

Empowering Businesses. Inspiring Growth.

APPLICATION FOR FINANCIAL ASSISTANCE

Windsor Hospitality LLC

(Applicant Name)

Robert T. Armistead Chairman

Orange County Business Accelerator 4 Crotty Lane, Suite 100 New Windsor, NY 12553

Phone: 845-234-4192 Fax: 845-220-2228

www.ocnyida.com business@ocnyida.com

Updated July 2014

ORANGE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

APPLICATION FOR FINANCIAL ASSISTANCE

1.	APPLICANT IN	<u>IFORMATION</u>
Comp	any Name:	Windsor Hospitality LLC (Site Owner)
Mailin	g Address:	915 Union Ave. New Windsor, NY 12553
Phone	No.:	732-239-4587
Fax N	o.: _	212-202-7533
Fed Id	l. No.:	20-4562330
Conta	ct Person:	Chetan Patel (Chet Kanti)
	oal Owners/Offic ntage ownership	ers/Directors (list owners with 15% or more in equity holdings with): SEE ATTACHED TABLE
	rate Structure (<i>a</i> er entity)	ttach schematic if applicant is a subsidiary or otherwise affiliated with
Form	of Entity	
	Corporation	
	Date of Incorpo	oration:
	Partnership	
	Number of gene	or Limited eral partners umber of limited partners
	Date of formation of F	
	Limited Liability	Company/Partnership (number of members9)
	Date of organiz State of Organi	ation: Feb, 15, 2006 zation: New York
□ If a for	Sole Proprietors	ship n, is the applicant authorized to do business in the State of New York?

APPLICANT'S COUNSEL
Name: Jennifer A. Lofaro, Esq. Bleakley Plat & Schmidt, LLP
Address: One North Lexington Ave. White Plains, NY 10601
Phone No.: 914-287-6136
Fax No.:
II. PROJECT INFORMATION
A) Describe the proposed acquisitions, construction or reconstruction and a description of the costs and expenditures expected. Construction of a Marriott Residence Inn (RIBM)- 102 Suites. Budget:+/-: \$14MM
Construction of Hotel B, Brand TBD- +/- 85 Rooms. Budget: +/- \$9.5MM
B) Furnish a copy of any environmental application presently in process of completion concerning this project, providing name and address of the agency, and copy all pending or completed documentation and determinations.
If any of the above persons, or a group of them, owns more than a 50% interest in the company, list all other organizations which are related to the company by virtue of such persons having more than a 50% interest in such organizations.
N/A
Is the company related to any other organization by reason of more than 50% common ownership? If so, indicate name of related organization and relationship.
N/A
Has the company (or any related corporation or person) made a public offering or private placement of its stock within the last year? If so, please provide offering statement used.

NO

Project Data

1.	Projec	ct site (land)	
	(a)	Indicate approximate size (in acres or square feet) of project site.	
		+/-6.8 Acres	
	(b)	Are there buildings now on the project site? x Yes No	
	(c)	Indicate the present use of the project site.	
	Days In	n Hotel, vacant land and a House. Days Inn remains and House will be demolished for Hotel B	
	(d)	Indicate relationship to present user of project.	
	Wil	ll be distinct and separate branded hotels on the same lot.	
2.		the project involve acquisition of an existing building or buildings? If yet number, size and approximate age of buildings:	es,
		NO	
3.		the project consist of the construction of a new building or buildings? indicate number and size of new buildings:	
Yes	. 2 Build	ings. Residence Inn: About 78,000 Sq Feet. Hotel B TBD brand: about 39,000-54,000 Sq Feet.	
4. indicat		the project consist of additions and/or renovations to existing buildings? If year of expansion and/or renovation:	es,
		NO	
	e com	will the building or buildings to be acquired, constructed or expanded be used pany? (Include description of products to be manufactured, assembled nd services to be rendered	for or
		Hotels Room Rental	
	estima	ncluding the percentage of building(s) to be used for office space and ate of the percentage of the functions to be performed at such office of the day-to-day operations of the facilities being financed.)	
		None	

