value of Mortgage Recording Ta | x exemp | tion: \$1 | 20,000. | 00 | | | | |
| <u>IRB I</u> | Benefit: N/A | | | | | | | | |
| ☐ IF | RB inducement amount, if requested: \$ | | | | | | | | |
| ls a p | ourchaser for the Bonds in place? | | | | | | | | |
| ПΥ | ☐ Yes or ☐ No | | | | | | | | |

Percentage of Project Costs financed from Public Sector sources:

Agency staff will calculate the percentage of Project Costs financed from Public Sector sources based upon Sources of Funds for Project Costs as depicted above under the heading "Estimated Project Costs" (Section II(I)) of the Application.

C.) Likelihood of Undertaking Project without Receiving Financial Assistance

| Please | confirm | by checking | the box, | below, | if there | is li | kelihood | that th | ne Project | would | not be |
|---------|---------|---------------|-----------|---------------------|----------|-------|----------|---------|------------|-------|--------|
| underta | ken but | for the Finan | cial Assi | stance _l | provided | l by | the Ager | ıcy? | | | |

| X Yes or No | |
|---|--|
| If the Project could be undertaken without Financial Assistance provided by the Agency, the provide a statement in the space provided below indicating why the Project should b undertaken by the Agency: | |
| | |
| | |
| | |

IV. <u>EMPLOYMENT PLAN</u>

| | at proposed project location or to be relocated to | ASSISTANCE IS GRANTED – project the number of FTE | ASSISTANCE IS GRANTED – project the number of FTE and PTE jobs to be | |
|--------------------|--|---|--|----|
| Full time (FTE) | 4 | 2 | 50 | 52 |
| Part Time (PTE) | 4 | 4 | 10 | 14 |
| Total | 8 | 6 | 60 | 66 |

^{**} For purposes of this question, please estimate the number of FTE and PTE jobs that will be filled, as indicated in the third column, by residents of the Labor Market Area, in the fourth column. The Labor Market Area includes Orange County and the surrounding region (or six other contiguous counties, including Orange County, chosen at the Agency's discretion).

Salary and Fringe Benefits for Jobs to be Retained and/or Created:

| Category of Jobs to be Retained and Created | Average Salary or Range of Salary | Average Fringe Benefits or Range of Fringe Benefits |
|---|-----------------------------------|--|
| Management | 45,000 – 65,000 | 15,000 |
| Professional | | |
| Administrative | 75,000 – 95,000 | 15,000 |
| Production | | |
| Independent Contractor | | |
| Other | 25,000 – 35,000 | 7,000 |

III. REPRESENTATIONS BY THE APPLICANT

The Applicant understands and agrees with the Agency as follows:

- A. <u>Job Listings</u> In accordance with Section 858-b(2) of the New York General Municipal Law, the applicant understands and agrees that, if the proposed project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the proposed project must be listed with the New York State Department of Labor Community Services Division (the "DOL") and with the administrative entity (collectively with the DOL, the "JTPA Entitle") of the service delivery area created by the federal job training partnership act (Public Law 97-300) ("JPTA") in which the project is located.
- B. <u>First Consideration for Employment</u> In accordance with Section 858-b(2) of the General Municipal Law, the applicant understands and agrees that, if the proposed project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, where practicable, the applicant must first consider persons eligible to participate in JTPA programs who shall be referred by the JPTA Entities for new employment opportunities created as a result of the proposed project.
- C. A liability and contract liability policy for a minimum of three million dollars will be furnished by the Applicant insuring the Agency.
- D. Annual Sales Tax Fillings In accordance with Section 874(8) of the General Municipal Law, the Applicant understands and agrees that, if the proposed project receives any sales tax exemptions as part of the Financial Assistance from the Agency, in accordance with Section 874(8) of the General Municipal Law, the applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the applicant and all consultants or subcontractors retained by the Applicant.

