

October 16, 2018

Dear Laurie, Vinny, Russ and the IDA Board:

As per our discussion with Laurie and Vince on 8/22/18, I am following up with our updated timeline for The Castle's expansion project.

We would like to pause our current benefits due to several factors. The weathers impact on our business this year has negatively affected our attendance. More importantly, the uncertainties of the possible impact of Legoland and now the talk of other major entertainment venues moving into the area, will impact both our staffing issues and our decision as to what elements should be added to compliment the changes in the area.

At this point we have completed the shop, the billboard, the zip line and any prep we could do for expansion. Our current plan is to research thru this winter and the following season to determine the best possible attractions for us now. We are hoping to start construction again in September 2019 to alter the go kart track and ride area to prepare for an addition the following Spring 2020.

Due to the seasonality of our business, the project must be done in two additional phases as construction can only begin after our summer season, to be completed by spring. Here are our current plan details:

September 2019 to May 2019: Phase 1 (est. \$1 million)

Alteration of existing attractions:

- -Demolition and reconstruction of go kart pit area
- -Expanded, elevated go kart track
- -Alteration of outdoor rides area and partial foundation for addition in preparation for Phase 2
- -Purchase of additional go karts for expanded track

Summer 2020: Design and ordering of pre-fab steel building

September 2020 to September 2021: Phase 2 (est. \$1.5million to \$3 million; size will be determined by the evaluation of changes in the Hudson Valley area at that time)

Construction of 15,000 to 26,000 sq. ft. addition to expand our indoor year-round portion of the facility.

At this time, we would like to:

- 1. Pause our current sales tax exemption status until Phase 1 begins, estimated September 2019
- 2. Postpone the PILOT until the full completion of our project, estimated September 2021.

We appreciate the IDA's continued support of The Castle and consideration of our revised plans and needs.

Thank you,

Brian and Alison Leentje's