ъ.	footage of the project each tenant.						
					NONE		
7.	List principal items of project.				·	·	of the
	Furniture, fixtures, equipment	ment, and constru					
8.	Has construction work						
	Complete the followin	g					
	(a) site clearance		_ Yes	<u>X</u>	No	% com	plete
	(b) foundation		_ Yes	X	No	% com	plete
	(c) footings		_ Yes	X	No	% com	plete
	(d) steel		_ Yes	X	No	% com	plete
	(e) masonry work	<u></u>	_ Yes	<u>X</u>	No	% com	plete
	(f) other (describe below	·)	_ Yes	X	No	% com	plete
9.	Will any of the funds t		ugh the	Corp	oration be us	ed for refinanc	cing?
10.	Is a purchaser for the	bonds in plac	e?	NO			
cos	ST BENEFIT ANALYSIS:						
		Costs = Financial As	sistance	<u>9</u>	Benefits = Economic D	Development RI	BM: +/-23
Estimate	d Sales Tax Exemption	RIBM: +/- \$9 \$_ Hotel B: +/- \$		_	New Jobs C	Created Ho	otel B: +/- 20
Estimate Exemption	d Mortgage Tax on	RIBM: \$145 \$ Hotel B: \$95				os Retained $\frac{D}{D}$	\$2MM
•	d Property Tax	RIBM: \$1.7N \$ Hotel B: \$1.3			Other Benef	fits	Days Inn: \$375M
Abateme	, ,	· ·			Expected Ye	early Payroll \$	
Estimated IRB Issue	d Interest Savings e	\$		_	Expected G	ross Receipts	Days Inn: \$2.2MM RIBM: \$4.5MM Hotel B: \$2.5MM

	Tax Map Number Section 4, Block 1, Lot 68.2 (Section/Block/Lot)	
	Located in City of	
C)	Are utilities on site?	
	Water Yes Electric Yes Gas Yes Sanitary/Storm Sewer Yes	- -
D)	Present legal owner of the site	uired for this
E)	Zoning of Project Site: Current: HC Proposed: HC	_
F)	Are any variances needed? Yes; Variances Granted	
G)	Principal use of project upon completion:	
H)	Will the project result in the removal of a plant or facility of the applicarea of the State of New York to another?NO	
the S	Will the project result in the removal of a plant or facility of anot occupant of the project from one area of the State of New York to another State of New York? NO Will the project result in the abandonment of one or more plants located in the State of New York?	r area of – s or facilities
l) of thi	Estimate how many construction/permanent jobs will be created or retained is project and the estimated annual salary range:	ed as a result
Full Time Equivalent	Number of jobs created Estimated Annual Salary Rank	<u>nge</u>
J)	Financial Assistance being applied for: <u>Estimated Value</u>	alue
<u>x</u> Pleas	Real Property Tax Abatement \$ RIBM: +/-5 se indicate the term of the PILOT: 10 Years	
X Pleas	Mortgage Tax Exemption \$ RIBM: +/- se provide the Mortgage Amount: \$ +/-23.5MM	
X Amou	Sales and Use Tax Exemption \$ RIBM: +/- unt of Goods & Services to be purchased: \$	
	Issuance by the Agency of Tax Exempt Bonds \$	

915 Union Ave. New Windsor, NY, 12553

B) Project Address:

K) Project Costs (Estimates)

Land0- OwnedBuildingRIBM: \$11MM; Hotel B: \$7.4MMEquipmentRIBM: \$2.2MM; Hotel B: \$1.5MMSoft costsRIBM: \$600M; Hotel B: \$500MOtherRIBM: \$200M; Hotel B: \$100M

Total RIBM: +/- \$14MM Hotel B: +/-\$9.5MM

III. REPRESENTATIONS BY THE APPLICANT

The Applicant understands and agrees with the Agency as follows:

- A. <u>Job Listings</u> In accordance with Section 858-b(2) of the New York General Municipal Law, the applicant understands and agrees that, if the proposed project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the proposed project must be listed with the New York State Department of Labor Community Services Division (the "DOL") and with the administrative entity (collectively with the DOL, the "JTPA Entitle") of the service delivery area created by the federal job training partnership act (Public Law 97-300) ("JPTA") in which the project is located.
- B. <u>First Consideration for Employment</u> In accordance with Section 858-b(2) of the General Municipal Law, the applicant understands and agrees that, if the proposed project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, where practicable, the applicant must first consider persons eligible to participate in JTPA programs who shall be referred by the JPTA Entities for new employment opportunities created as a result of the proposed project.
- C. A liability and contract liability policy for a minimum of three million dollars will be furnished by the Applicant insuring the Agency.
- D. Annual Sales Tax Fillings In accordance with Section 874(8) of the General Municipal Law, the Applicant understands and agrees that, if the proposed project receives any sales tax exemptions as part of the Financial Assistance from the Agency, in accordance with Section 874(8) of the General Municipal Law, the applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the applicant and all consultants or subcontractors retained by the Applicant.
- E. <u>Annual Employment Reports</u> The applicant understands and agrees that, if the proposed project receives any Financial Assistance from the Agency, the applicant agrees to file, or cause to be filed, with the Agency, on an annual basis, reports regarding the number of people employed at the project site.
- F. <u>Absence of Conflicts of Interest</u> The applicant has received from the Agency a list of the members, officers, and employees of the Agency. No member, officers or employee of the Agency has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as hereinafter described:

The Applicant and the individual executing this Application on behalf of applicant acknowledge that the Agency and its counsel will rely on the representations made in this Application when acting hereon and hereby represents that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statements contained herein not misleading.