- E. <u>Annual Employment Reports:</u> The applicant understands and agrees that, if the proposed project receives any Financial Assistance from the Agency, the applicant agrees to file, or cause to be filed, with the Agency, on an annual basis, reports regarding the number of people employed at the project site.
- F. <u>Compliance with N.Y. GML Sec. 862(1):</u> Applicant understands and agrees that the provisions of Section 862(1) of the New York General Municipal Law, as provided below, will not be violated if Financial Assistance is provided for the proposed Project:
 - § 862. Restrictions on funds of the agency. (1) No funds of the agency shall be used in respect of any project if the completion thereof would result in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, provided, however, that neither restriction shall apply if the agency shall determine on the basis of the application before it that the project is reasonably necessary to discourage the project occupant from removing such other plant or facility to a location outside the state or is reasonably necessary to preserve the competitive position of the project occupant in its respective industry.
- G. <u>Compliance with Applicable Laws:</u> The Applicant confirms and acknowledges that the owner, occupant, or operator receiving Financial Assistance for the proposed Project is in substantial compliance with applicable local, state and federal tax, worker protection and environmental laws, rules and regulations.
- H. <u>False and Misleading Information:</u> The Applicant confirms and acknowledges that the submission of any knowingly false or knowingly misleading information may lead to the immediate termination of any Financial Assistance and the reimbursement of an amount equal to all or part of any tax exemption claimed by reason of the Agency's involvement the Project.
- I. <u>Recapture</u>: Should the Applicant not expend or hire as presented, the Agency may view such information/status as failing to meet the established standards of economic performance. In such events, some or all of the benefits taken by the Applicant will be subject to recapture.
- J. <u>Absence of Conflicts of Interest</u> The applicant has received from the Agency a list of the members, officers, and employees of the Agency. No member, officers or employee of the Agency has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as hereinafter described:

The Applicant and the individual executing this Application on behalf of applicant acknowledge that the Agency and its counsel will rely on the representations made in this Application when acting hereon and hereby represents that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statements contained herein not misleading.

| STATE OF NEW YORK) COUNTY OF ORANGE) ss.: |
|--|
| <u>Ενίς Wewhouse</u> , being first duly sworn, deposes and says: |
| 1. That I am the <u>Manas իկ Member</u> (Corporate Office) of <u>The Sential Beetly at fort Jous</u> (Applicant) and that I am duly authorized on behalf of the Applicant to bind the Applicant. |
| That I have read the attached Application, I know the contents thereof, and that to the best of my knowledge and belief, this Application and the contents of this Application are true, accurate and complete. (Signature of Officer) |
| Subscribed and affirmed to me under penalties of perjury this 2 77 day of November 20/6 20/6 Commission Expires Feb. 4. 20/6 C |

This Application should be submitted to the Orange County Industrial Development Agency, c/o Robert T. Armistead, Chairman, Orange County Business Accelerator, 4 Crotty Lane, Suite 100, New Windsor, NY 12553.

The Agency will collect an administrative fee at the time of closing. **SEE ATTACHED FEE SCHEDULE**

Transaction Counsel
CHARLES SCHACHTER, ESQ./
RUSSELL GAENZLE, ESQ.
Harris Beach PLLC
99 Garnsey Road
Pittsford, New York 14534

Tel: (585) 419-8633 Fax: (585) 419-8817

Attach copies of preliminary plans or sketches of proposed construction or rehabilitation or both.

Attach the following Financial Information of the Company

- 1. Financial statements for last two fiscal years (unless included in company's Annual Reports).
- 2. Company's annual reports (or Form 10-K's) for the two most recent fiscal years.
- 3. Quarterly reports (Form 10Q's) and current reports (Form 8-K's) since the most recent Annual Report, if any.

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KEVIN J. DRUMBOND
NDRY PUBLE, Sing of New York
No. 01 DRE068466
Qualified in Rockland County
Commission Expires Factor 1

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na manganan kabang bersampan di kabangan kabangan kabangan bersampan kabangan bersampan kabangan bersampan ber Bersampan

4. In addition, please attach the financial information described above in items 1, 2 and 3 of any expected Guarantor of the proposed bond issue, if different from the company.

HOLD HARMLESS AGREEMENT

Applicant hereby releases the ORANGE COUNTY INDUSTRIAL DEVELOPMENT AGENCY and the members, officers, servants, agents and employees thereof (the "Agency") from, agrees that the Agency shall not be liable for and agrees to indemnify, defend and hold the Agency harmless from and against any and all liability arising from or expense incurred by (A) the Agency's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the Application or the Project described therein or the tax exemptions and other assistance requested therein are favorably acted upon by the Agency, (B) the Agency's acquisition, construction and/or installation of the Project described therein and (C) any further action taken by the Agency with respect to the Project; including without limiting the generality of the foregoing, all causes of action and attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the Agency or the Applicant are unable to reach final agreement with respect to the Project, then, and in the event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the Agency, its agents or assigns, all costs incurred by the Agency in processing of the Application, including attorneys' fees, if any.

(Applicant Signature)

By: Eric Newhouse

Name: The Sentinel Realty at Port Josus, LLC

Title: Managing Member

(Notary Public)

Sworn to before me this $\frac{291}{100}$ day

of November, 20/6

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KEVIN J. DRUBEROMD

ROBERY Public. State of New York

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Commission Expires Foh 4, 20....

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Real Property Tax Benefits (Detailed):

PILOT Estimate Table Worksheet

| Dollar Value of | Estimated | County Tax | Local Tax Rate | School Tax |
|-----------------|--------------|------------|--------------------------|--|
| New | New Assessed | Rate/1000 | (Town/City/Village)/1000 | Rate/1000 |
| Construction | Value of | | | Visit is a define an electrical state of the independent and defined a |
| and | Property | | | |
| Renovation | Subject to | | | |
| Costs | IDA* | | | |
| | | | | |
| | | | | 1 |

^{*}Apply equalization rate to value

| PILOT Year | % Payment | County PILOT Amount | Local PILOT Amount | School PILOT Amount | Total PILOT | Full Tax Payment w/o PILOT | Net Exemption |
|---------------|--------------|---------------------------|--------------------------|---------------------------|----------------|-------------------------------------|------------------|
| 1 | | | | | | | |
| 2 | | | | | | | |
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| 17 | | | | | | | |
| 18 | | | | | | | |
| 19 | 1 | | | | | | |
| 20 | | | | | | | |
| TOTAL | | | | | | | |

^{*}Estimates provided are based on current property tax rates and assessment values

^{**} This section of this Application will be: (i) completed by IDA Staff based upon information contained within the Application, and (ii) provided to the Applicant for ultimate inclusion as part of this completed Application.

Cost Benefit Analysis:

To be completed/calculated by AGENCY

| | Costs = Financial Assistance | Benefits = Economic Development | | | |
|--------------------------------------|---------------------------------|---|--|--|--|
| *Estimated Sales Tax Exemption | \$ | New Jobs Created Permanent Temporary | | | |
| | | Existing Jobs Retained Permanent Temporary | | | |
| Estimated Mortgage Tax Exemption | \$ | Expected Yearly Payroll \$ | | | |
| Estimated Property Tax | \$ | Expected Gross Receipts \$ | | | |
| Abatement | <u> </u> | Additional Revenues to School Districts | | | |
| | | | | | |
| | | Additional Revenues to Municipalities | | | |
| | | Other Benefits | | | |
| Estimated Interest Savings IRB Issue | \$ | Private Funds invested \$ | | | |
| 1112 13340 | | Likelihood of accomplishing proposed project within three (3) years | | | |
| | | Likely or Unlikely | | | |
| | | | | | |
| | ject. PLEASE NOTE: These | sales and use tax as a result of the amounts will be verified and there is a ture" on page 10). | | | |
| \$ (to | (to be used on the NYS ST-60) | | | | |

FEE SCHEDULE FOR THE ORANGE COUNTY IDA IS AS FOLLOWS:

Application Fee:

\$5,000 non-refundable, due at application, broken down as follows:

IDA Administrative Fee: \$2,500

IDA Transaction Counsel Fee: \$2,500

Closing Fee:

IDA Fee

One-percent of the first \$2,000,000 of the project cost (as identified on page 4 of this application), plus one-half percent of amount above that, due at closing (total project cost includes land acquisition costs).*

IDA Transaction Counsel Fee

One-third (1/3) of IDA fee (minimum of \$30,000 – to be reduced for smaller projects on case by case basis - plus out of pocket expenditures).

Local Labor Policy Monitoring

The IDA will use a third party firm or firms to monitor compliance with the Local Labor Policy (attached hereto). All costs incurred by the IDA in connection with such monitoring shall be the responsibility of the Company.

NOTE: IDA reserves the right to seek additional IDA and Transaction

Counsel fees for exceptionally complex/large transactions.

Please make all Checks payable to:

Orange County Industrial Development Agency

Mail to:

4 Crotty Lane New Windsor, NY 12553

^{*}In the event that an applicant does not seek or does not qualify for the IDA's enhanced PILOT or the equivalent of the State's 485-b program, the fee will be a straight one-half percent (0.5%) of the project cost (as identified on page 4 of this application).

LABOR POLICY ORANGE COUNTY INDUSTRIAL DEVELOPMENT AGENCY Adopted 04-24-2014

The Orange County Industrial Development Agency (IDA) was created for the purpose of creating employment opportunities for, and to promote the general prosperity and economic welfare of the residents of Orange County. The IDA offers economic incentives and benefits to qualified applicants who wish to locate or expand their businesses or facilities in Orange County. When the IDA approves a project, it enters into agreements to extend these incentives and benefits to the applicant.