(Applicant Signature)

Chetan Patel
(Name of Officer)

Managing Member
(Title)

This Application should be submitted to the Orange County Industrial Development Agency, c/o Robert T. Armistead, Chairman, Orange County Business Accelerator, 4 Crotty Lane, Suite 100, New Windsor, NY 12553.

The Agency will collect an administrative fee at the time of closing. **SEE ATTACHED FEE SCHEDULE** (page 10)

Bond Counsel CHARLES SCHACHTER, ESQ./ RUSSELL GAENZLE, ESQ. Harris Beach PLLC 99 Garnsey Road Pittsford, New York 14534 Tel: (585) 419-8633

Fax: (585) 419-8817

Attach copies of preliminary plans or sketches of proposed construction or rehabilitation or both.

Attach the following Financial Information of the Company

- 1. Financial statements for last two fiscal years (unless included in company's Annual Reports).
- 2. Company's annual reports (or Form 10-K's) for the two most recent fiscal years.
- 3. Quarterly reports (Form 10Q's) and current reports (Form 8-K's) since the most recent Annual Report, if any.
- 4. In addition, please attach the financial information described above in items 1, 2 and 3 of any expected Guarantor of the proposed bond issue, if different from the company.

HOLD HARMLESS AGREEMENT

Applicant hereby releases the ORANGE COUNTY INDUSTRIAL DEVELOPMENT AGENCY and the members, officers, servants, agents and employees thereof (the "Agency") from, agrees that the Agency shall not be liable for and agrees to indemnify, defend and hold the Agency harmless from and against any and all liability arising from or expense incurred by (A) the Agency's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the Application or the Project described therein or the tax exemptions and other assistance requested therein are favorably acted upon by the Agency, (B) the Agency's acquisition, construction and/or installation of the Project described therein and (C) any further action taken by the Agency with respect to the Project; including without limiting the generality of the foregoing, all causes of action and attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable. proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the Agency or the Applicant are unable to reach final agreement with respect to the Project, then, and in the event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the Agency, its agents or assigns, all costs incurred by the Agency in processing of the Application, including attorneys' fees, if any.

	Pat
	(Applicant Signature)
Ву:	Windsor Hospitality LLC
Name:	Chetan Patel
Title:	Managing Member

Kully U Kov (Notary Public)

Sworn to before me this 29 m day

of February, 2016

[stamp]

KELLY A. REILLY
Notary Public, State of New York
Registration #01RE6256838
Qualified In Ulster County
Commission Expires March 5, 20

FEE SCHEDULE FOR THE ORANGE COUNTY IDA IS AS FOLLOWS:

Application Fee:

\$5,000 non-refundable, due at application, broken down as follows:

IDA Administrative Fee: \$2,500

IDA Transaction/Bond Counsel Fee: \$2,500

Closing Fee:

IDA Fee

One-percent of the first \$2,000,000 of the project cost (as identified on page 7 of this application), plus one-half percent of amount above that, due at closing.*

IDA Bond Counsel Fee

Balance due to be determined based on Project and overall structure (typically \$25,000 to \$35,000 plus out of pocket expenditures).

NOTE: IDA reserves the right to seek additional IDA and Bond

Counsel fees for exceptionally complex/large transactions.

Please make all Checks payable to:

Orange County Industrial Development Agency

Mail to:

4 Crotty Lane New Windsor, NY 12553

^{*}In the event that an applicant does not seek or does not qualify for the IDA's enhanced PILOT or the equivalent of the State's 485-b program, the fee will be a straight one-half percent (0.5%) of the project cost (as identified on page 7 of this application).

LABOR POLICY ORANGE COUNTY INDUSTRIAL DEVELOPMENT AGENCY Adopted 04-24-2014

The Orange County Industrial Development Agency (IDA) was created for the purpose of creating employment opportunities for, and to promote the general prosperity and economic welfare of the residents of Orange County. The IDA offers economic incentives and benefits to qualified applicants who wish to locate or expand their businesses or facilities in Orange County. When the IDA approves a project, it enters into agreements to extend these incentives and benefits to the applicant.