Construction jobs, though limited in time duration, are vital to the overall employment opportunities in Orange County. The IDA believes that companies benefiting from its incentive programs should employ local laborers, mechanics, craft persons, journey workers, equipment operators, truck drivers and apprentices (hereinafter "construction workers"), including those who have returned from military service, during the construction phase of projects. In this way, the IDA can generate significant benefits to advance the County's general prosperity. It is, therefore, the policy of the IDA that firms benefiting from its programs shall employ workers in Orange County during all project phases, including the construction phase.

For the purposes of this Policy, the local labor market for construction workers shall be defined as those individuals living in Orange, Ulster, Sullivan, Dutchess, Putnam, Rockland and Westchester Counties. Applicants receiving IDA benefits shall utilize at least 85% local labor for their approved projects. However, the IDA recognizes that the use of local labor may not be possible for the following reasons:

- 1) Warranty issues related to installation of specialized equipment whereby the manufacturer requires installation by only approved installers;
- 2) Specialized construction is required and no local contractors or local construction workers have the required skills, certifications or training to perform the work;
- 3) Significant cost differentials in bid prices whereby the use of local labor significantly increases the cost of the project. A cost differential of 10% is deemed significant. Every effort should be made by the contractor or applicant to get below the 10% cost differential including, but not limited to, meeting with local construction trade organizations and local contractor associations;
- 4) No local labor is available for the project; and
- 5) The contractor requires the use of key or core persons such as supervisors, foremen, or construction workers having special skills.

The request to secure an exemption for use of non-local labor must be received in writing from the applicant. The request will be reviewed by the Executive Director who shall have the authority to approve or disapprove the request. The Executive Director shall report each authorized exemption to the Board of Directors at its monthly meeting.

In addition, applicants receiving IDA benefits and Contractors on the project shall make every effort to utilize vendors, material suppliers, subcontractors and professional services from Orange County and the surrounding counties. Applicants and contractors shall be required to keep records of those local vendors, material suppliers, contractors and professional services who they have solicited and with whom they have contracted with or awarded.

The IDA will use a third party firm or firms to monitor and audit compliance with this local labor policy the cost of which shall be paid for by the Company upon billing by the IDA.

It is the goal of the County of Orange and the IDA to promote the use of local veterans on projects receiving IDA benefits. By partnering with local contractors, local contractor groups, local trade unions and contractors awarded work on IDA projects there is opportunity for veterans to gain both short term and long term careers in the construction industry.

Once approved for IDA benefits, all applicants will be required to provide to the IDA's Executive Director the following information:

- Contact information for the applicant's representative who will be responsible and accountable for providing information about the bidding and awarding of construction contracts relative to the application and project;
- 2) Description of the nature of construction jobs created by the project, including in as much detail as possible, the number, type and duration of construction positions;
- 3) The names, contact information, certificate of authorization to do business in the State of New York and copies of current Certificates of NYS Workers' Compensation Insurance, NYS Disability Insurance, General Liability Insurance and proof of current OSHA training certification for all contractors and their employees performing work on the site; and
- 4) A Construction Completion Report listing the names and business locations of prime contractors, subcontractors and vendors who have been engaged in the construction phase of the project.

All Orange County IDA projects are subject to local monitoring by the IDA. The Construction Manager, acting as agent for the applicant, on the project shall keep a log book on site detailing the number of workers on the job for each trade and the counties in which they reside which shall be subject to periodic inspection by the monitoring entity. The monitor shall issue a report to the Executive Director relative to compliance with this labor policy who shall share such information with the IDA Board of Directors. If a violation of the policy has occurred, the Executive Director shall notify the applicant in writing and give such applicant a warning of such violation. In the event there is a subsequent violation of the policy, the Executive Director shall bring such information to the Board of Directors which may, in its discretion, take action to revoke IDA benefits.

The applicant of an IDA approved project shall be required to maintain a 4' x 8' bulletin board on the project site containing the following information:

- 1) Contact information of the applicant;
- 2) Summary of the IDA benefits received; and
- 3) Contractors' names and contact information.

The bulletin board shall be located in an area that is accessible to onsite workers and visitors.

The Sentinel Realty at Port Jervis, LLC (name of applicant) is fully aware of the Orange County Industrial Development Agency's Labor Policy and will fully comply with the policy and understands and agrees that it is responsible for all third party auditing and monitoring costs.

By:

Name: Eric Newhouse
Title: Managing Member