Construction jobs, though limited in time duration, are vital to the overall employment opportunities in Orange County. The IDA believes that companies benefiting from its incentive programs should employ local laborers, mechanics, craft persons, journey workers, equipment operators, truck drivers and apprentices (hereinafter "construction workers"), including those who have returned from military service, during the construction phase of projects. In this way, the IDA can generate significant benefits to advance the County's general prosperity. It is, therefore, the policy of the IDA that firms benefiting from its programs shall employ workers in Orange County during all project phases, including the construction phase.

For the purposes of this Policy, the local labor market for construction workers shall be defined as those individuals living in Orange, Ulster, Sullivan, Dutchess, Putnam, Rockland and Westchester Counties. Applicants receiving IDA benefits shall utilize at least 85% local labor for their approved projects. However, the IDA recognizes that the use of local labor may not be possible for the following reasons:

- 1) Warranty issues related to installation of specialized equipment whereby the manufacturer requires installation by only approved installers;
- 2) Specialized construction is required and no local contractors or local construction workers have the required skills, certifications or training to perform the work;
- 3) Significant cost differentials in bid prices whereby the use of local labor significantly increases the cost of the project. A cost differential of 10% is deemed significant. Every effort should be made by the contractor or applicant to get below the 10% cost differential including, but not limited to, meeting with local construction trade organizations and local contractor associations;
- 4) No local labor is available for the project; and
- 5) The contractor requires the use of key or core persons such as supervisors, foremen, or construction workers having special skills.

The request to secure an exemption for use of non-local labor must be received in writing from the applicant. The request will be reviewed by the Executive Director who shall have the authority to approve or disapprove the request. The Executive Director shall report each authorized exemption to the Board of Directors at its monthly meeting.

In addition, applicants receiving IDA benefits and Contractors on the project shall make every effort to utilize vendors, material suppliers, subcontractors and professional services from Orange County and the surrounding counties. Applicants and contractors shall be required to keep records of those local vendors, material suppliers, contractors and professional services who they have solicited and with whom they have contracted with or awarded.

It is the goal of the County of Orange and the IDA to promote the use of local veterans on projects receiving IDA benefits. By partnering with local contractors, local contractor groups.

local trade unions and contractors awarded work on IDA projects there is opportunity for veterans to gain both short term and long term careers in the construction industry.

Once approved for IDA benefits, all applicants will be required to provide to the IDA's Executive Director the following information:

- Contact information for the applicant's representative who will be responsible and accountable for providing information about the bidding and awarding of construction contracts relative to the application and project;
- 2) Description of the nature of construction jobs created by the project, including in as much detail as possible, the number, type and duration of construction positions;
- 3) The names, contact information, certificate of authorization to do business in the State of New York and copies of current Certificates of NYS Workers' Compensation Insurance, NYS Disability Insurance, General Liability Insurance and proof of current OSHA training certification for all contractors and their employees performing work on the site; and
- 4) A Construction Completion Report listing the names and business locations of prime contractors, subcontractors and vendors who have been engaged in the construction phase of the project.

All Orange County IDA projects are subject to local monitoring by the IDA. The Construction Manager, acting as agent for the applicant, on the project shall keep a log book on site detailing the number of workers on the job for each trade and the counties in which they reside which shall be subject to periodic inspection by the monitoring entity. The monitor shall issue a report to the Executive Director relative to compliance with this labor policy who shall share such information with the IDA Board of Directors. If a violation of the policy has occurred, the Executive Director shall notify the applicant in writing and give such applicant a warning of such violation. In the event there is a subsequent violation of the policy, the Executive Director shall bring such information to the Board of Directors which may, in its discretion, take action to revoke IDA benefits.

The applicant of an IDA approved project shall be required to maintain a 4' x 8' bulletin board on the project site containing the following information:

- 1) Contact information of the applicant:
- 2) Summary of the IDA benefits received; and
- 3) Contractors' names and contact information.

The bulletin board shall be located in an area that is accessible to onsite workers and visitors.

Windsor Hospitality LLC	
Days Inn- Development Lots	
915 Union Ave	
New Windsor, NY 12553	
Name	%
Mr. Chetan Patel, Managing Member	10.00%
Mr. Amit Patel, Managing Member	10.00%
Mr. Dipak Patel	10.00%
Mr. Amul Patel	15.71%
Mr. Nalin Patel	21.43%
Mr Ajay & Mrs Sandhya Patel	11.43%
Mr. Thakor & Mrs. Varsha Patel	21.43%







